



საქართველოს ბანკი
BANK OF GEORGIA

GROWTH AT THE RIGHT PRICE
LSE: BGEO / GSE: GEB

JSC Bank of Georgia Q1 2010 results overview

May 2010

Introduction to Bank of Georgia

The leading universal bank in Georgia

☑ No.1 by assets (34.3%), ⁽¹⁾ gross loans (32.7%), ⁽¹⁾ client deposits (29.9%) ⁽¹⁾ and equity (39.3%) ⁽¹⁾

☑ Leading retail banking, with top brand, best distribution network and broadest range of services of any bank in Georgia

	March 2010	December 2009	March 2009
☑ Retail Accounts	996,000+	999,000+	875,000+
☑ Cards Outstanding	570,000+	537,000+	645,000+
☑ Branches	140	141	142
☑ ATMs	379	382	420

☑ Leading corporate bank with approximately 85,500 legal entities and over 157,600 current accounts

☑ Leading card-processing, leasing, insurance, wealth management and asset management services provider

☑ The only Georgian entity with credit ratings from all three global rating agencies

☑ S&P: 'B/B' – at the sovereign ceiling

☑ Fitch Ratings: 'B/B'

☑ Moody's: 'B3/NP (FC)' & 'Ba3/NP (LC)'

☑ Listed on the London Stock Exchange (GDRs) and Georgian Stock Exchange

☑ Market Cap (LSE) US\$ 313 mln as of 25 February 2010

☑ Approximately 95% free float

☑ Issue of the first ever Eurobonds in Georgia

☑ Bloomberg: BKGE0; 5 year, 9%, US\$200 mln

☑ B/Ba2/B (composite B+)

⁽¹⁾ All data according to the NBG as of 31 March 2009

Investment highlights

☑ Undisputed leader of Georgian financial services industry with market-leading retail and corporate banking franchise

☑ Strongly positioned to benefit from US\$4.5 bln international assistance package pledged to Georgia by international donors in the aftermath of Russia-Georgia conflict in August 2008

☑ Disciplined capital management, low leverage, conservative liquidity position, no exposure to sub-prime

☑ Sophisticated management team with Western banking & finance background

☑ Transparency and good governance, over 89% institutionally owned. Supervisory Board includes two large institutional shareholders and two independent directors



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Q1 2010 P&L results highlights

Millions unless otherwise noted

Bank of Georgia (Consolidated, IFRS Based)	Q1 2010		Q4 2009		Growth Q-O-Q	Q1 2009		Growth ¹ Y-O-Y
	GEL (Unaudited)	US\$	GEL (Unaudited)	US\$		GEL (Unaudited)	US\$	
Net Interest Income	45.3	25.9	46.0	27.3	-1.7%	52.4	31.4	-13.7%
Net Non-Interest Income	30.6	17.5	31.3	18.6	-2.2%	29.3	17.5	4.6%
Total Operating Income (Revenue) ²	75.9	43.4	77.4	45.9	-1.9%	81.7	48.9	-7.1%
Recurring Operating Costs	46.3	26.4	46.6	27.6	-0.7%	44.6	26.7	3.6%
Normalized Net Operating Income ³	29.6	16.9	30.8	18.3	-3.7%	37.1	22.2	-20.1%
Net Non-Recurring Income (Costs)	(3.3)	(1.9)	(106.8)	(63.4)	NMF	(0.2)	(0.1)	NMF
Profit Before Provisions	26.4	15.1	(76.1)	(45.1)	NMF	36.8	22.1	-28.5%
Net Provision Expense	7.4	4.2	30.3	18.0	-75.7%	32.1	19.2	-77.0%
Net Income/ (Loss)	16.8	9.6	(102.3)	(60.7)	NMF	5.1	3.0	229.8%
Tier I Capital Adequacy Ratio (BIS)	22.1%		22.4%			22.2%		
Total Capital Adequacy Ratio (BIS)	32.3%		33.8%			31.7%		
Tier I Capital Adequacy Ratio (NBG)	17.7%		19.7%			16.4%		
Total Capital Adequacy Ratio (NBG)	15.9%		16.8%			17.4%		

¹ Compared to the same period in 2008; growth calculations based on GEL values.

² Revenue includes Net Interest Income and Net Non-Interest Income.

³ Normalized for Net Non-Recurring Costs.

31 March 2010 Balance Sheet results highlights

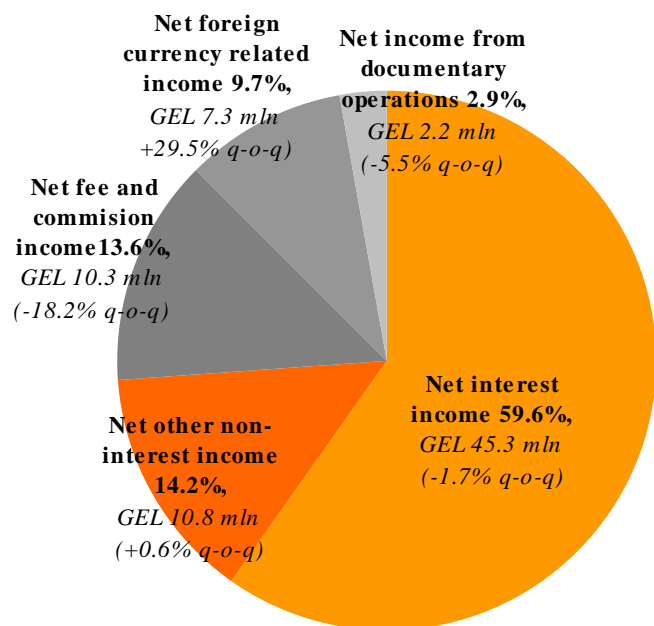
Millions, unless otherwise noted

Bank of Georgia (Consolidated, IFRS Based)	Q1 2010		YE 2009		Q1 2009	
	GEL	US\$	GEL	US\$	GEL	US\$
	(Unaudited)		(Unaudited)		(Unaudited)	
Net Loans	1,777.3	1,015.9	1,678.2	995.5	1,911.6	1,144.7
Total Assets	3,124.1	1,785.8	2,913.4	1,728.2	3,186.8	1,908.2
Total Deposits	1,472.7	841.8	1,294.9	768.1	1,185.9	710.1
Borrowed Funds	912.0	521.3	913.3	541.8	1,162.8	696.3
Total Liabilities	2,512.4	1,436.2	2,315.0	1,373.2	2,474.9	1,482.0
Shareholders' Equity	611.7	349.6	598.4	355.0	711.8	426.3
Book Value Per Share, GEL & US\$	19.5	11.2	19.1	11.3	22.8	13.6

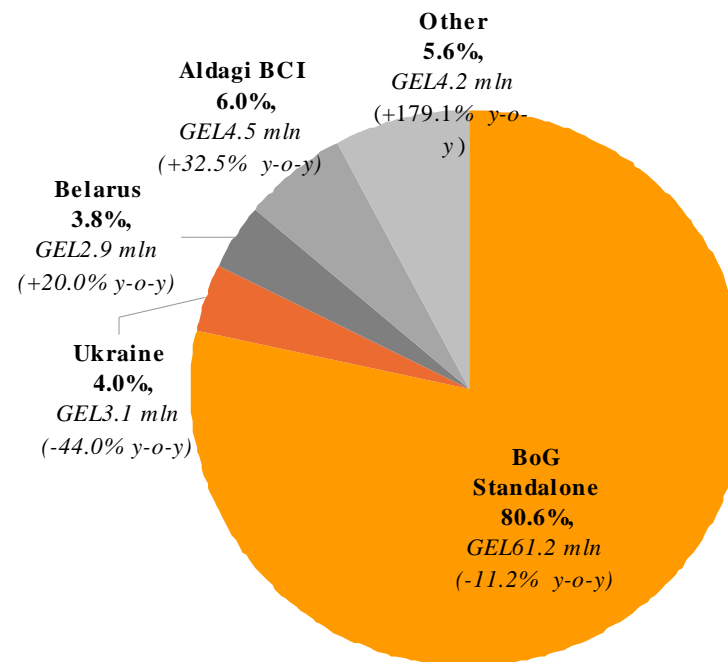
	Change Q1 10/YE 09	Change Q1 10/Q1 09
Net Loans	5.9%	-7.0%
Total Assets	7.2%	-2.0%
Total Deposits	13.7%	24.2%
Borrowed Funds	-0.1%	-21.6%
Total Liabilities	8.5%	1.5%
Shareholders' Equity	2.2%	-14.1%
Book Value Per Share,	2.2%	-14.2%

Composition of revenue in Q1 2010

Composition of Revenue, Q1 2010



Revenue by segments, Q1 2010

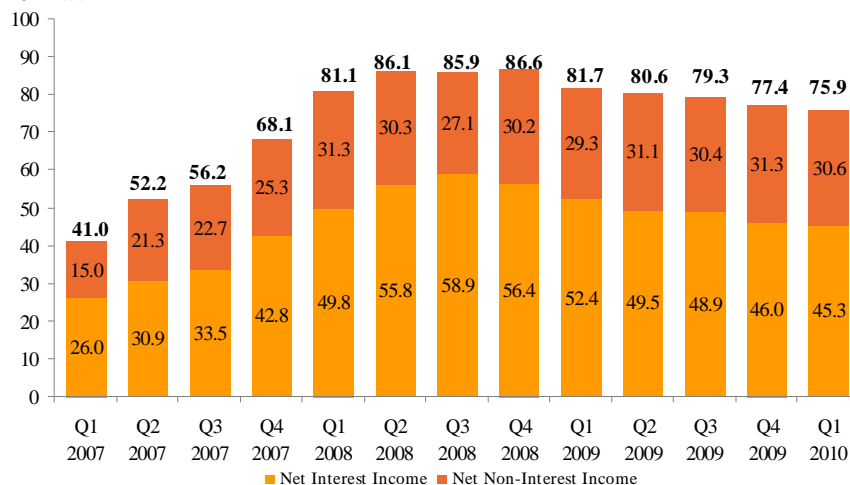


Total Revenue: GEL 75.9 million in Q1 2009

Analysis of revenue

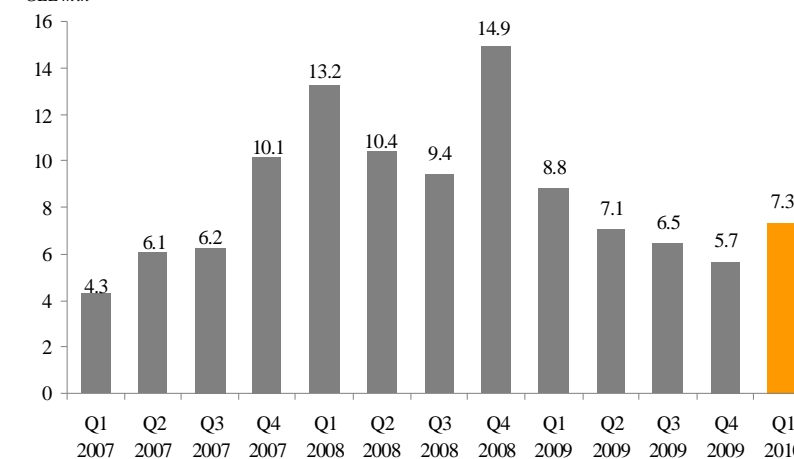
Revenue growth

GEL mln



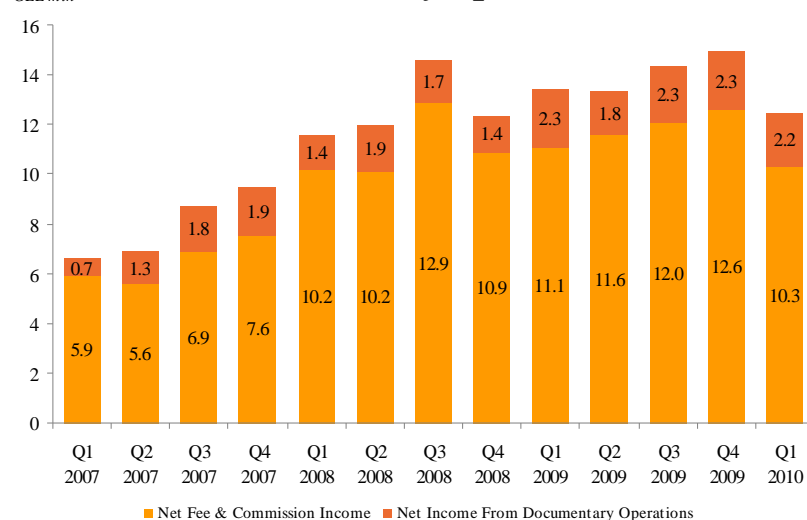
Net foreign currency related income

GEL mln



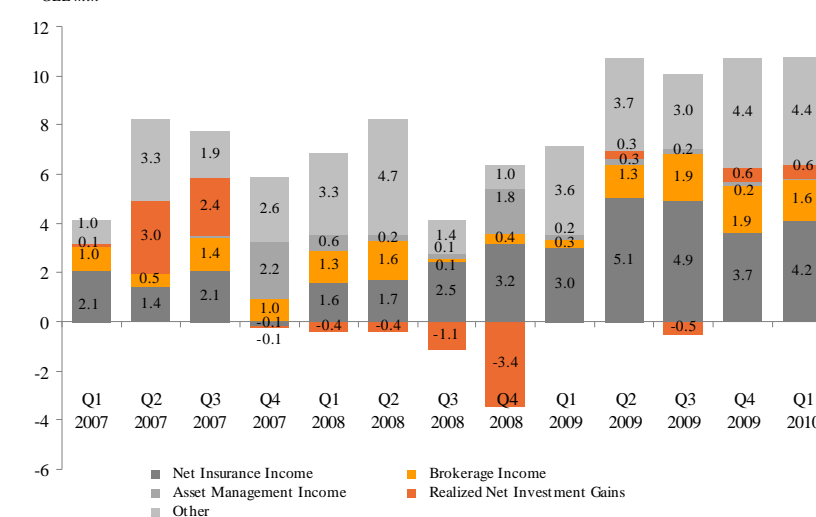
Net fee & commission income & Income from documentary operations

GEL mln



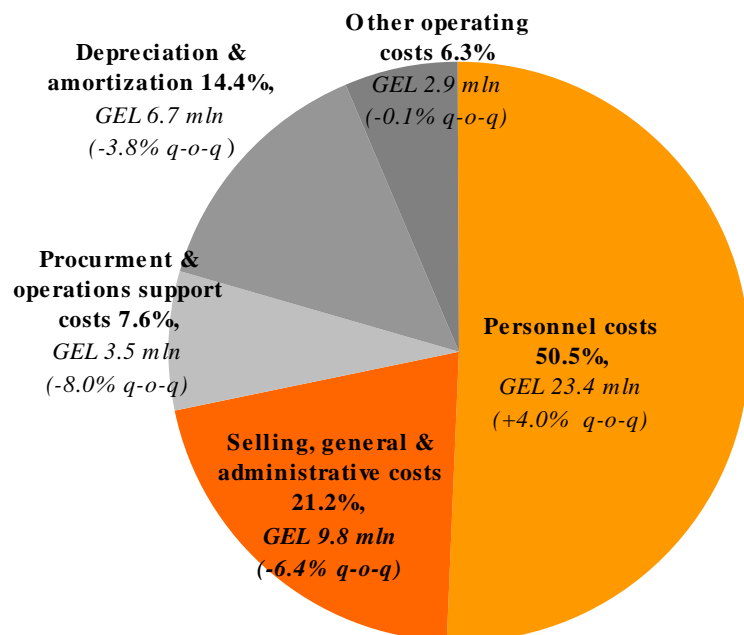
Other non-interest income

GEL mln

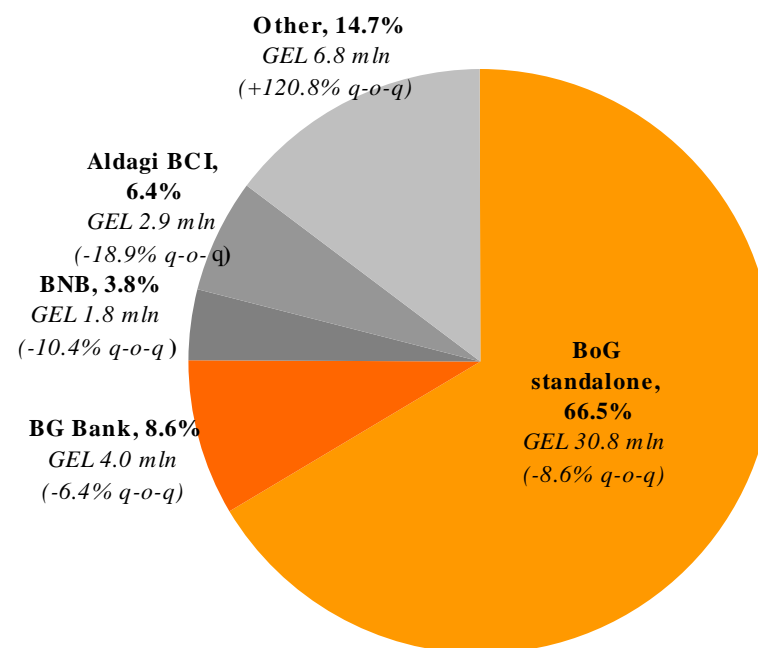


Analysis of recurring operating costs

Recurring operating cost structure, Q1 2010



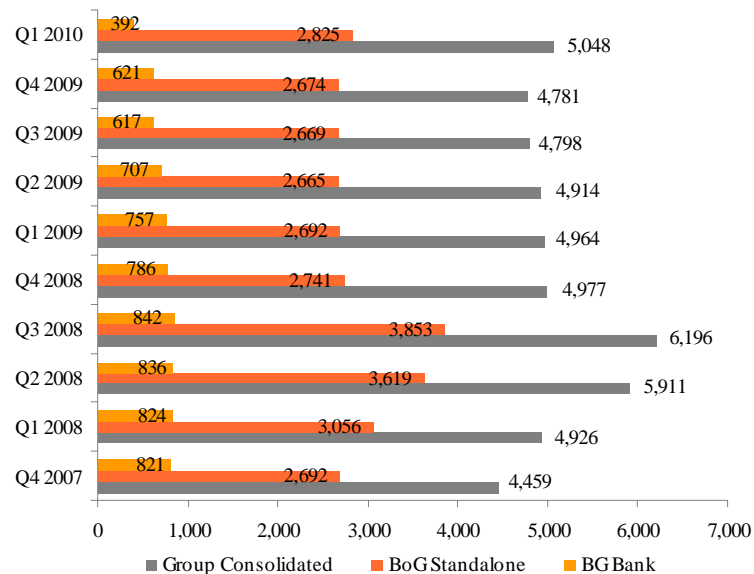
Recurring operating cost structure by segments, Q1 2010



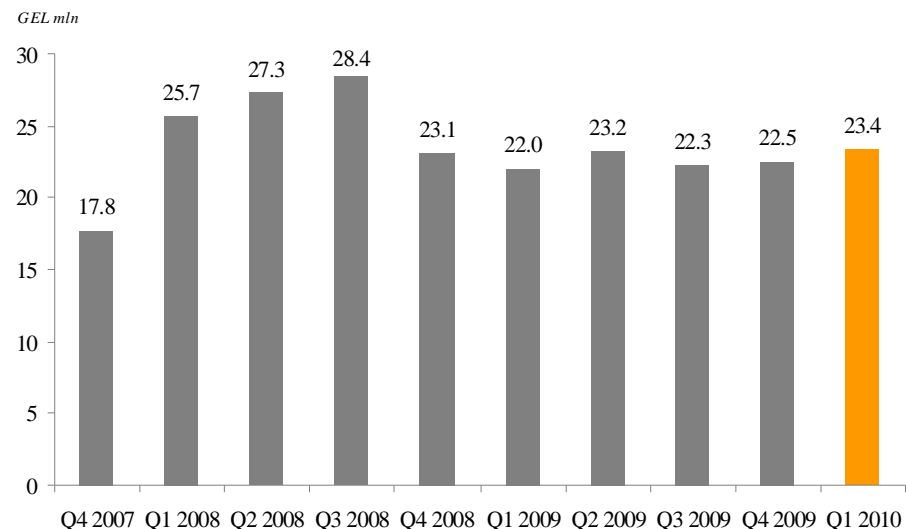
Total recurring operating costs: GEL 46.3 million in Q1 2010 (-0.7% q-o-q), (+3.6% y-o-y)

Analysis of recurring operating costs cont'd

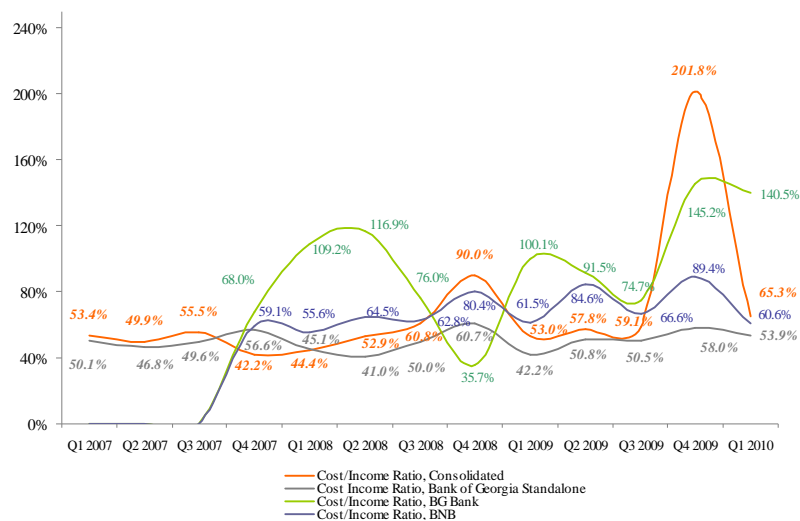
Employees



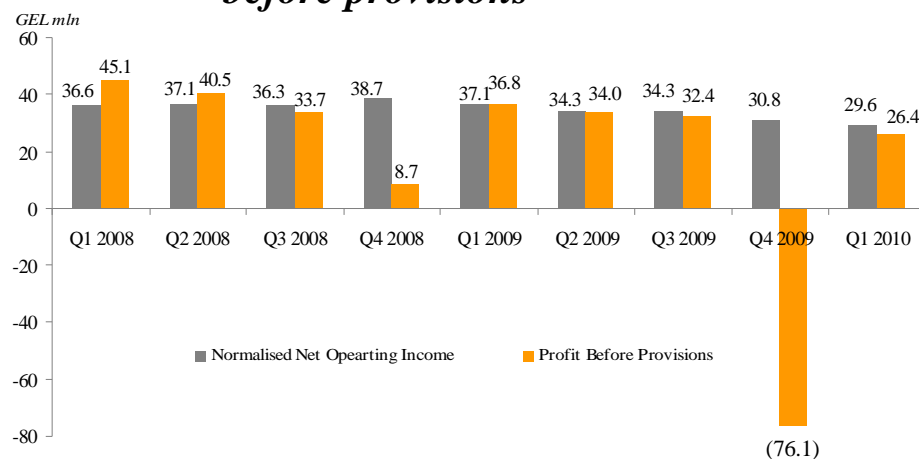
Personnel costs



Cost/Income ratio

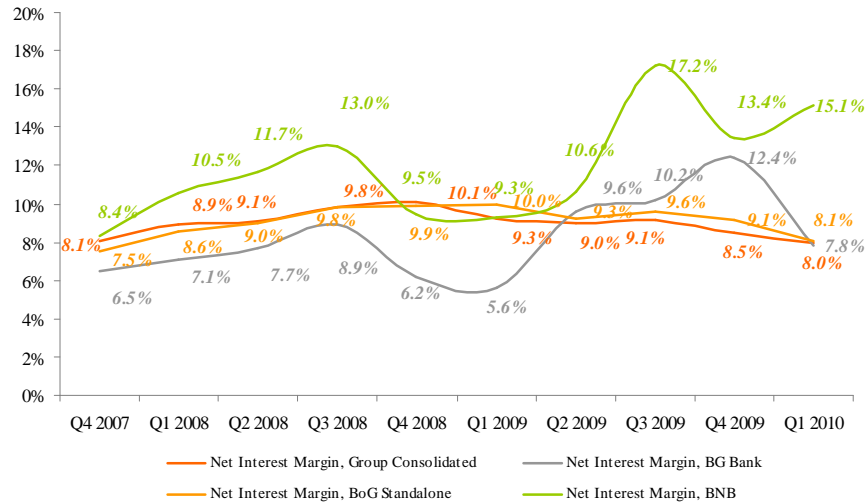


Normalized net operating income, Profit before provisions

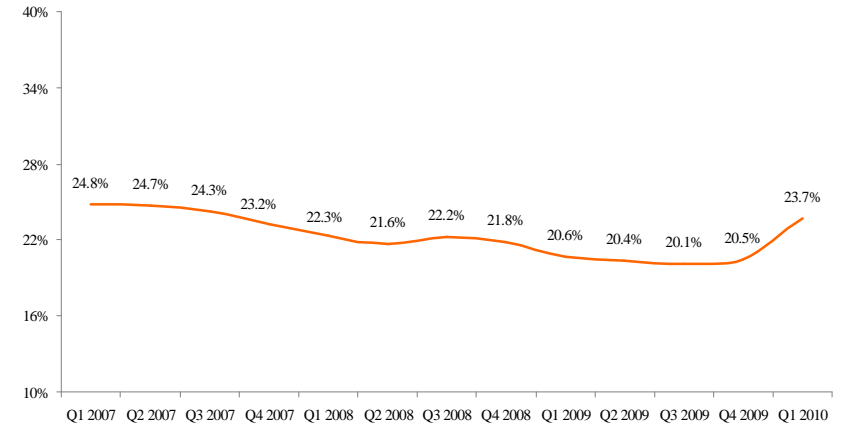


NIM & loan yields

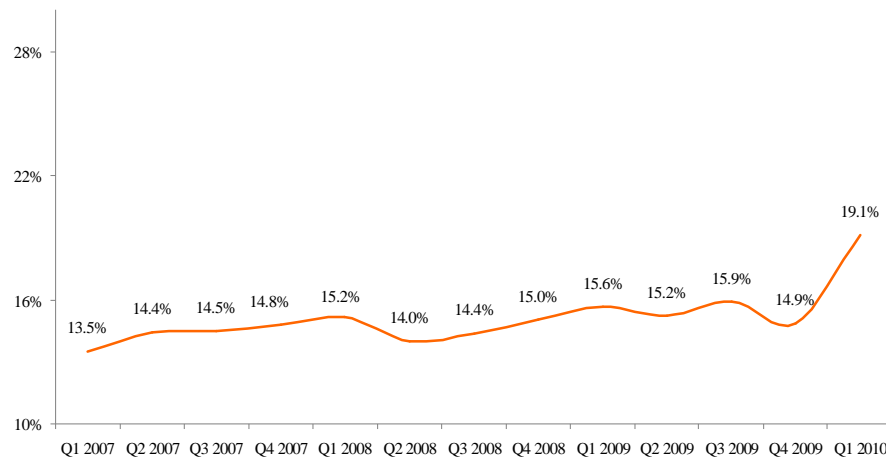
Net Interest Margin (annualized)



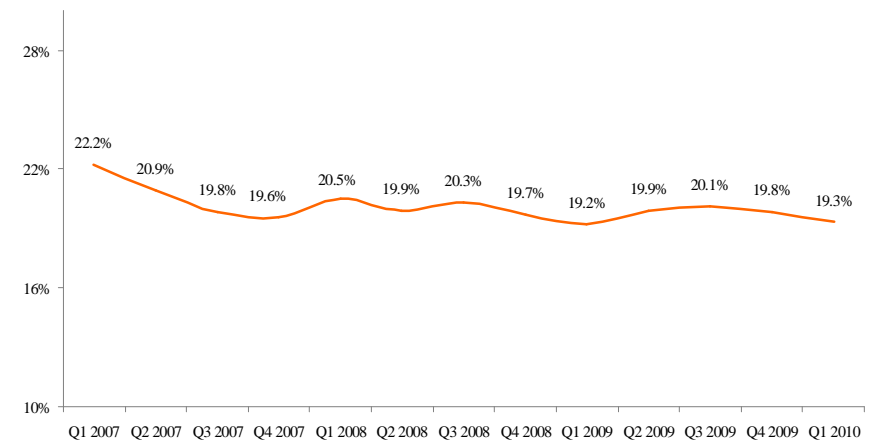
**RB & WM loan yield (annualized)
(Excluding provisions)**



**CB loan yield (annualized)
(Excluding provisions)**

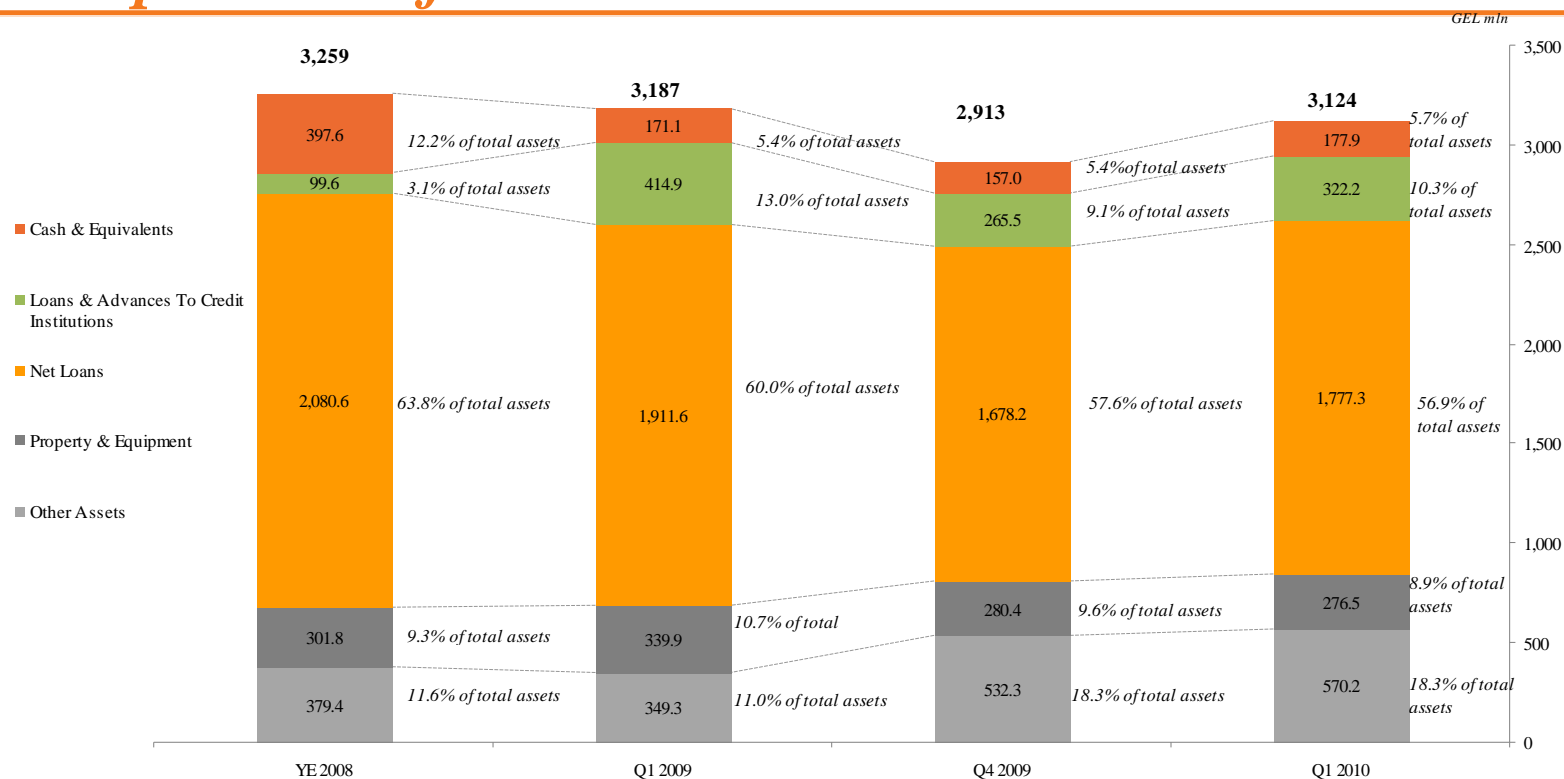


**Blended loan yield (annualized)*
(Excluding provisions)**



* Based on consolidated data, including Corporate Center where all loan recoveries are allocated

Composition of assets as at 31 March 2010



GEL million	YE 2008	31-March-09	31-Dec-09	31-March-10
Available-For-Sale & Trading Securities	33.7	40.5	21.7	17.8
Treasuries And Equivalents	8.3	38.3	249.2	249.2
Other Fixed Income Instruments	14.6	0.0	-	-
Insurance Related Assets	42.0	52.6	26.7	32.6
Investments In Other Business Entities & Investment Property	64.0	36.5	89.2	103.2
Intangible Assets Owned & Goodwill	152.5	146.7	85.4	91.0
Tax Assets, Current And Deferred	12.8	6.7	23.5	23.8
Prepayments And Other Assets	51.4	27.9	36.6	52.6
Other Assets	379.4	349.3	532.3	570.2

Note: Net loans include Net finance lease receivables

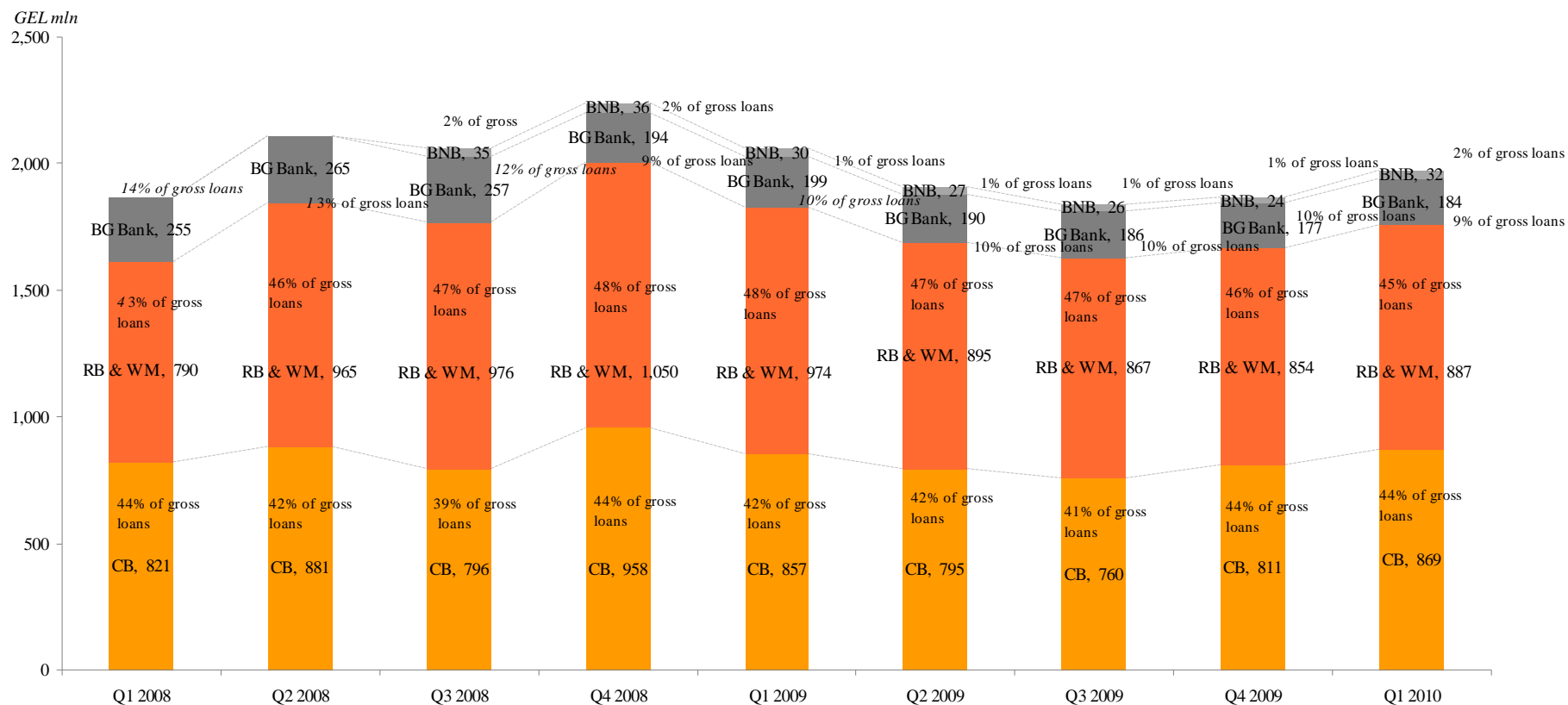
Composition of gross loan book as at 31 March 2010

Georgia: RB & WM, CB

Ukraine: BG Bank

Belarus: BNB

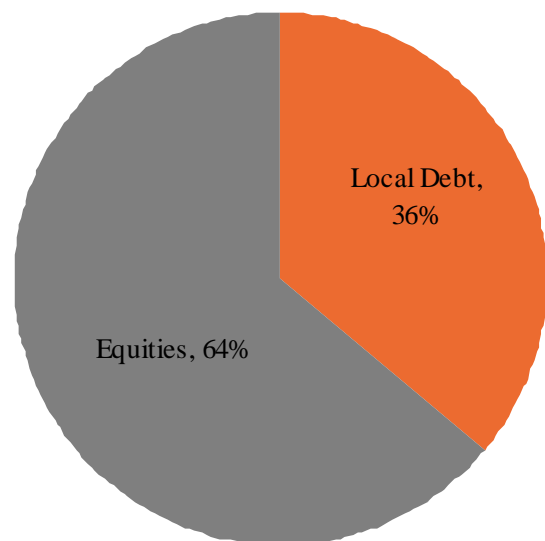
Numbers do not include
CC/Eliminations



Gross loan book Q1 2010: GEL 1,957.3 million

Securities portfolio as at 31 March 2010

*Breakdown of securities portfolio,
31 March 2010*

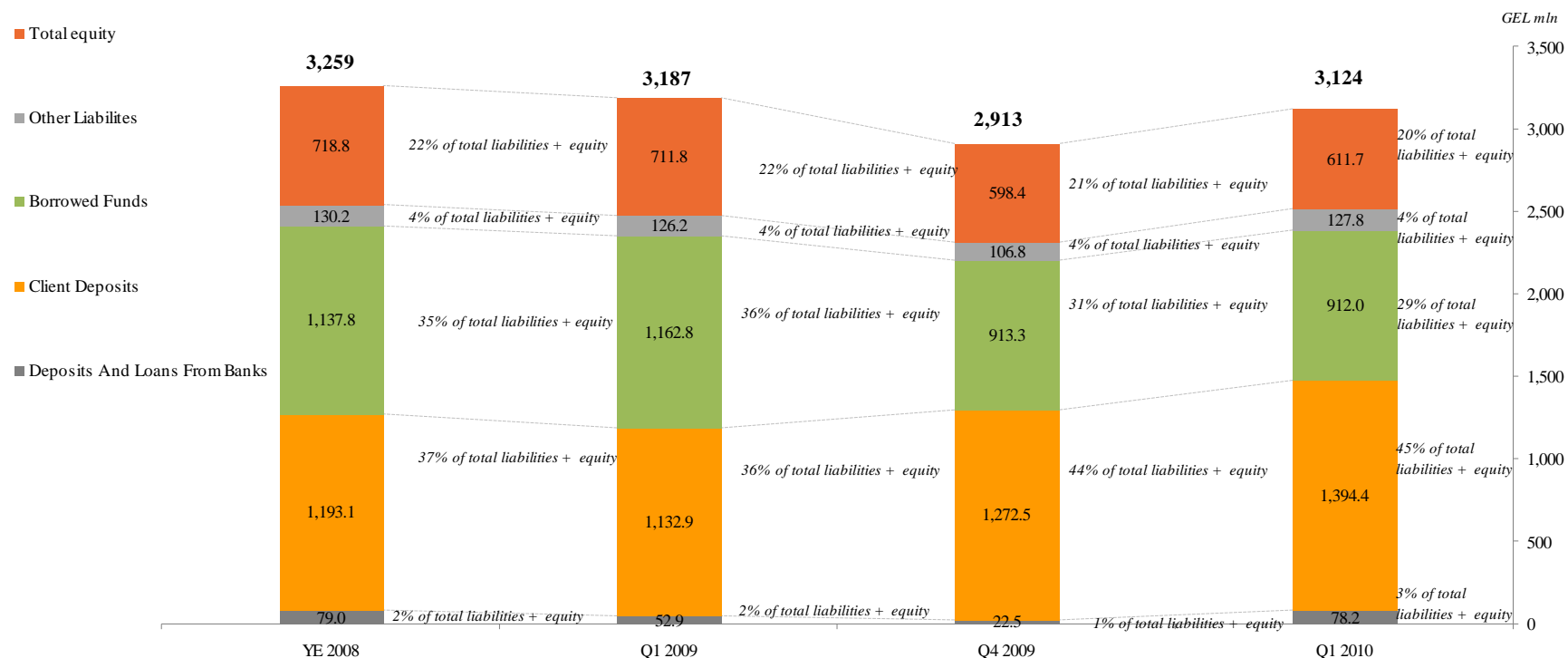


Total securities portfolio: GEL 17.8 million

Breakdown of securities investments

GEL '000s	Debt	Equity	Total
BG Capital	-	2,563	2,563
Aldagi BCI	-	4,316	4,316
Liberty Consumer	-	3,329	3,329
SBRE	-	1,145	1,145
BG Bank (Ukraine)	6,397	-	6,397
BNB (Belarus)	-	-	-
Other	-	-	-
Total	6,397	11,353	17,750

Liabilities breakdown as at 31 March 2010



	YE 2008	31-March-09	31-Dec-09	31-March-10
Issued Fixed Income Securities	-	0.1	0.7	-
Insurance Related Liabilities	55.4	63.8	34.2	42.7
Tax Liabilities, Current And Deferred	24.4	19.0	25.2	27.3
Accruals And Other Liabilities	50.4	43.3	46.6	57.8
Other liabilities	130.2	126.2	106.8	127.8

Total liabilities 31 March 2010: GEL 2,512.4 million

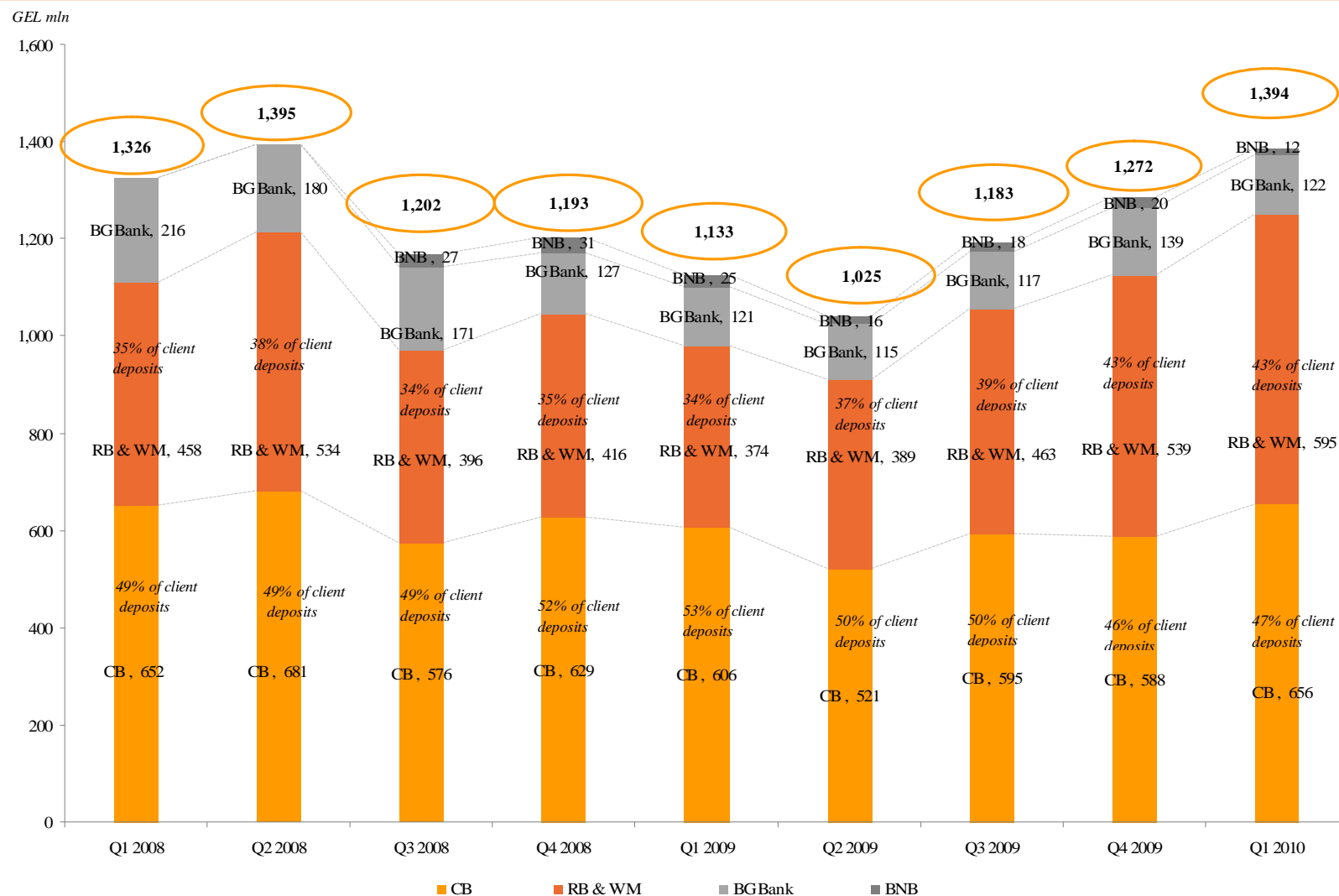
Client deposits breakdown

Georgia: RB & WM, CB

Ukraine: BG Bank

Belarus: BNB

Numbers do not include
CC/Eliminations



Client deposits Q1 2010: GEL 1,394.4 million

Note: RB & WM client deposits include deposits at BG Capital



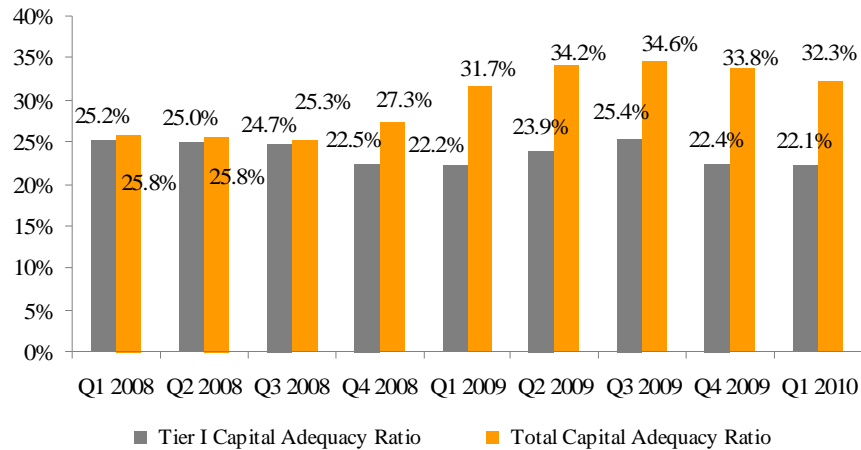
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Capital adequacy & wholesale funding

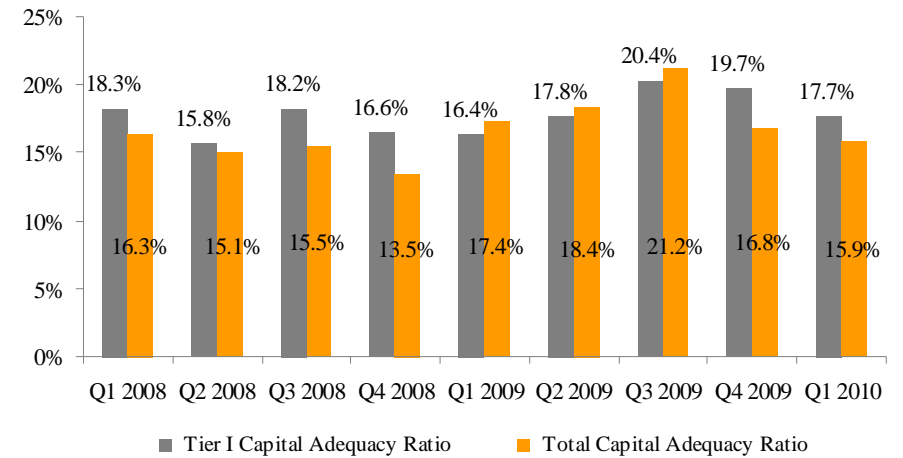
May 2010

Capital adequacy

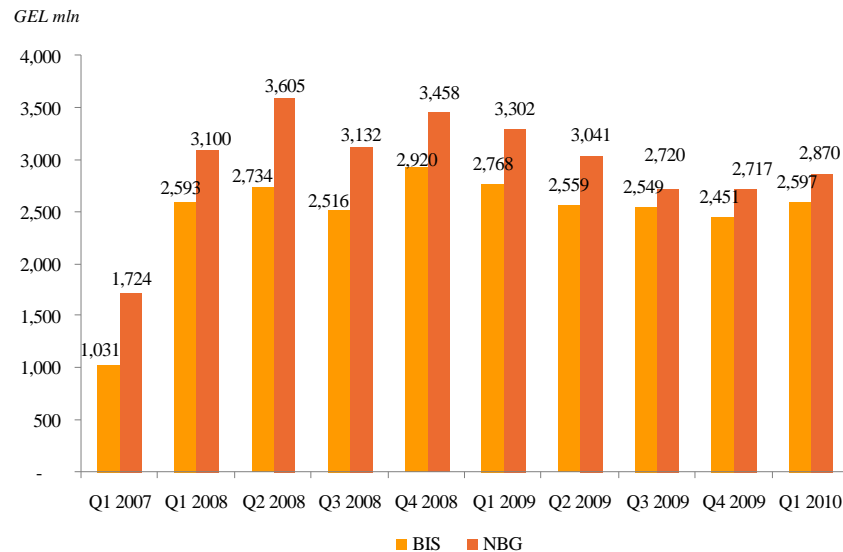
BIS capital adequacy ratios, BoG consolidated



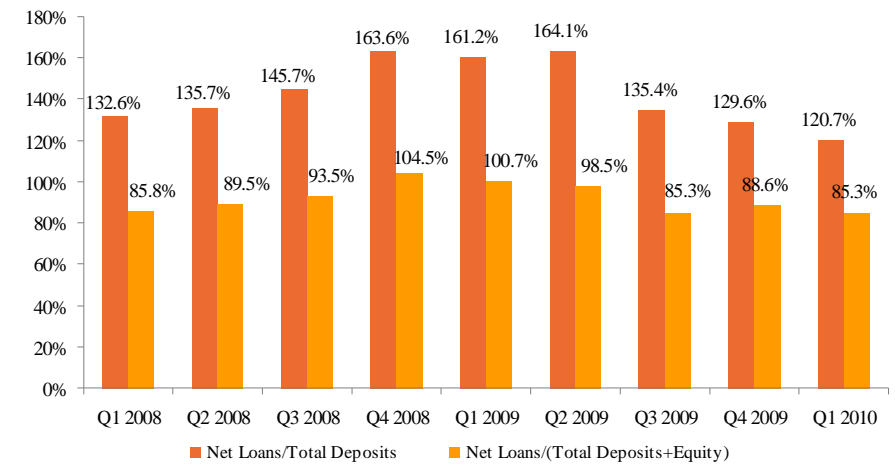
NBG capital adequacy ratios, BoG standalone



Risk-weighted assets BIS vs. NBG



Net loans/deposits & loans/(deposits+equity), BoG consolidated



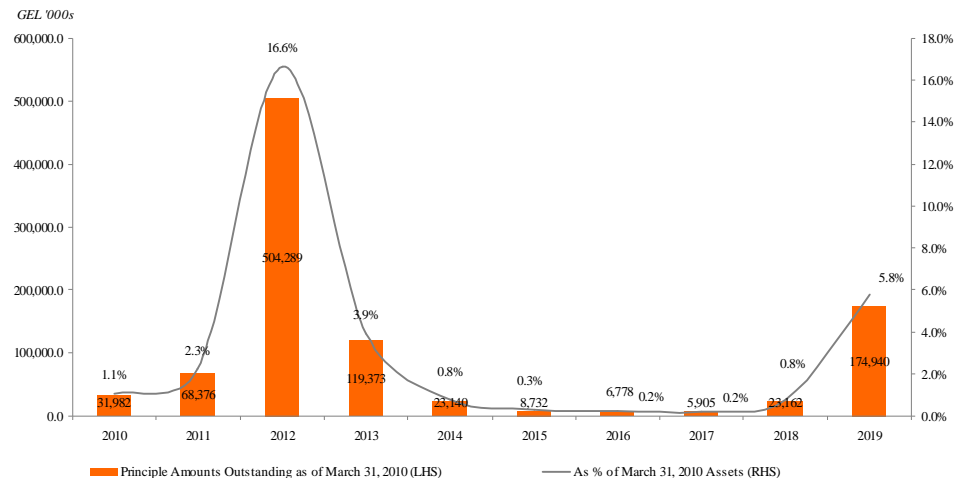
International borrowings

Selected international loans

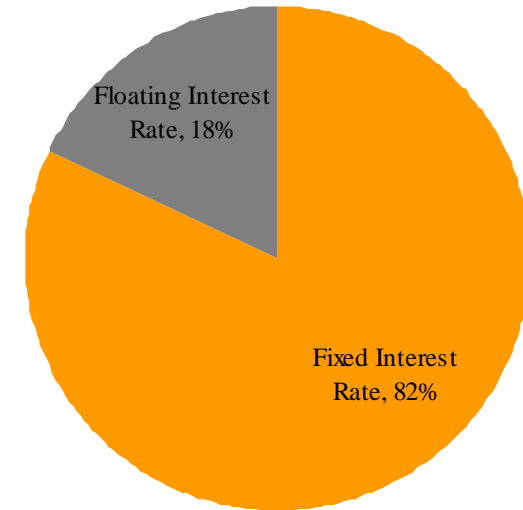
Key Lenders	Principle Amount Outstanding as of March 31, 2010	Maturity
Syndicated Loan arranged by Citi and ADB, 3rd Tranche Eurobonds	US\$ 8.3 million	2010
Senior Term Loan from FMO	US\$ 200.0 million	2012
Senior Term Loan from WorldBusiness Capital	US\$ 9.1 million	2014
Subordinated Loan from HBK Investments (Call in 2012)	US\$ 6.4 million	2016
Subordinated Loan from Merrill Lynch (Call in 2012)	US\$ 15.0 million	2017
Senior Term Loan from WorldBusiness Capital (GLC)	US\$ 35.0 million	2017
Subordinated loan from FMO and DEG (Call in 2013)	US\$ 4.6 million	2017
Senior Loan from OPIC	US\$ 30.0 million	2018
Subordinated Loan from OPIC	US\$ 28.2 million	2018
Senior Term Loan from IFC	US\$ 10.0 million	2018
Senior Term Loan from EBRD	US\$ 50.0 million	2013
Subordinated Loan from IFC	US\$ 50.0 million	2014
Subordinated Loan from EBRD	US\$ 24.0 million	2019
Convertible Loan from IFC	US\$ 24.0 million	2019
Convertible Loan from EBRD	US\$ 26.0 million	2019
Other, USD denominated	US\$ 4.8 million	NMF
Other, EUR denominated	EUR 0.9 million	NMF
Total	US\$ 552.6 million	

Note: Depicts final maturity dates
Excluding credit lines as part of documentary business

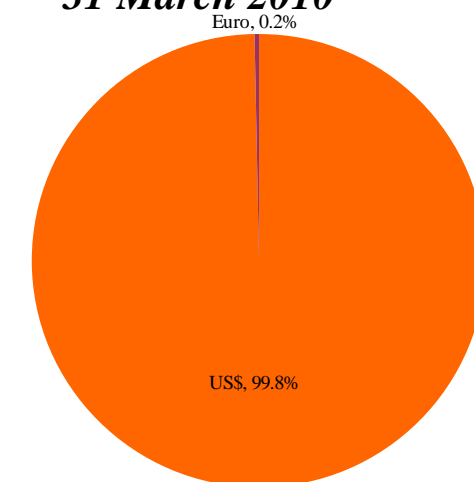
International borrowings repayment schedule



International borrowings - fixed vs. floating rates, 31 March 2010



International borrowings by currencies, 31 March 2010



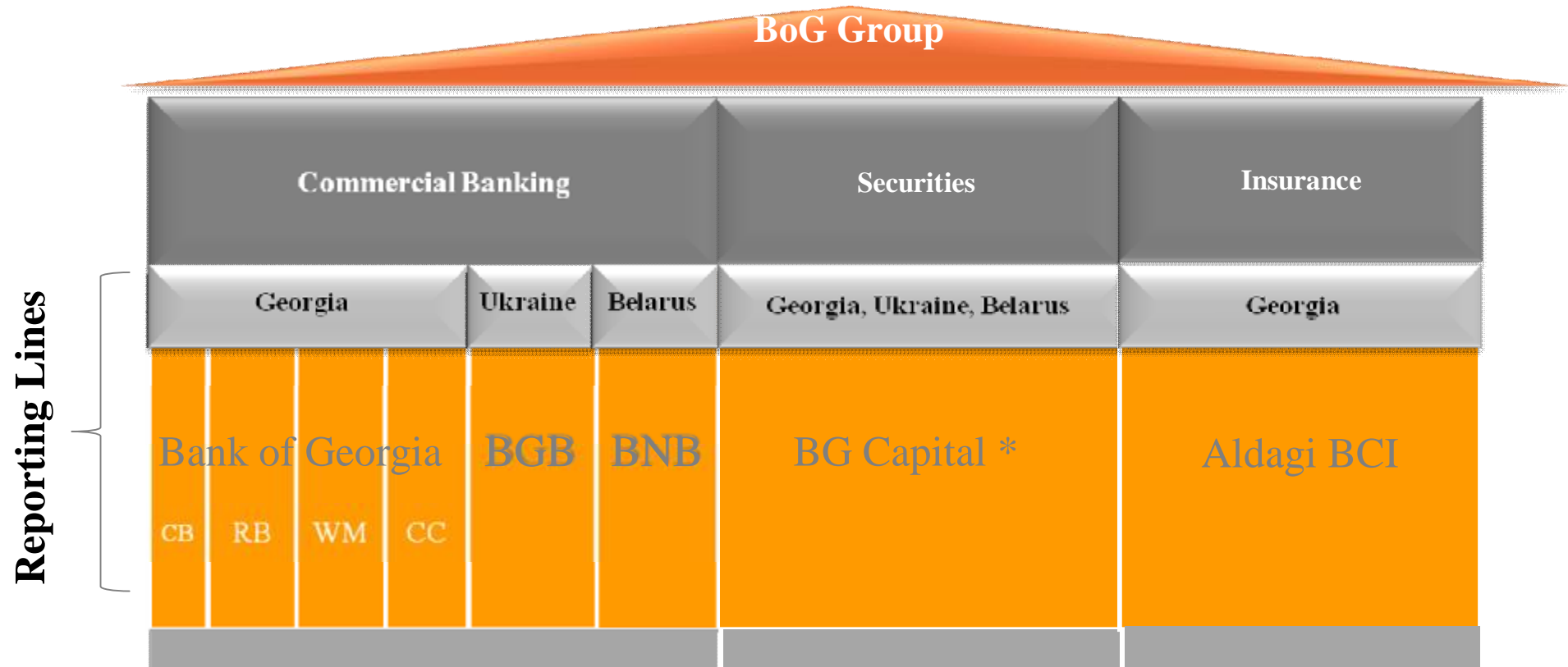


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Business overview

May 2010

Group structure



* Formerly Galt & Taggart Securities

Note: Following the sale of GTAM, its asset management arm, BoG owns approximately 65% of Liberty Consumer, and 100% of SBRE. Both Liberty Consumer and SBRE are fully consolidated in BoG financials



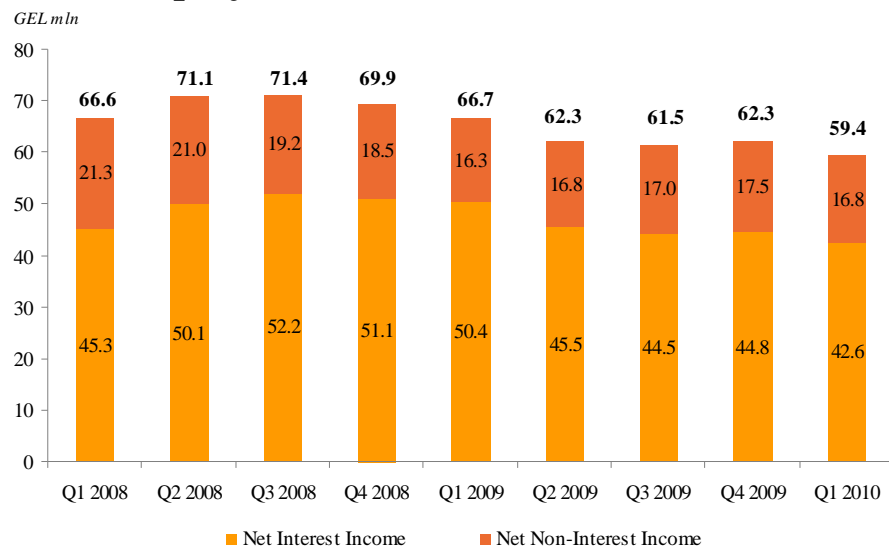
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BoG standalone results overview

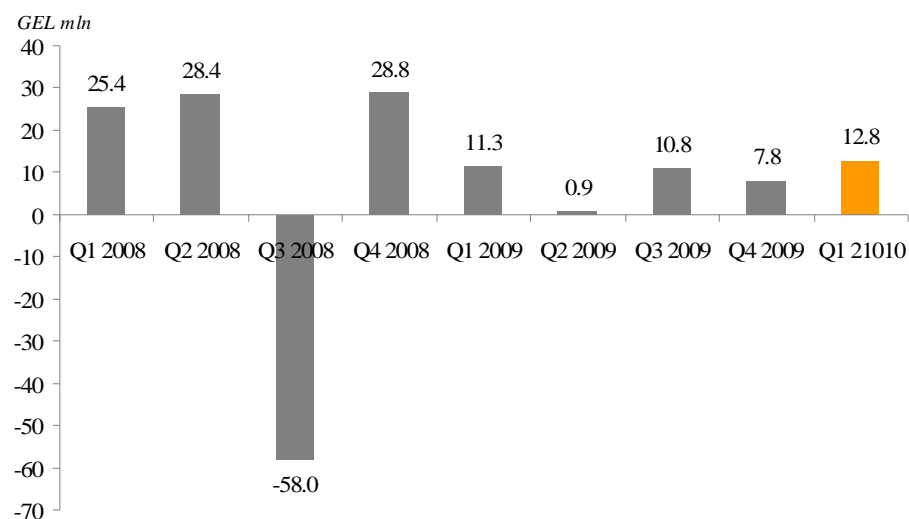
May 2010

BoG standalone performance

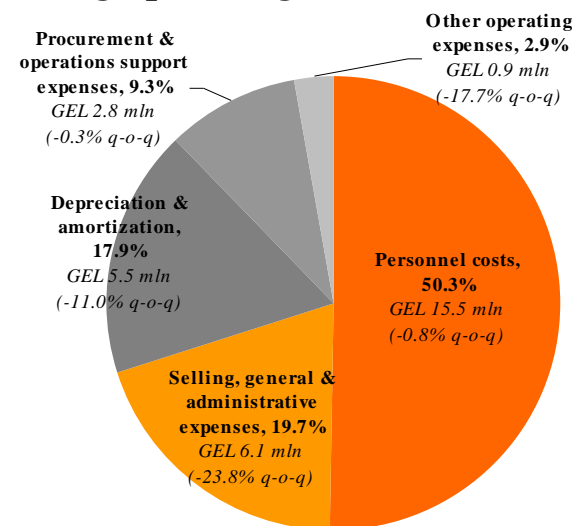
Revenue performance



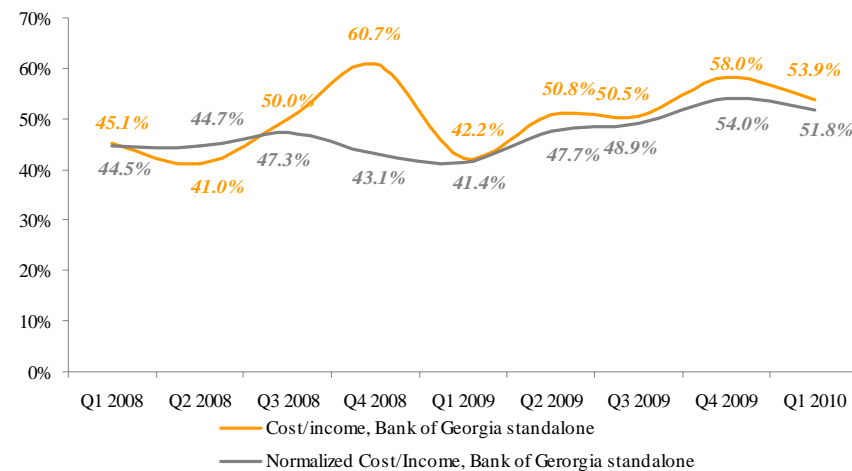
Net income



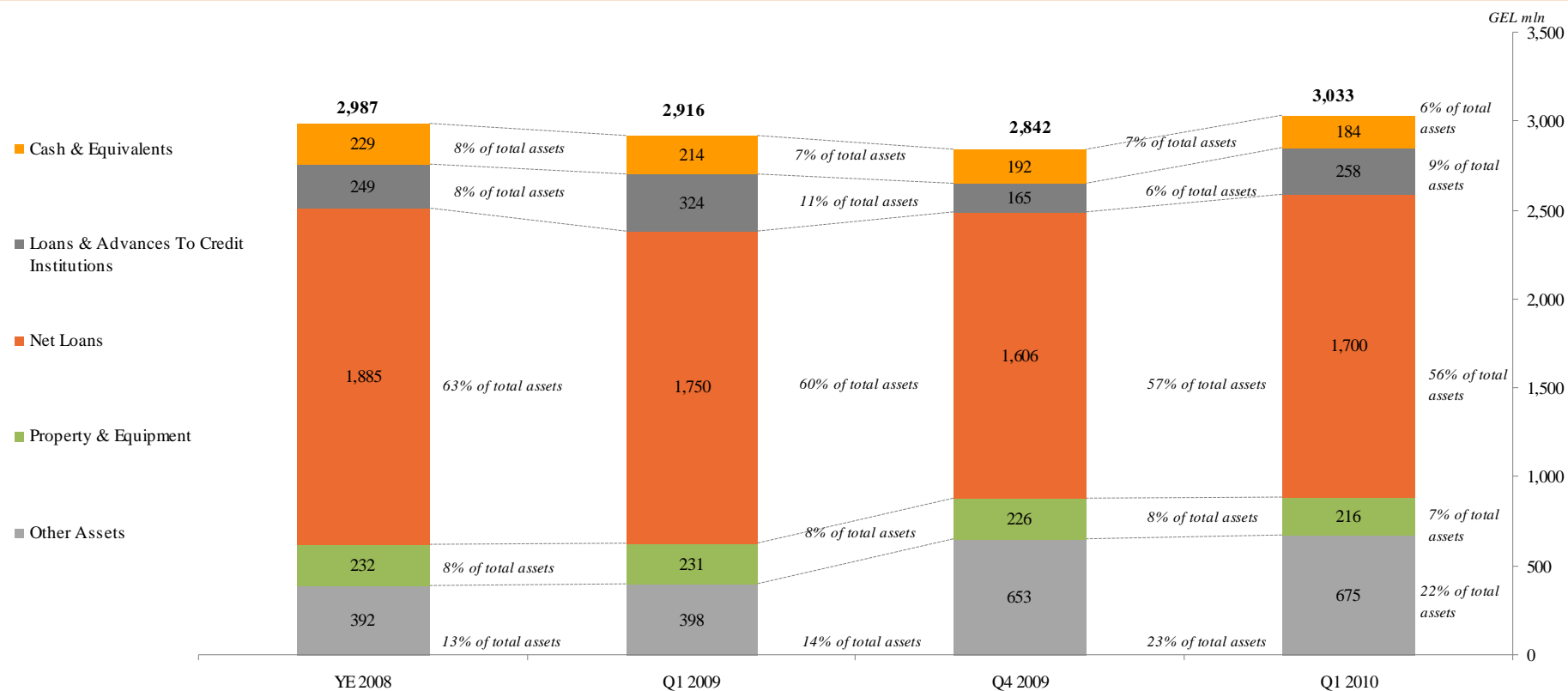
Recurring operating cost structure, Q1 2009



Cost/Income Ratio

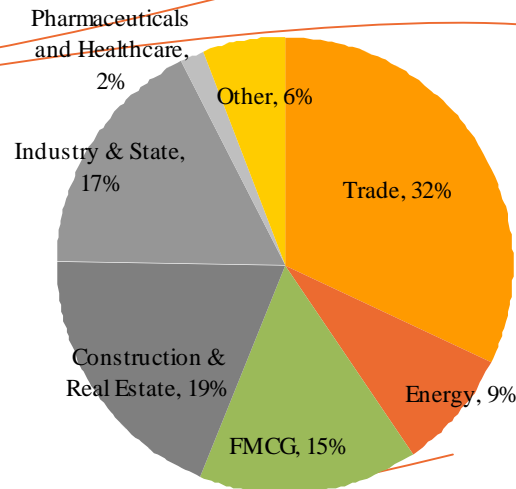
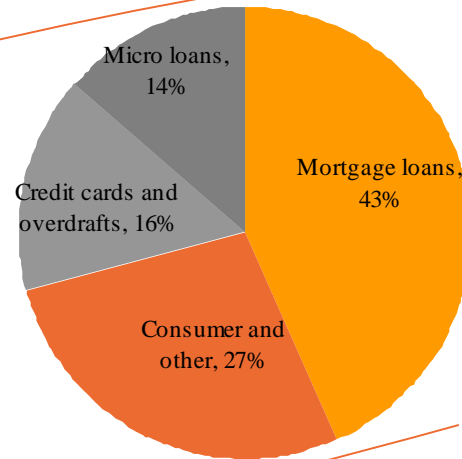
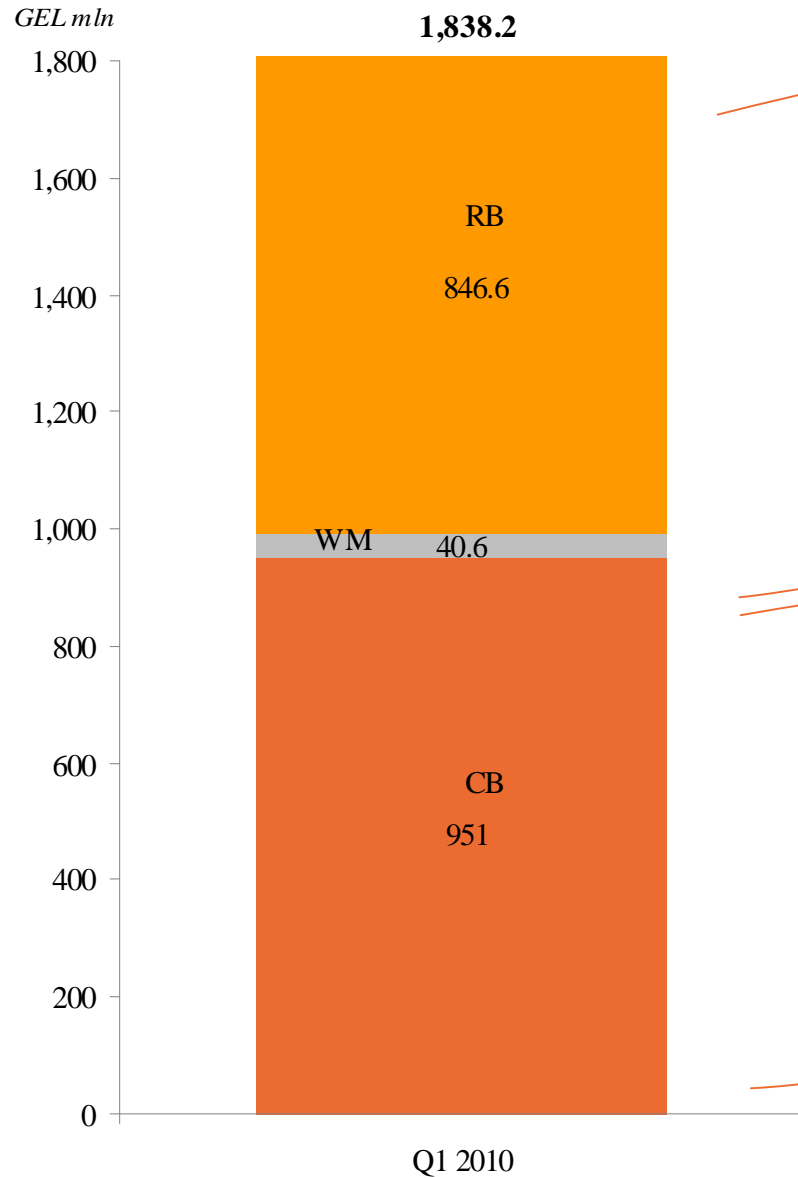


Composition of assets as at 31 March 2010



GEL million	YE 2008	Q1 09	YE 09	Q1 10
Treasuries And Equivalents	8	38	249	249
Other Fixed Income Instruments	15	-	-	-
Investments In Other Business Entities, Net	295	315	334	356
Intangible Assets Owned, Net	13	7	14	17
Goodwill	23	23	23	23
Tax Assets, Current And Deferred	7	-	7	6
Prepayments And Other Assets	31	15	26	24
Other assets	392	398	653	675

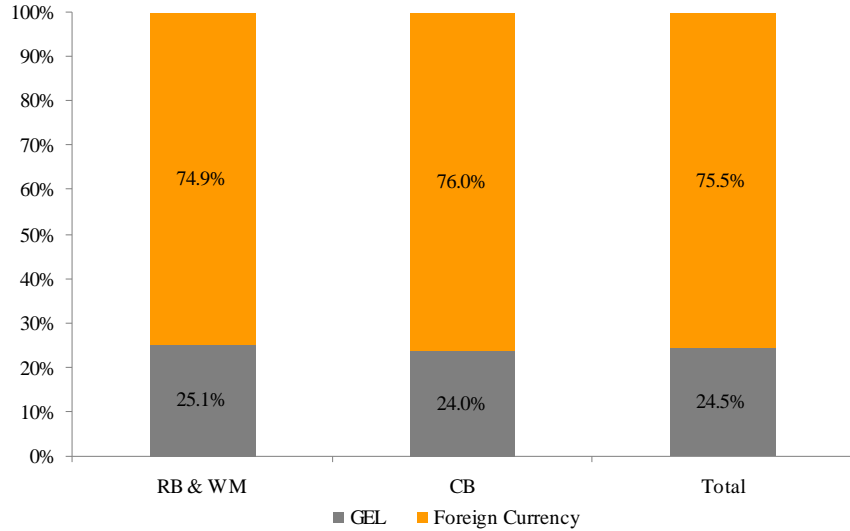
Analysis of the loan book



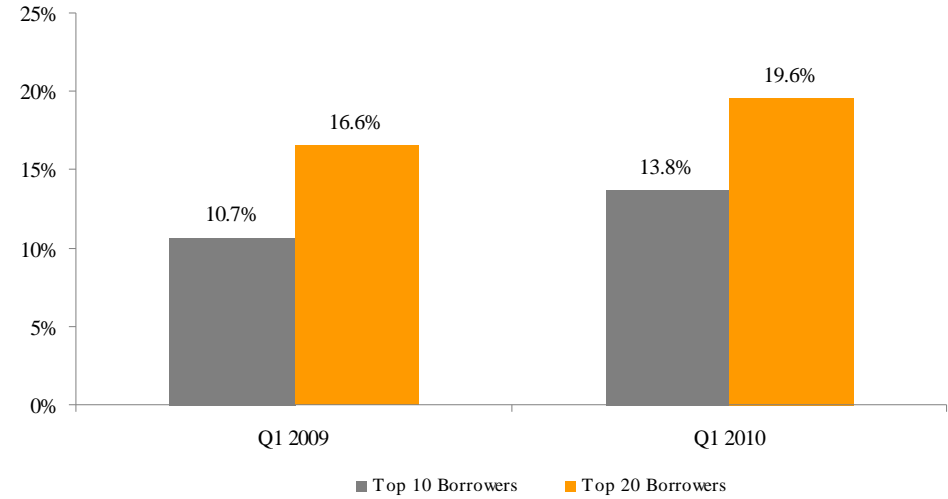
* Other loans include car, POS and legacy retail loans

Analysis of the loan book

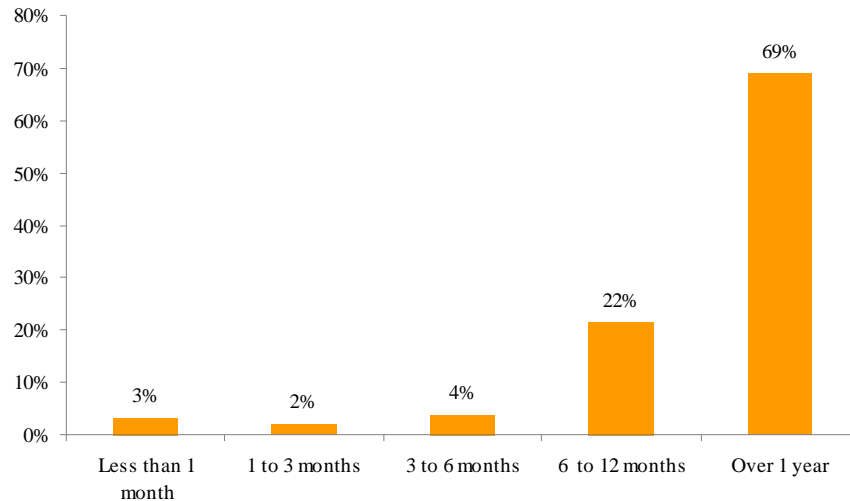
Loans by currency, 31 March 2010



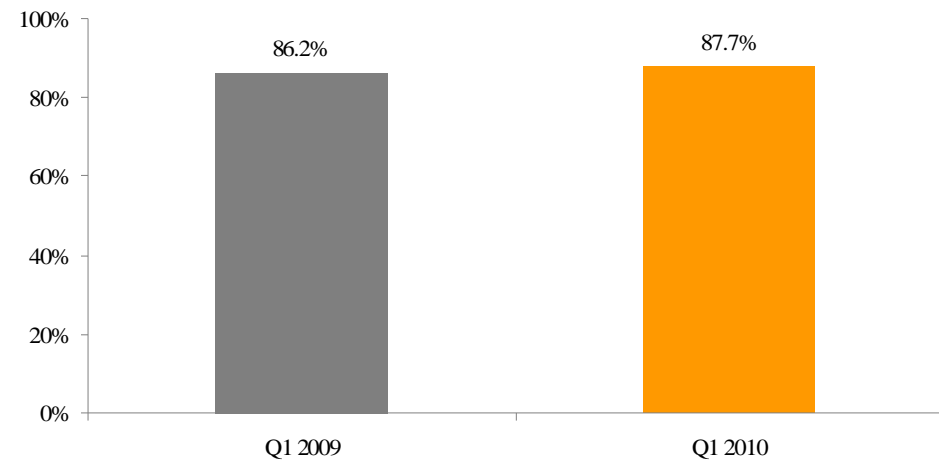
Loan concentration



Loans by maturity, 31 March 2010

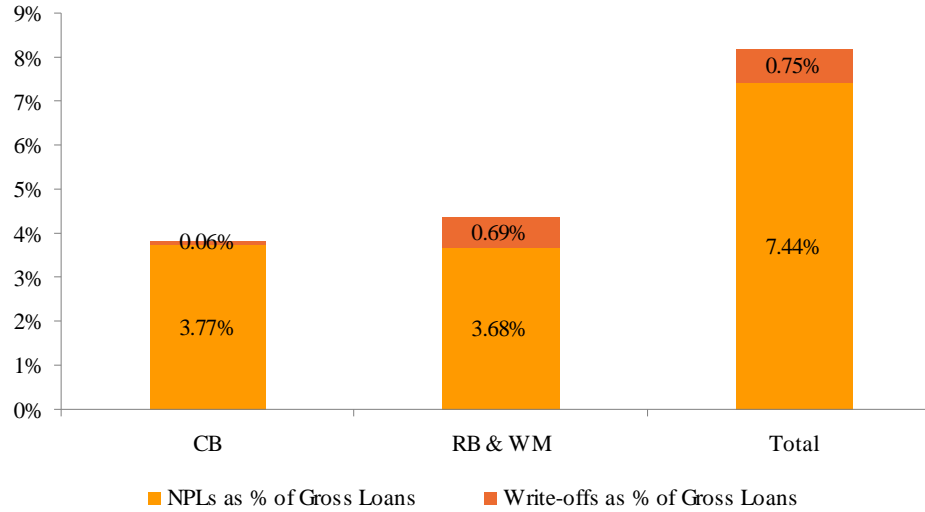


Loan book collateralization

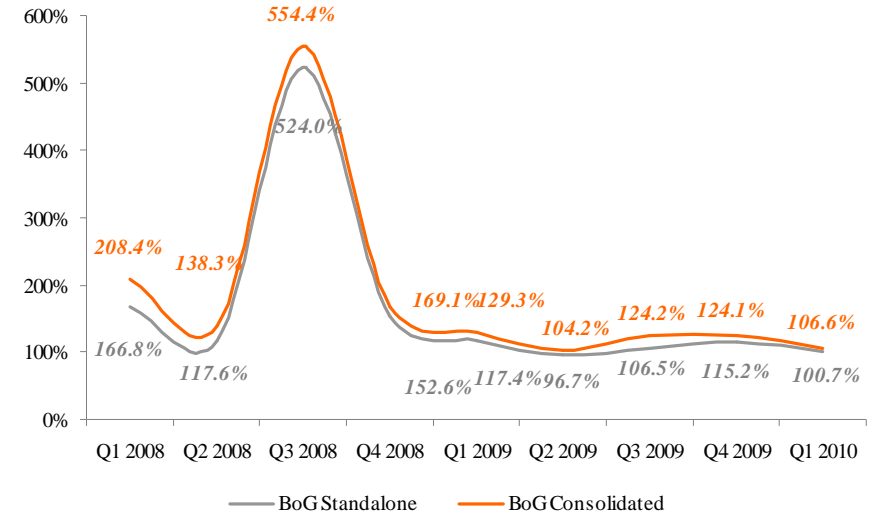


Provisioning policy

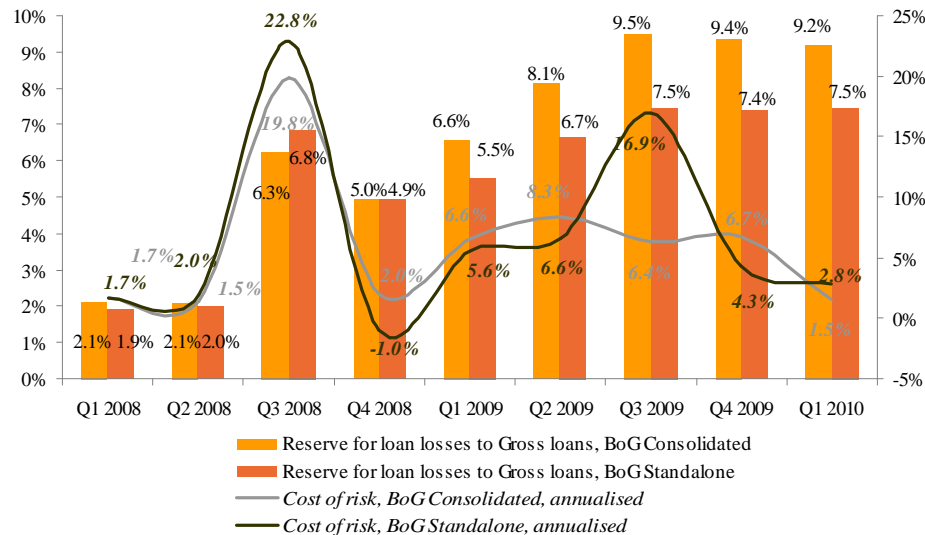
NPLs & write-offs, 31 March 2010



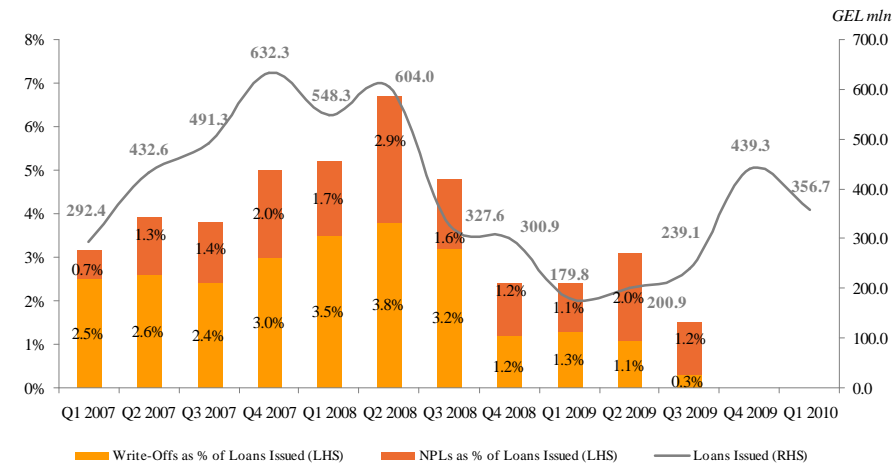
NPL coverage ratio



Reserve for loan losses to gross loans

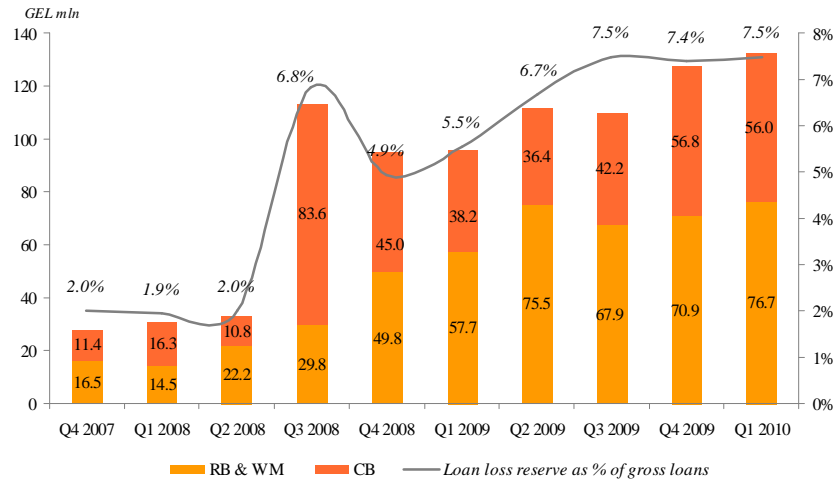


Impairment seasoning, Q1 2010

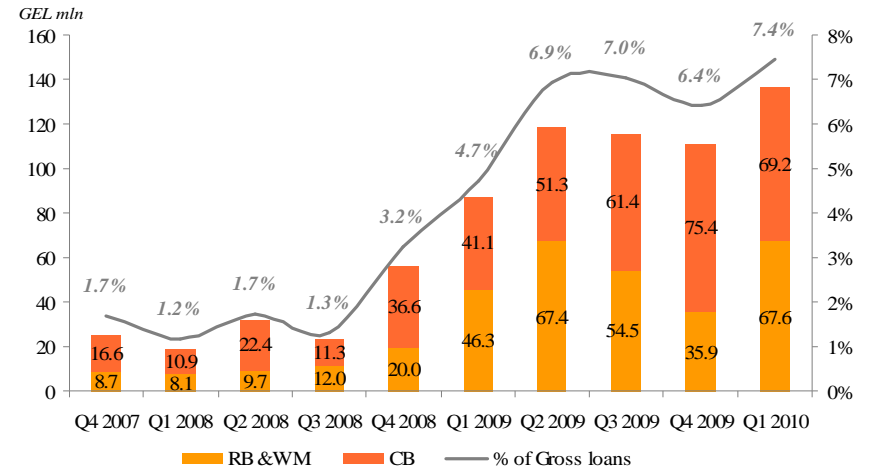


Provisioning policy cont'd – BoG standalone

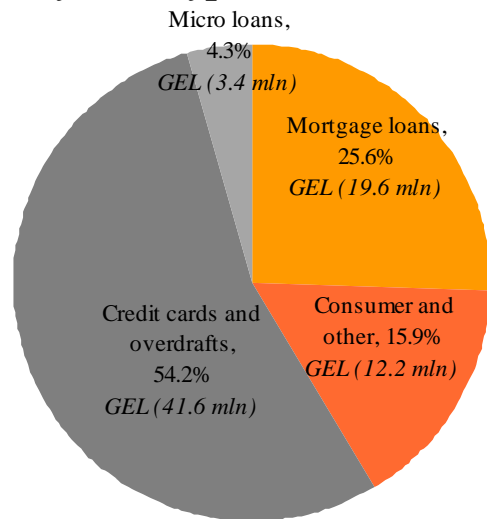
Loan loss reserve, 31 March 2010



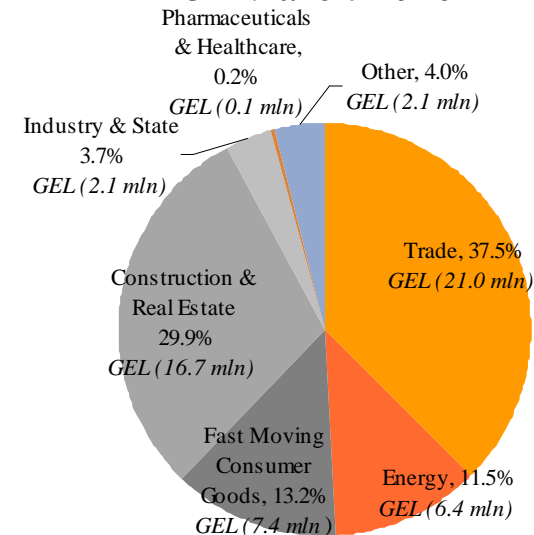
NPLs, 31 March 2010



RB & WM loan loss reserve breakdown by loan type, 31 March 2010



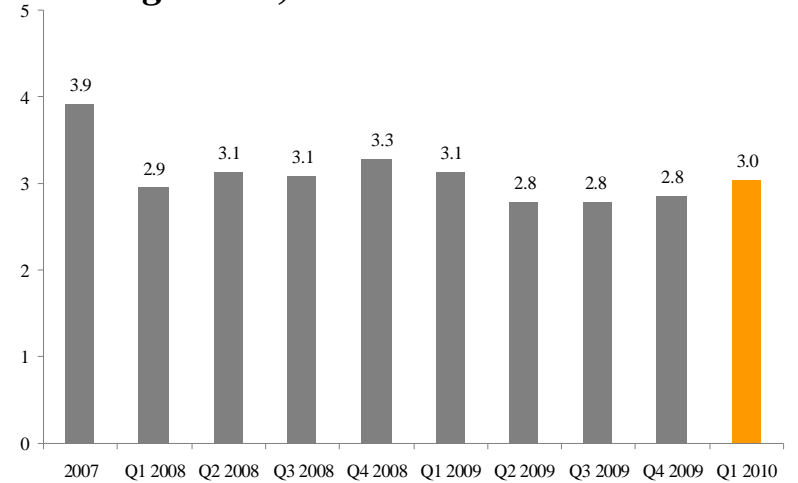
CB loan loss reserve breakdown by loan type, 31 March 2010



BoG standalone liabilities

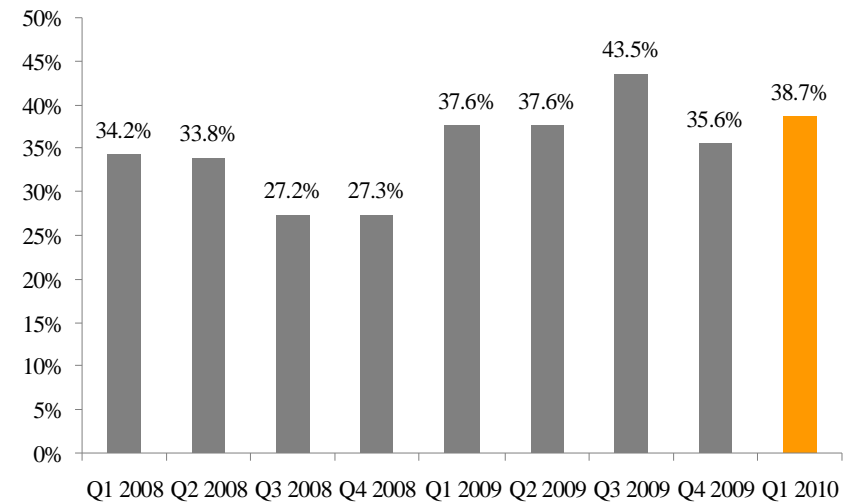


Leverage ratio, BoG standalone



Leverage (Times) equals Total Liabilities as of the period end divided by Total Equity as of the same date

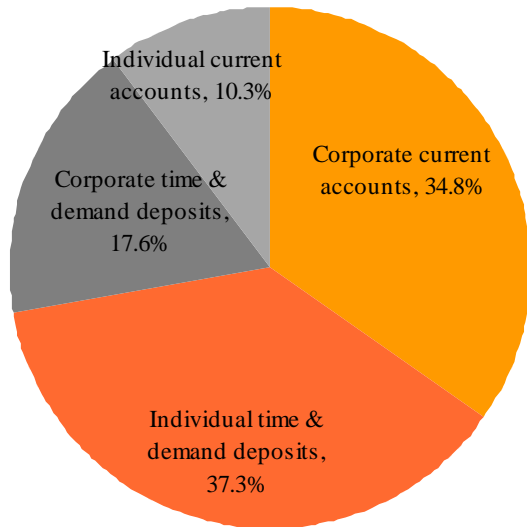
Liquidity ratio, BoG standalone



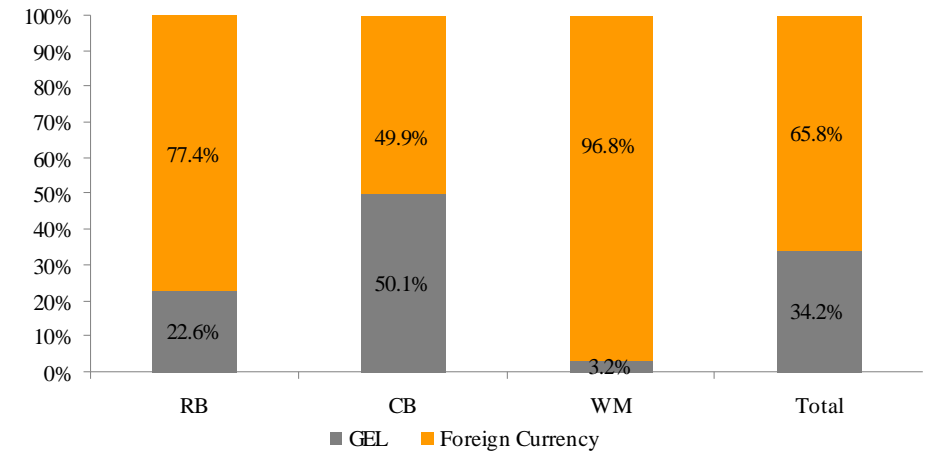
Liquidity ratio is calculated by dividing liquid assets by Total liabilities

Analysis of deposits

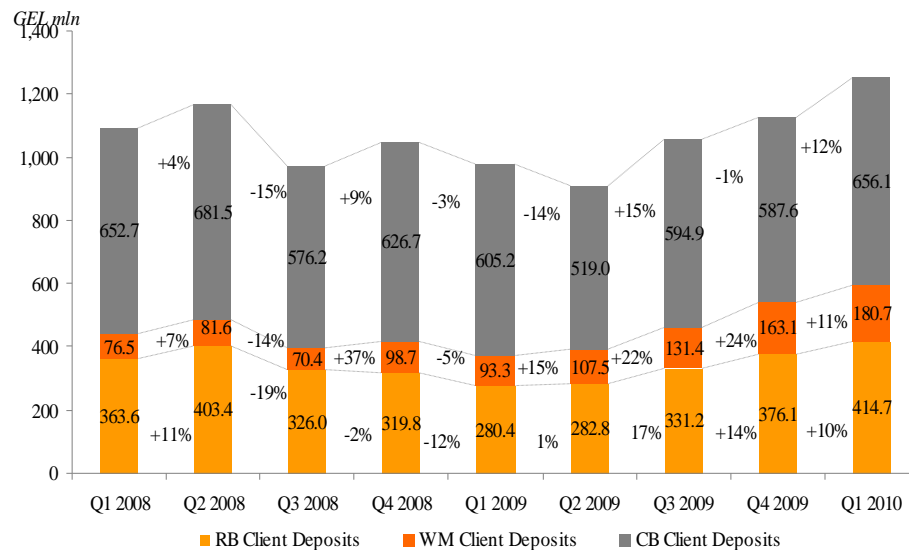
Client deposit breakdown, 31 March 2010



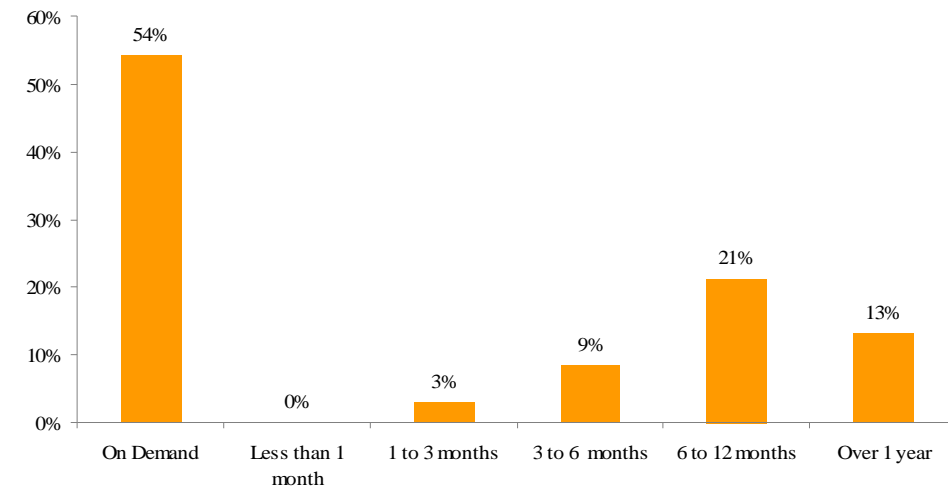
Client deposits by currency, 31 March 2010



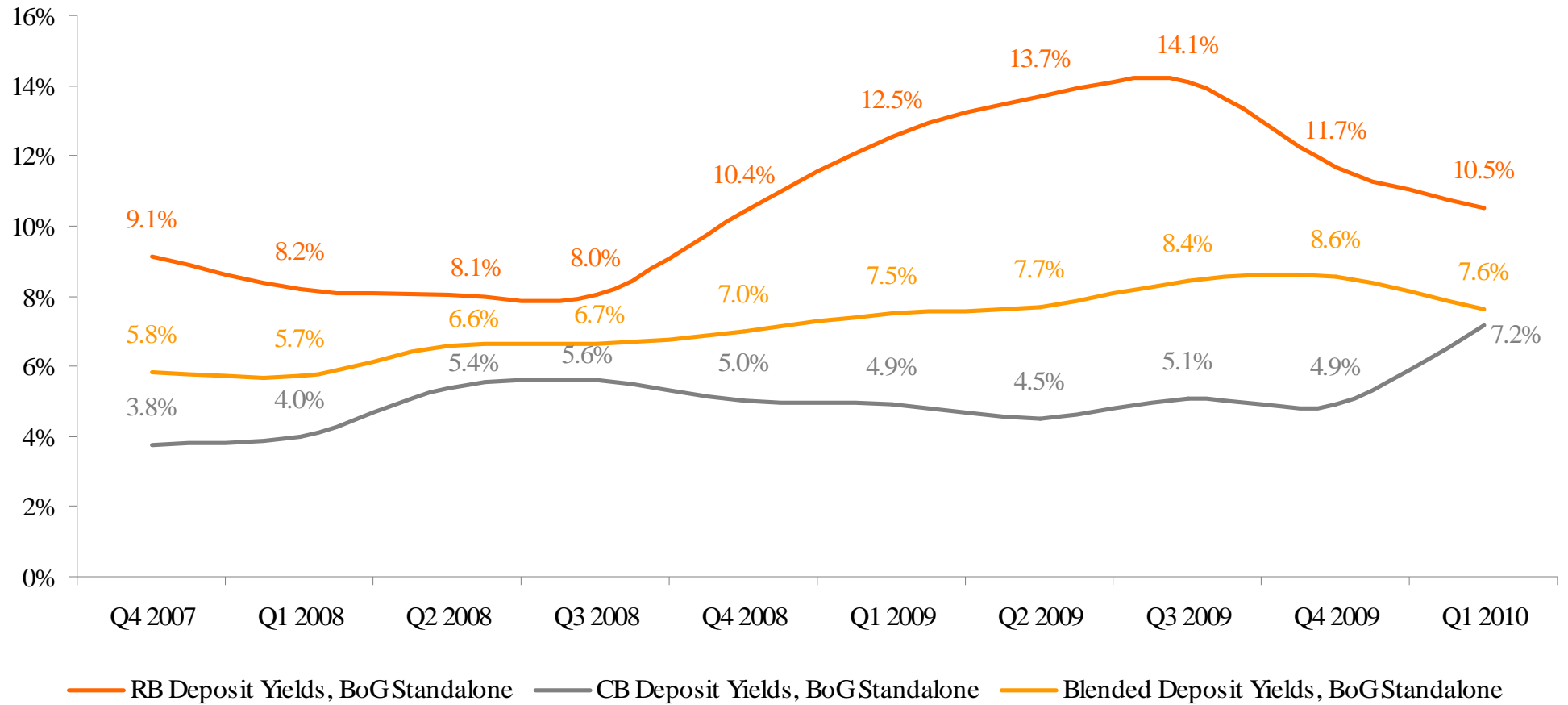
CB, RB & WM deposits, BoG standalone



Deposits by maturity, 31 March 2010

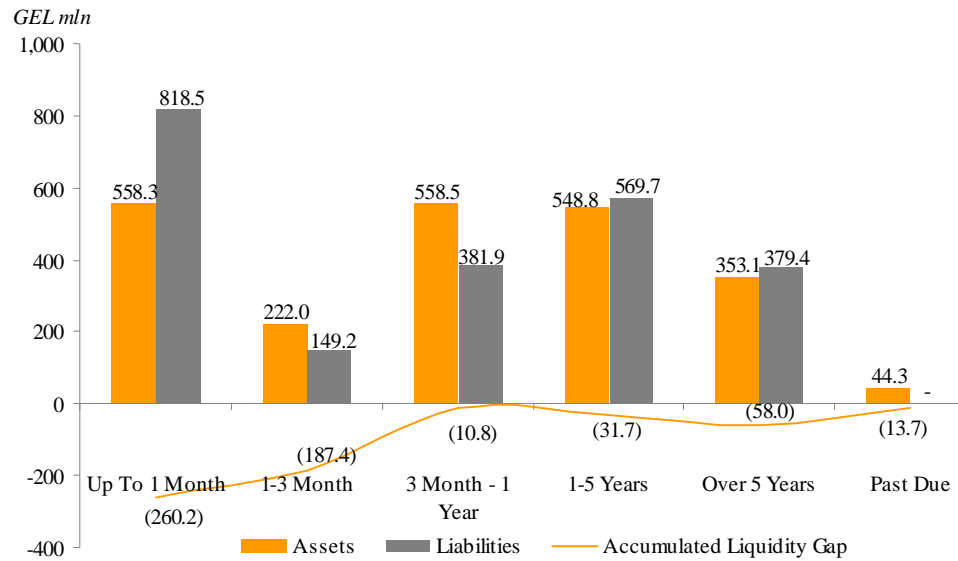


Deposit yields

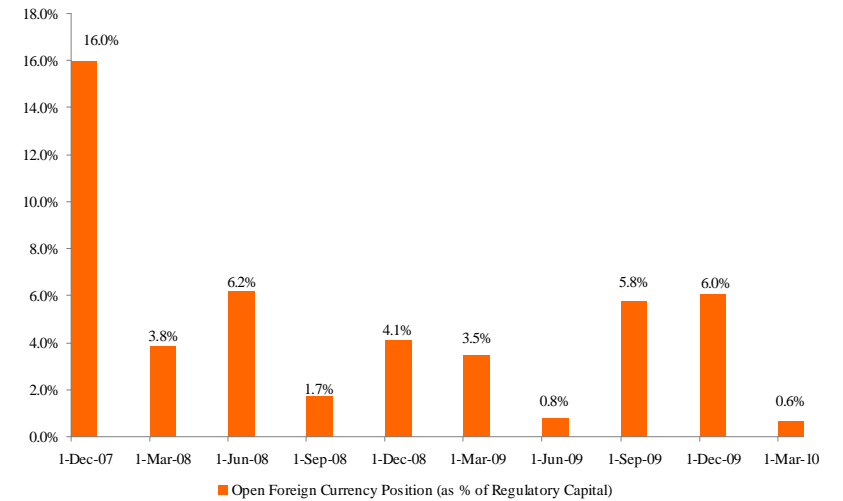


Risk management

Liquidity risk management, Q1 2010



Currency risk management, Q1 2010



Corporate banking

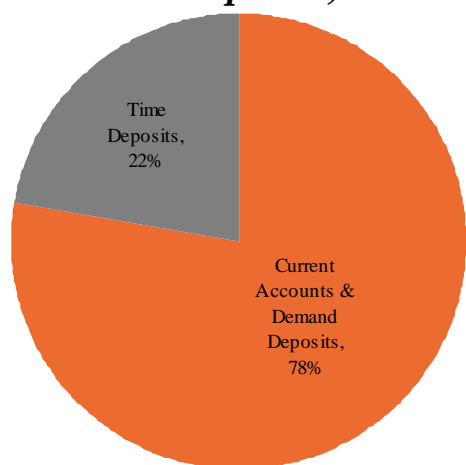
Integrated client coverage in the following key sectors

- Construction & Real Estate
- Energy
- Fast Moving Consumer Goods
- Financial Institutions
- Foreign Organizations & Diplomatic Missions
- Pharmaceuticals & Healthcare
- Retail & Wholesale Trade
- State & Industry
- Telecommunications, Media & Technology
- Transport & Logistics
- SME

Overview

- No.1 corporate bank in Georgia
- Circa 37.9% market share based on customer deposits⁽¹⁾
- Circa 29.6% market share based on corporate loans⁽²⁾
- Integrated client coverage in key sectors
- 85,500+ clients of which 9,047 served by dedicated relationship bankers
- Circa 47% market share in trade finance and documentary operations⁽²⁾
- Second largest leasing company in Georgia⁽²⁾ – Georgian Leasing Company (GLC)
- Increased the number of corporate clients using the Bank’s payroll services from 1,424 at 31 December 2009 to 1,475 in Q1 2010
- Approximately 4,169 corporate accounts were opened at the bank in Q1 2010, bringing the total number of current accounts to 157,632

Corporate client deposits, 31 March 2010

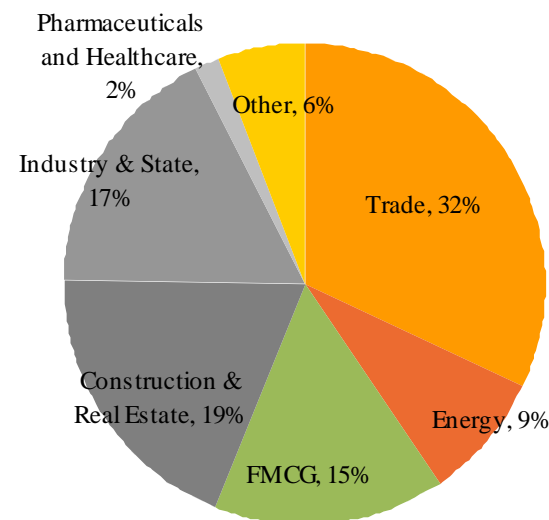


Notes:

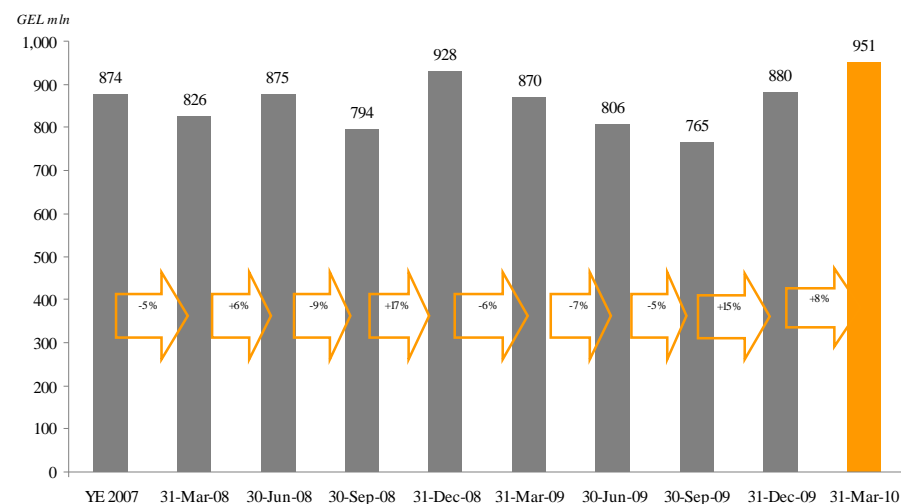
- (1) As of September 2009, source: National Bank of Georgia, does not include interbank deposits
- (2) Management estimates (based on the NBG data)

Total corporate deposits: GEL 656 mln

Corporate loan portfolio, 31 March 2010

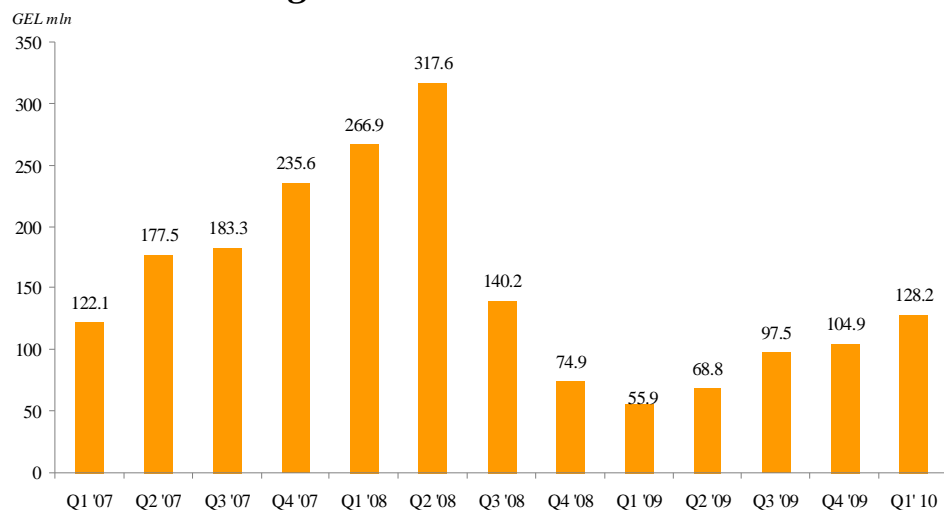


Corporate gross loan portfolio growth



Retail Banking – No. 1 retail bank in Georgia

Retail loans originated



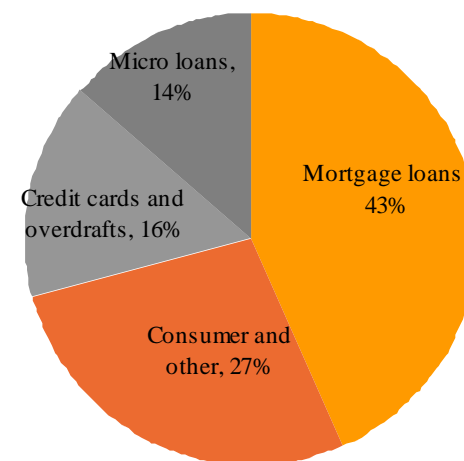
(1) Monthly average

Leadership in consumer lending

Q1 2009 YE 2009 Q1 2010

Number of Consumer Loans Outstanding*	61,593	48,614	50,335
• Volume of Consumer Loans Outstanding (GEL mln)*	144.8	114.0	116.7
• Credit Cards Outstanding	131,523	79,318	78,361

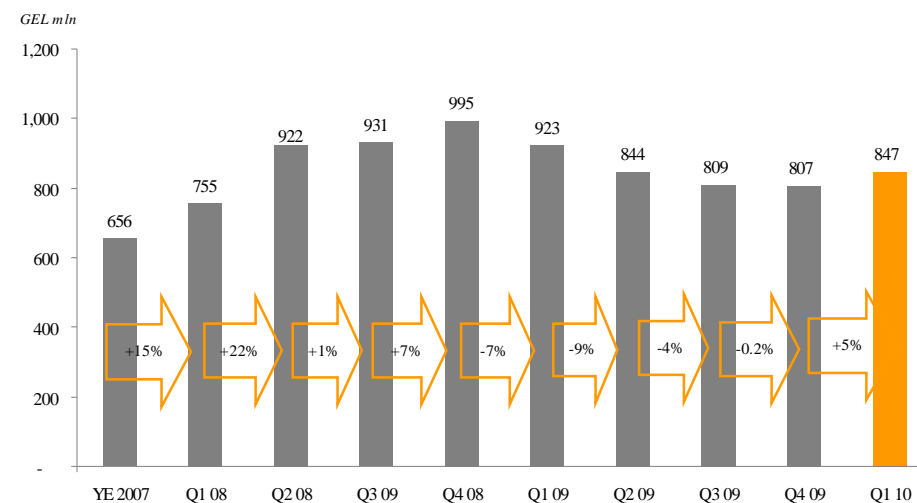
RB loan portfolio, 31 March 2010



Total retail loans: GEL 847 mln

Note: does not include Ukraine & Belarus

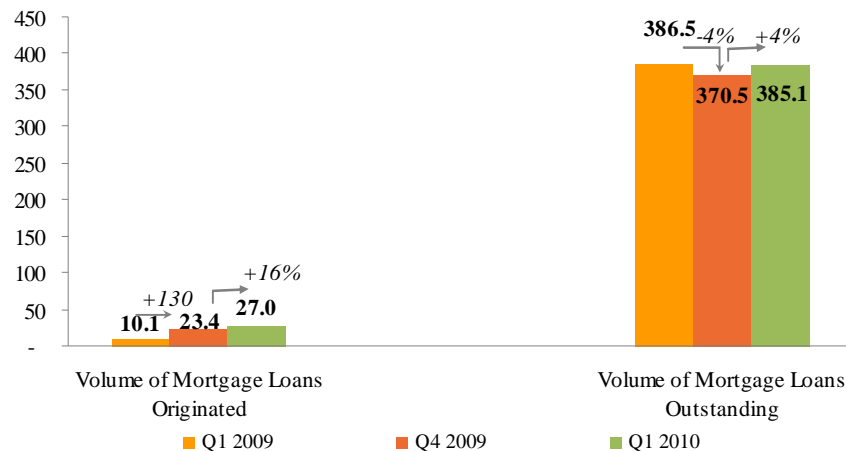
Retail gross loan portfolio growth



Loan origination

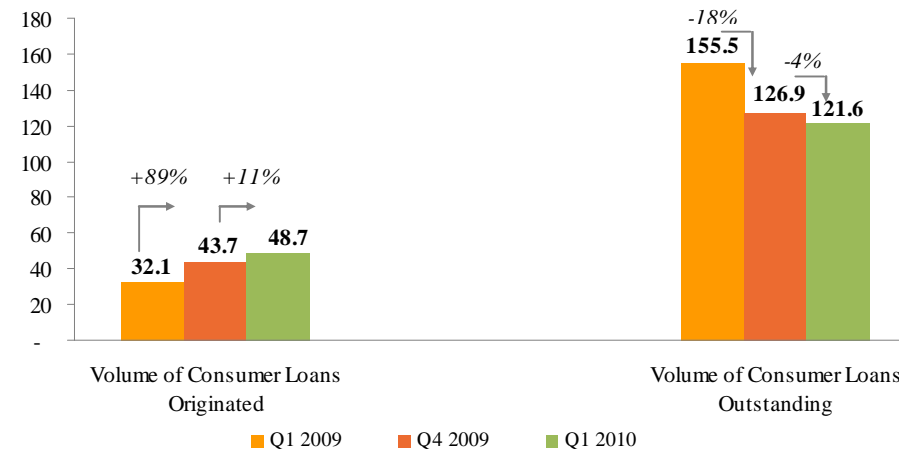
Mortgage loans (RB & WM)

GEL mln



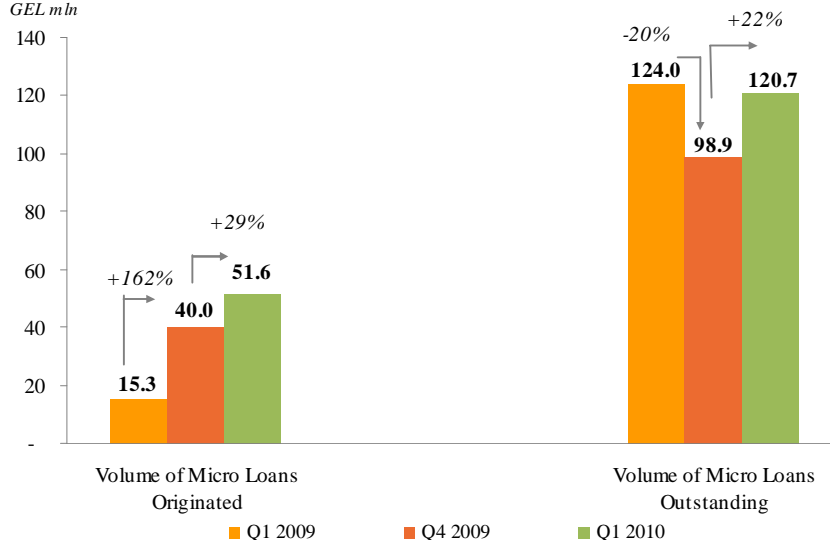
Consumer loans (RB & WM)

GEL mln



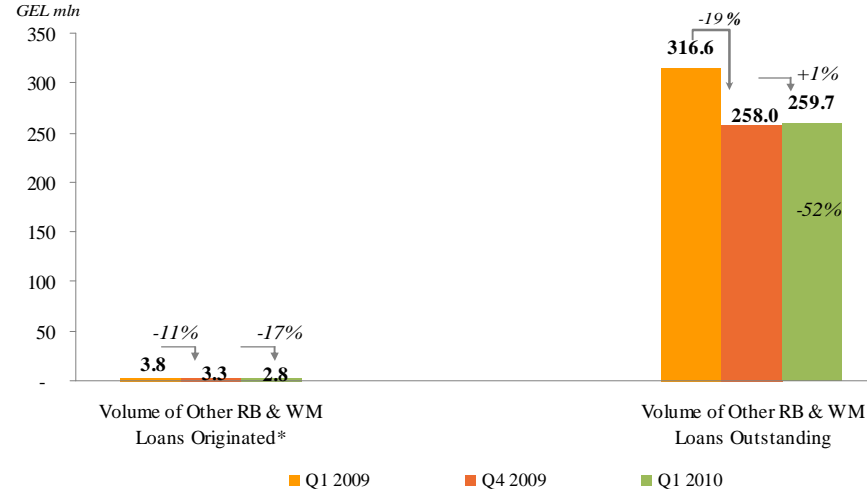
Micro loans (RB & WM)

GEL mln



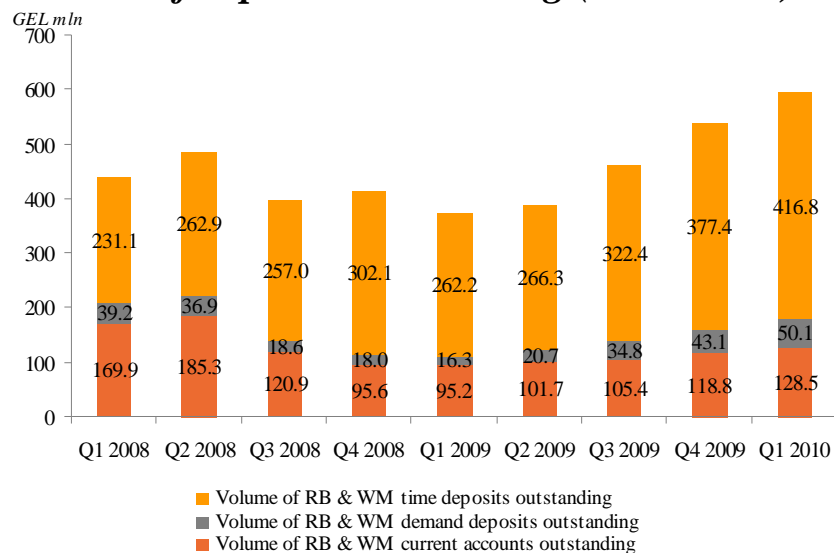
Other RB & WM loans

GEL mln

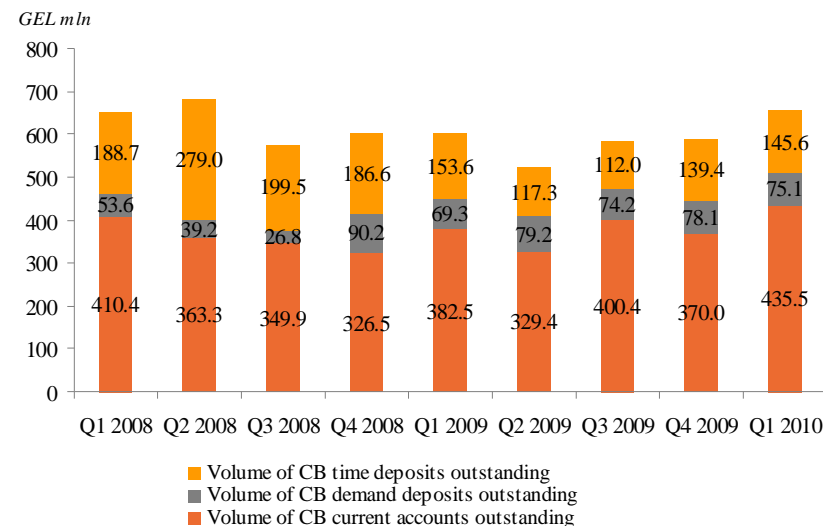


Deposit origination

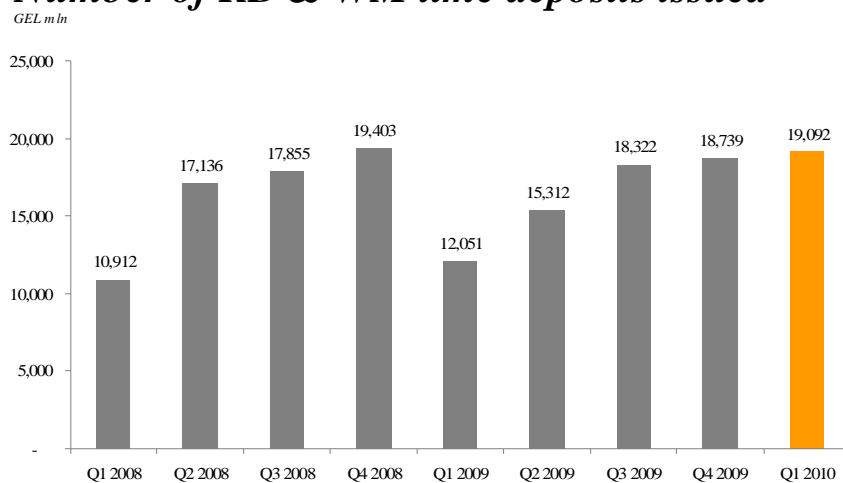
Volume of deposits outstanding (RB & WM)



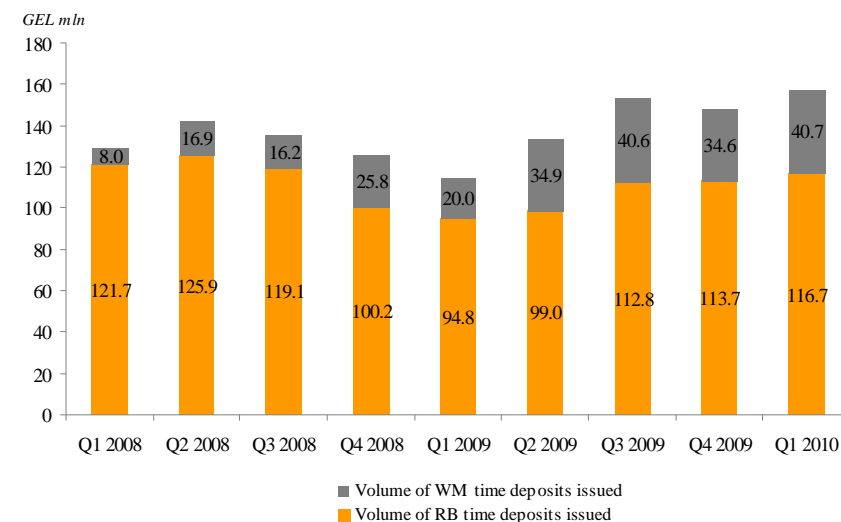
Volume of deposits outstanding (CB)



Number of RB & WM time deposits issued

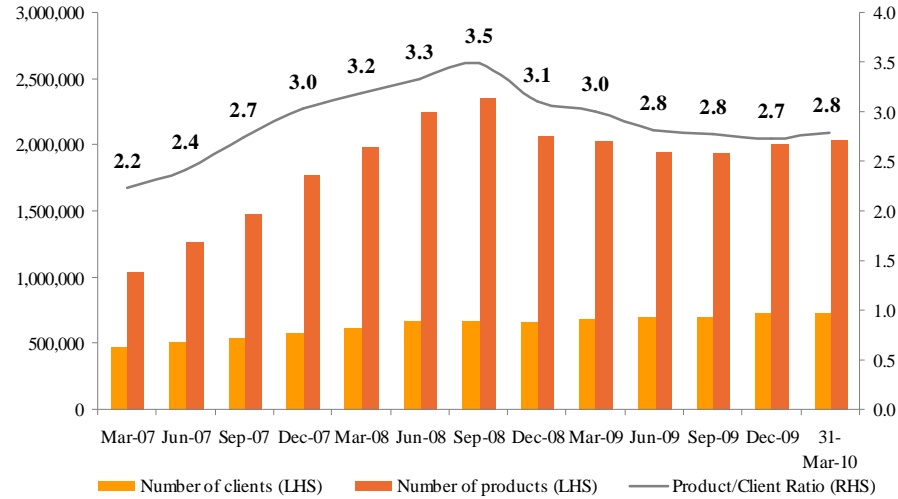


Volume of RB & WM time deposits issued

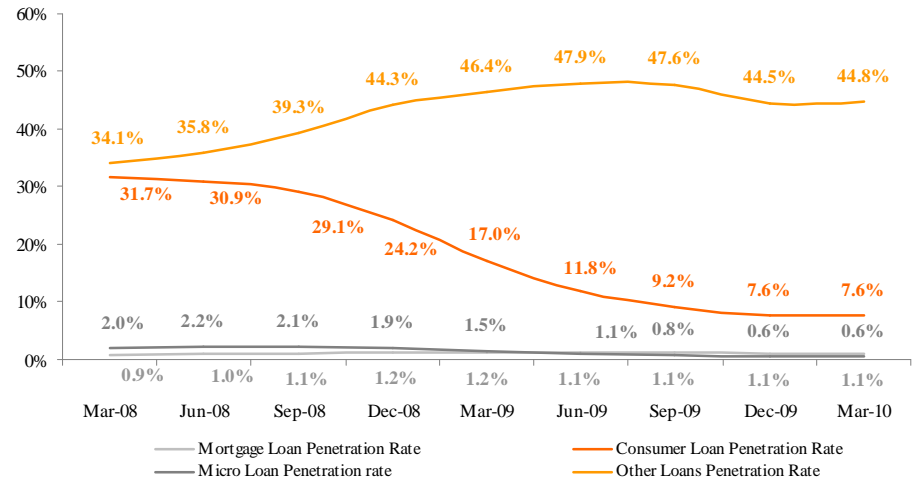


RB cross-selling

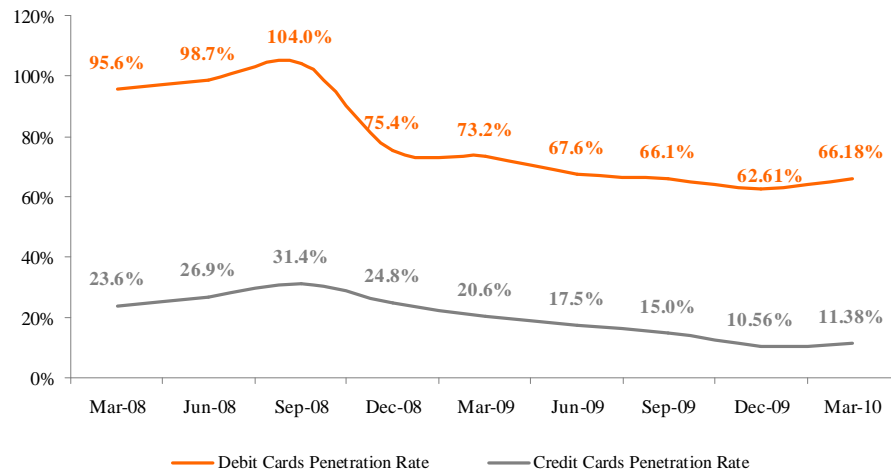
Product/client ratio



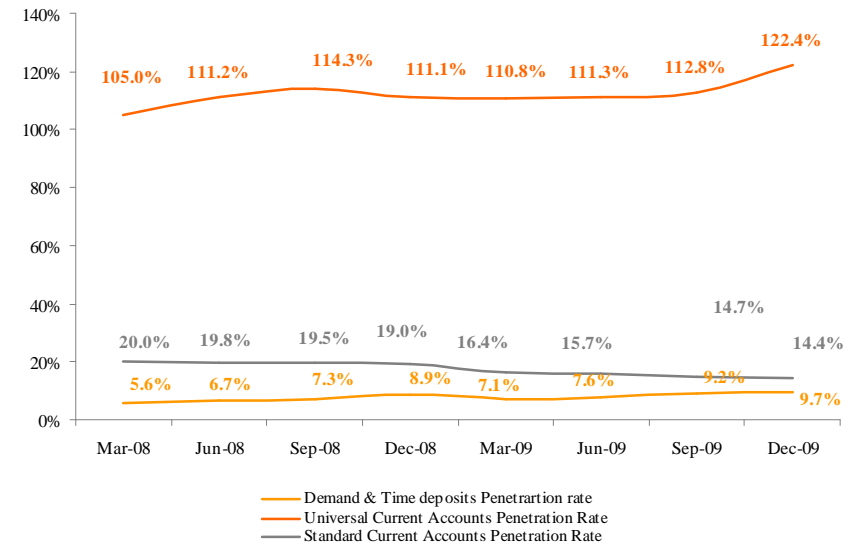
RB loans penetration rate*



Cards penetration rate*



Current accounts & deposits penetration rate*



* Calculated as percentage of Bank of Georgia clients for the period

Card processing

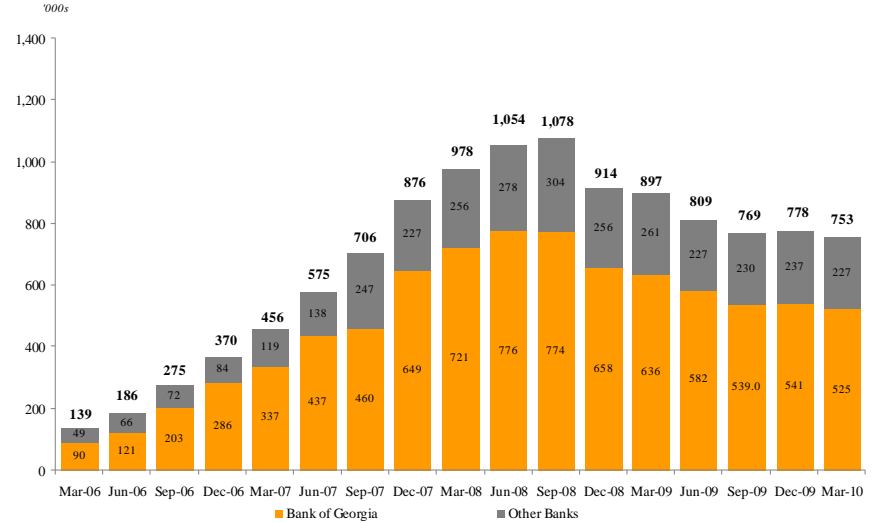


- 56% ownership of Georgian Card
- Migration to TietoEnator Transmaster in 2005
- Enhanced functionality and new product support

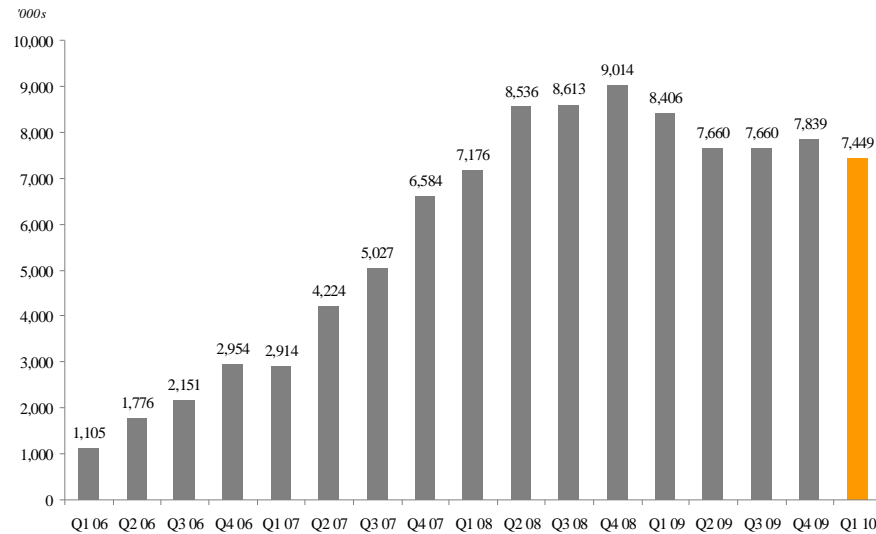
Client banks



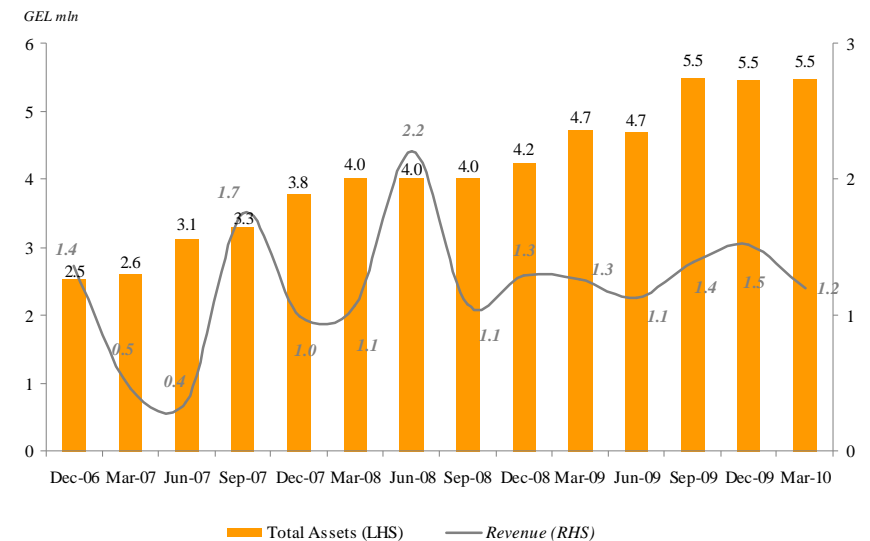
Number of cards serviced by Georgian Card



Transaction authorizations by Georgian Card

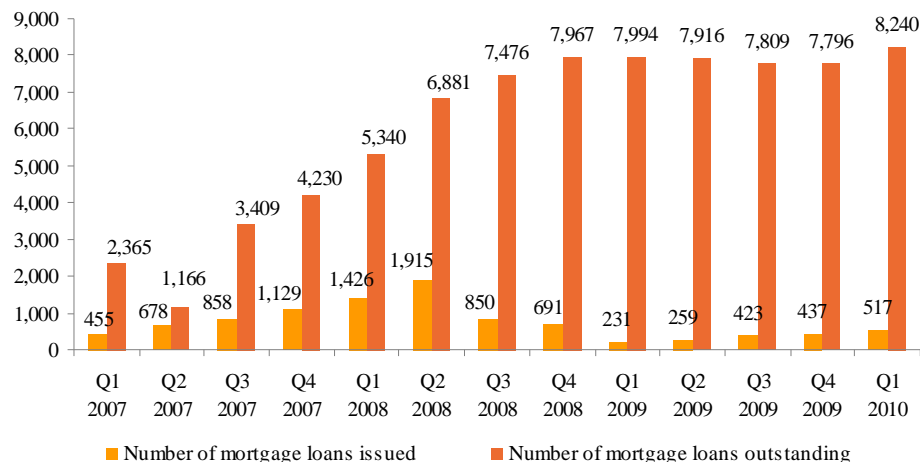


Georgian Card's revenue & assets

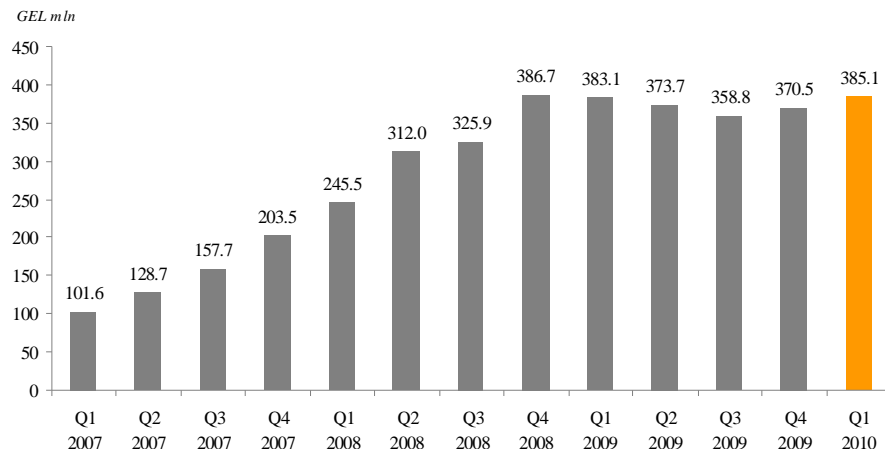


Analysis of mortgage portfolio





Number of mortgage loans issued & outstanding



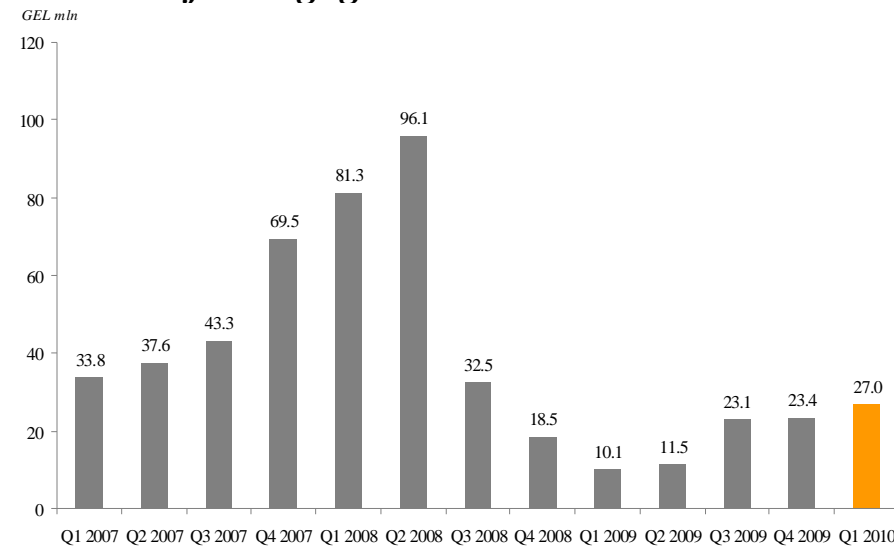
Volume of mortgage loans outstanding



Typical mortgage terms

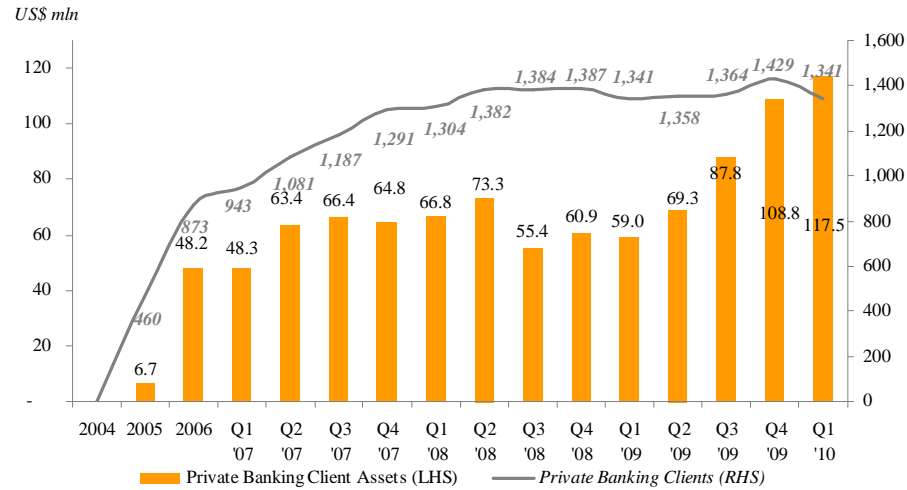
-  Rate: 14.5% - 15.5%
-  Tenor: Normally 10 years
-  Currency: US\$ and GEL
-  LTV: Normally 70% %

Volume of mortgage loans issued



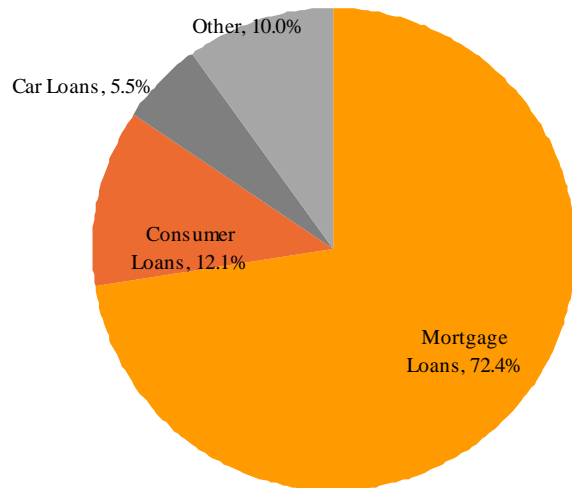
Management (WM) performance review

WM clients and client assets

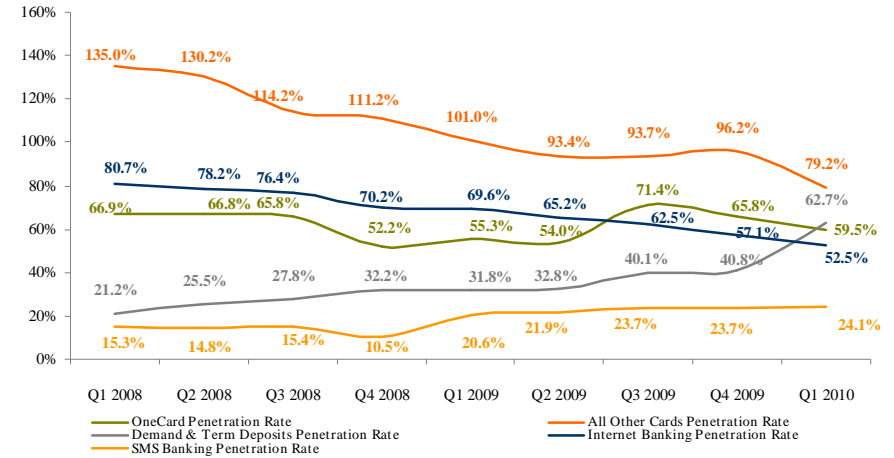


Notes: (1) Converted at exchange rates of GEL/US\$, 1.793(2005), 1.714(2006), 1.70 (Q1 2007), 1.67 (Q2 2007), 1.66 (Q3 2007), 1.59 (Q4 2007), 1.48 (Q1 2008), 1.42 (Q2 2008), 1.41 (Q3 2008), 1.67 (Q4 2008), 1.67 (Q1 2009) and 1.67 (Q2 2009) Q3 2009 (1.68) Q4 2009 (1.69)
 (2) PB Client Assets include: Balances on OneCard Accounts, Credit Balances on Other Cards, Credit Balances on Regular Current Accounts, Demand & Time Deposits, Brokerage & Asset Management Accounts, Pensions

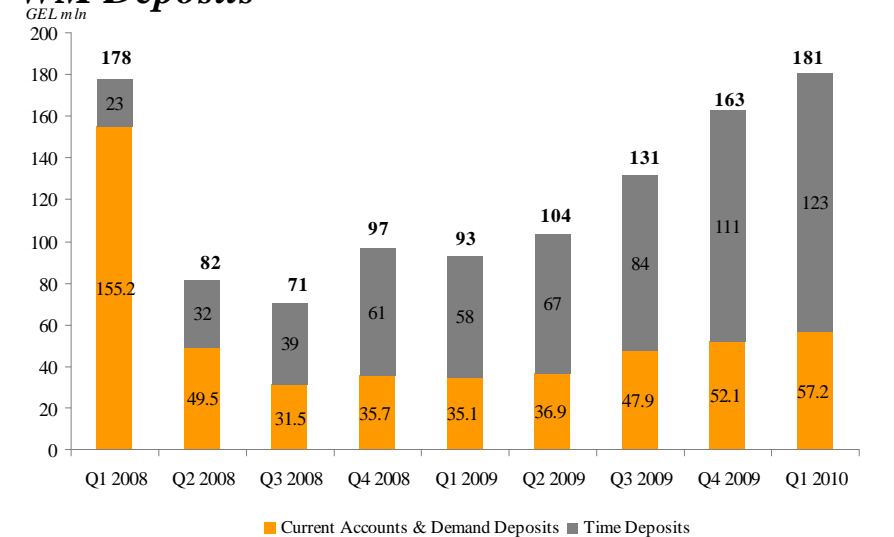
WM loans, 31 March 2010



WM products penetration



WM Deposits





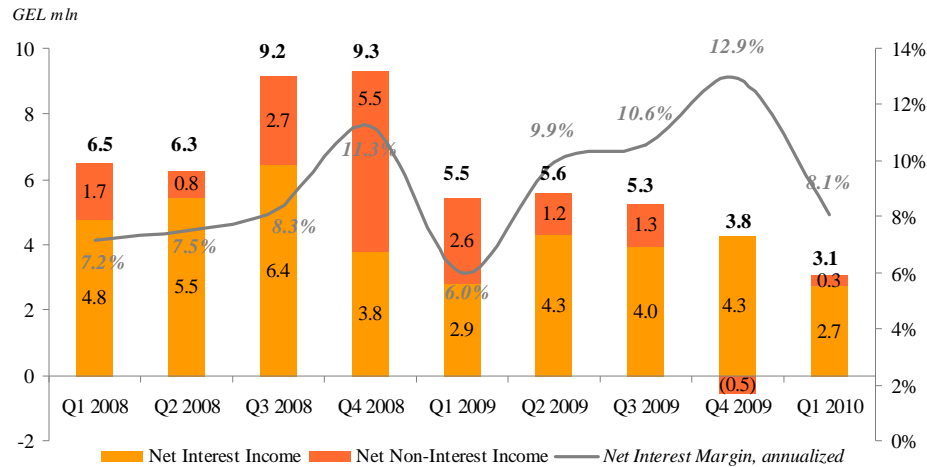
საქართველოს ბანკი
BANK OF GEORGIA

BG Bank (Ukraine) standalone results overview

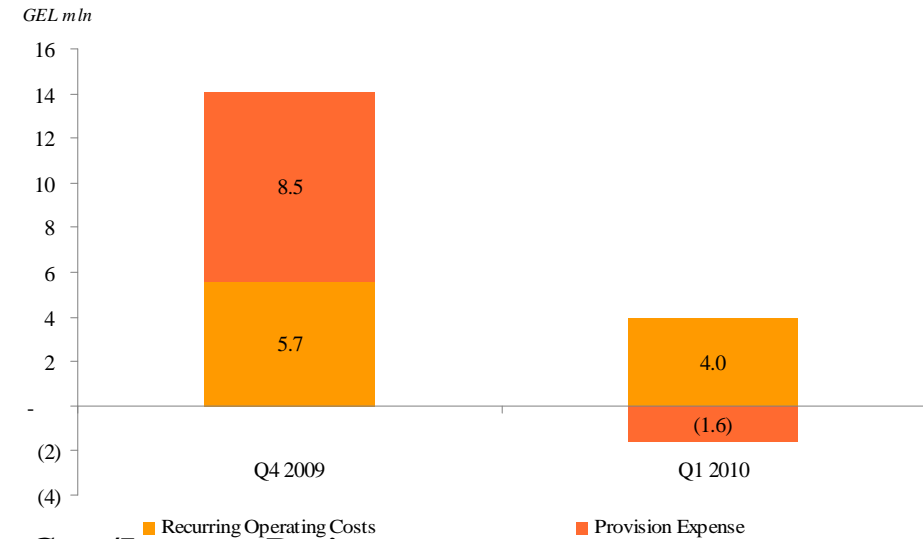
May 2010

BG Bank performance

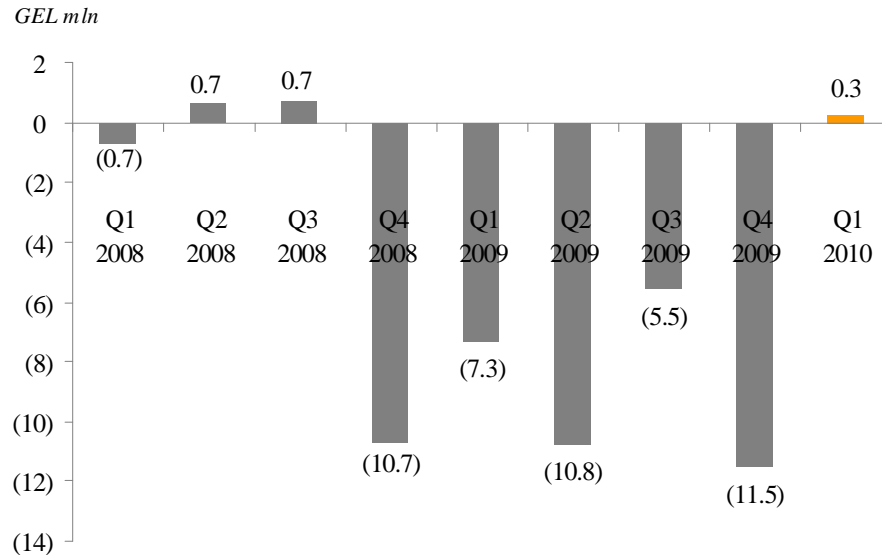
Revenue growth



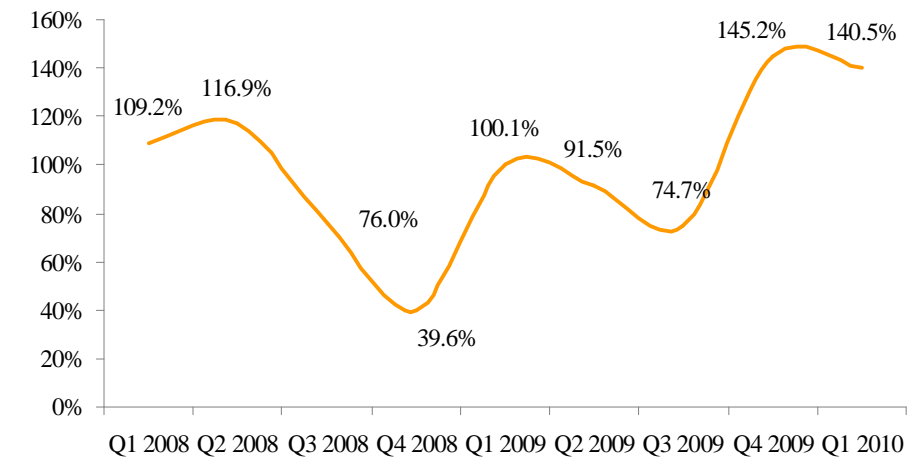
Recurring operating cost structure, Q1 2010



Net income

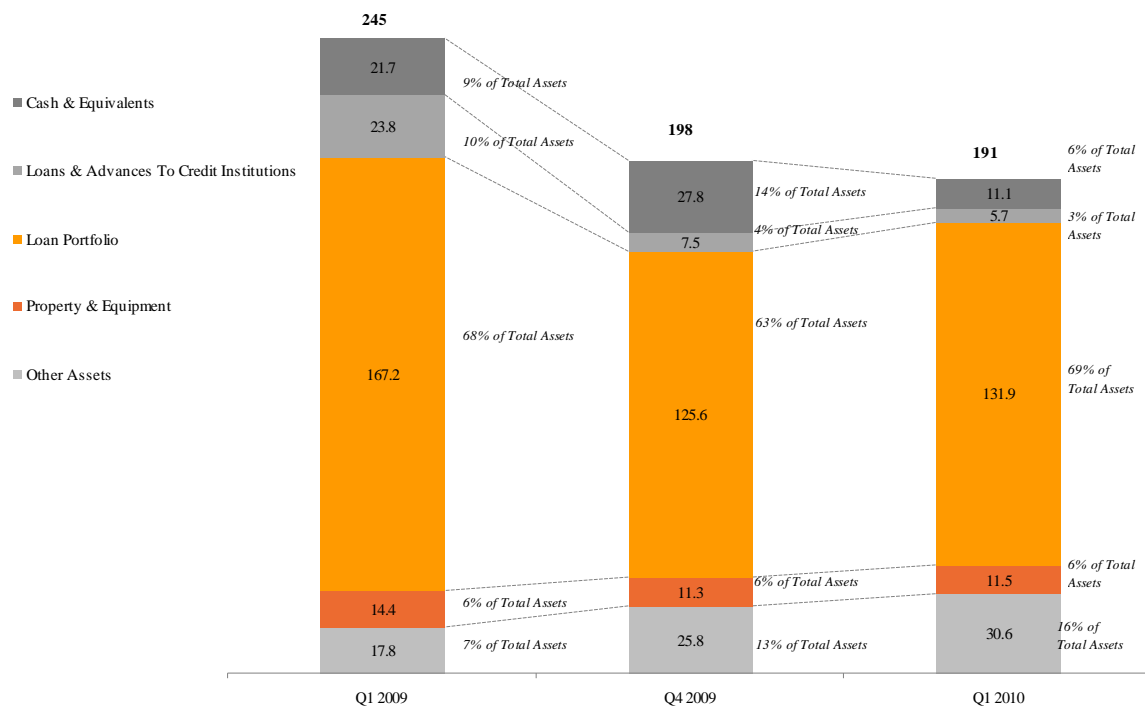


Cost/Income Ratio



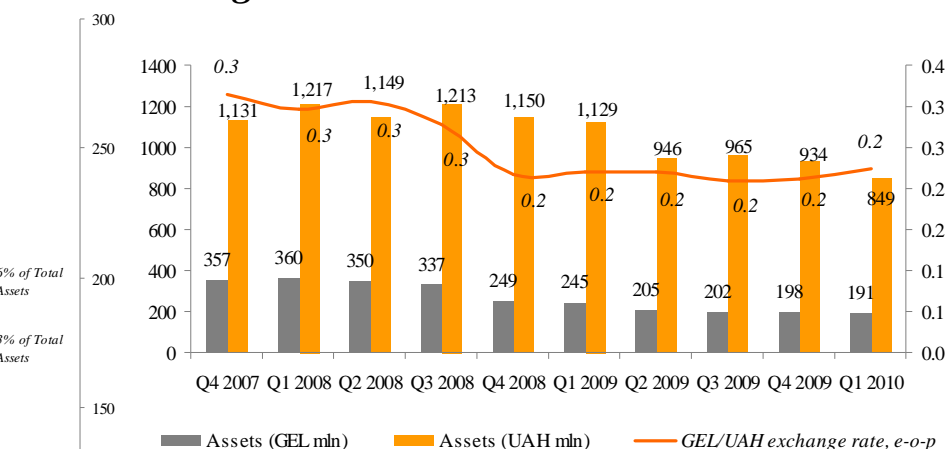
BG Bank assets as at 31 March 2010

No international loan

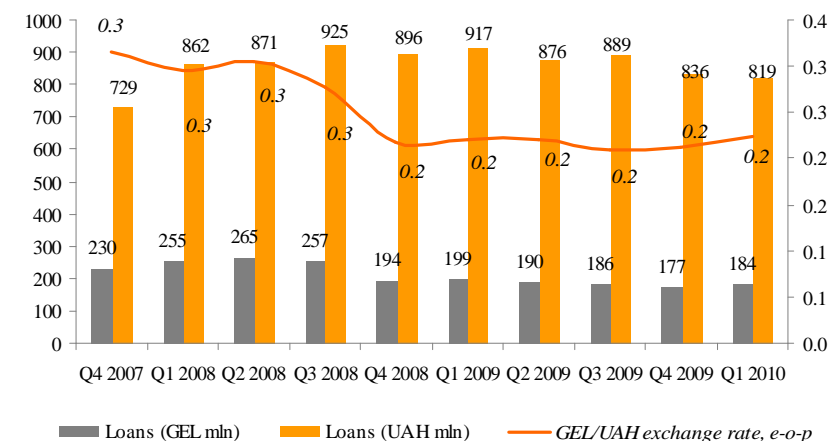


GEL million	Q1 2009	YE 2009	Q1 2010
Available-For-Sale Securities	13.6	6.2	6.4
Investments In Other Business Entities, Net	0.0	7.3	12.2
Intangible Assets Owned, Net	0.5	1.0	0.9
Tax Assets, Current And Deferred	2.3	10.1	10.1
Prepayments And Other Assets	1.4	1.2	0.9
Other assets	17.8	25.8	30.6

Asset growth

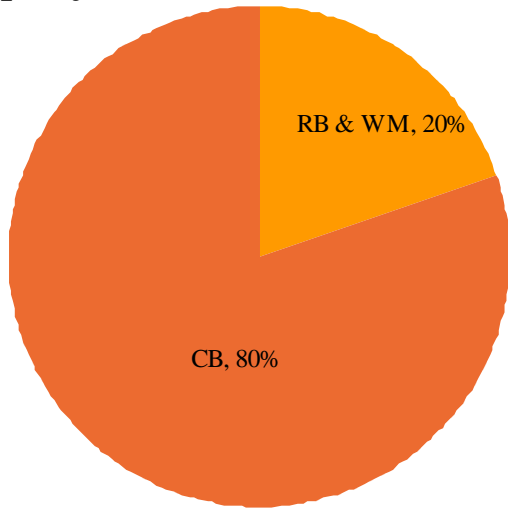


Gross loan book growth



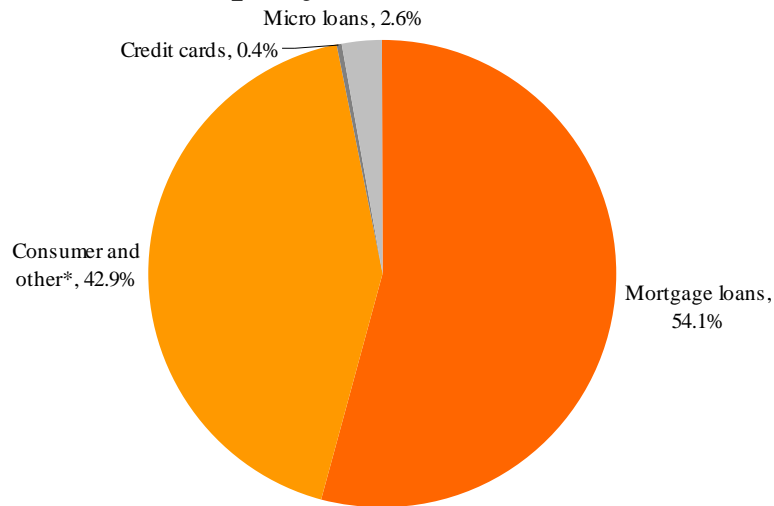
BG Bank loan portfolio

Loan portfolio breakdown, 31 March 2010



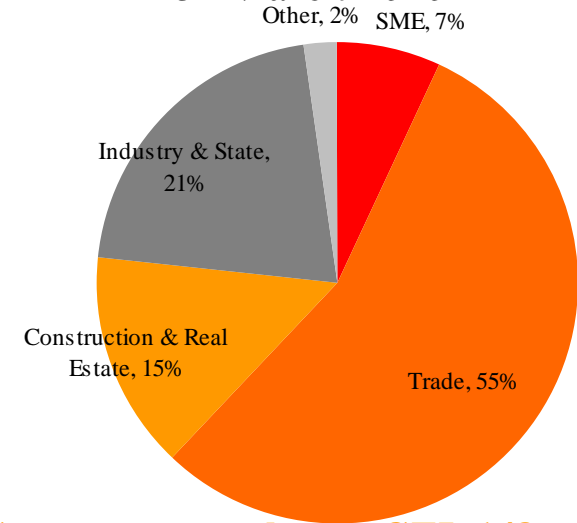
Gross loans: GEL 184 million

Retail loan portfolio breakdown, 31 March 2010



Total retail loans: GEL 36 million

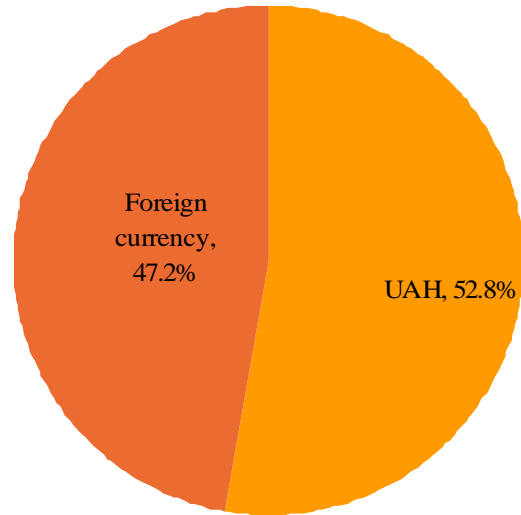
Corporate loan portfolio breakdown, 31 March 2010



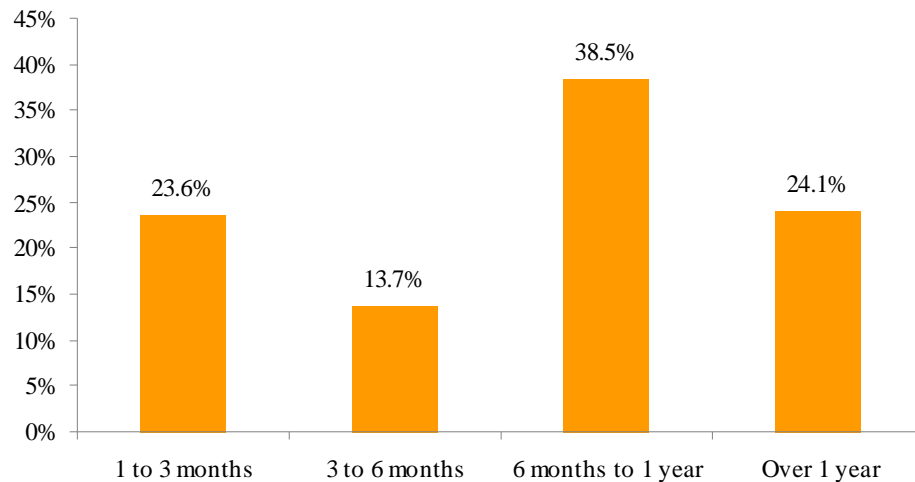
Gross corporate loans: GEL 148 million

BG Bank analysis of the loan book

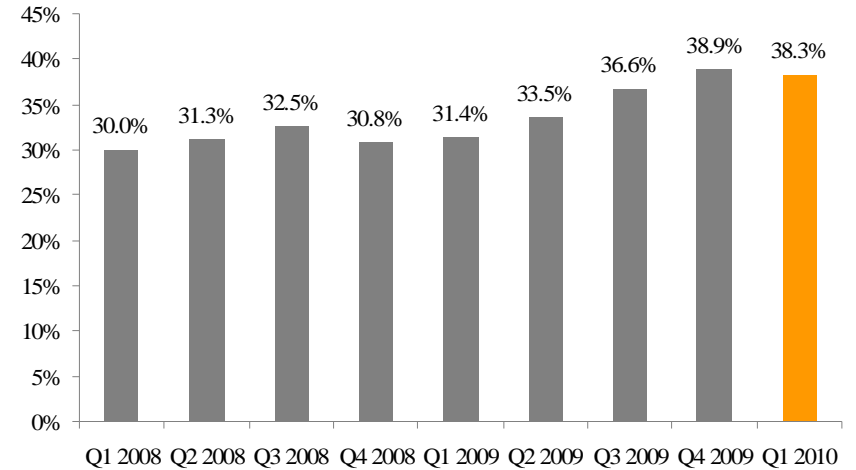
Loans by currency, 31 March 2010



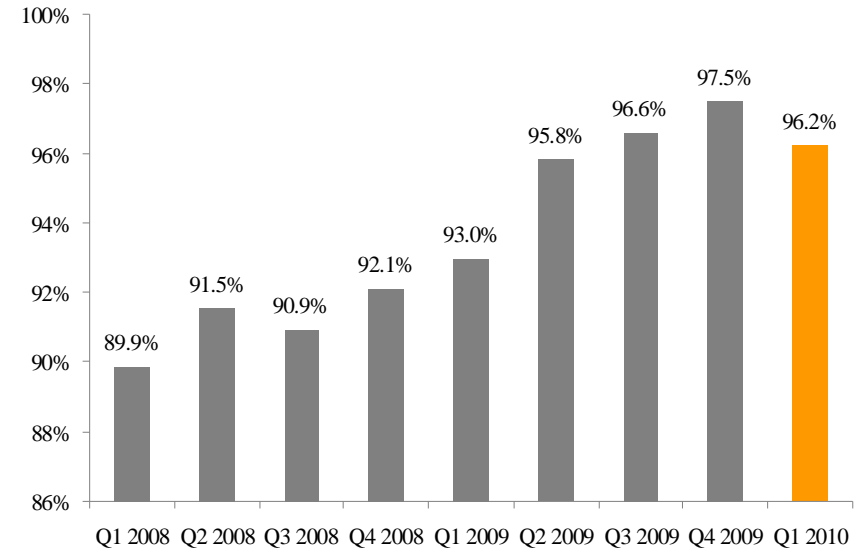
Loans by maturity, 31 March 2010



Top ten borrower concentration

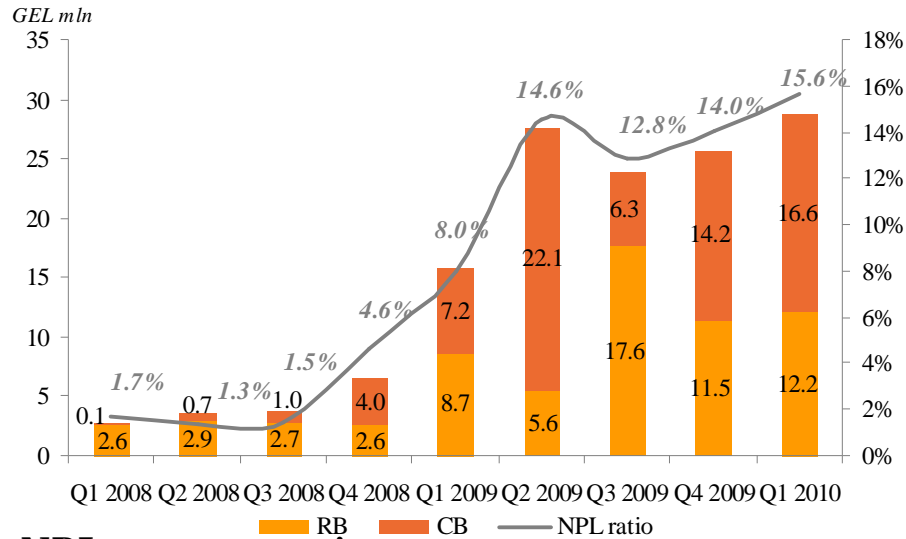


Loan book collateralization

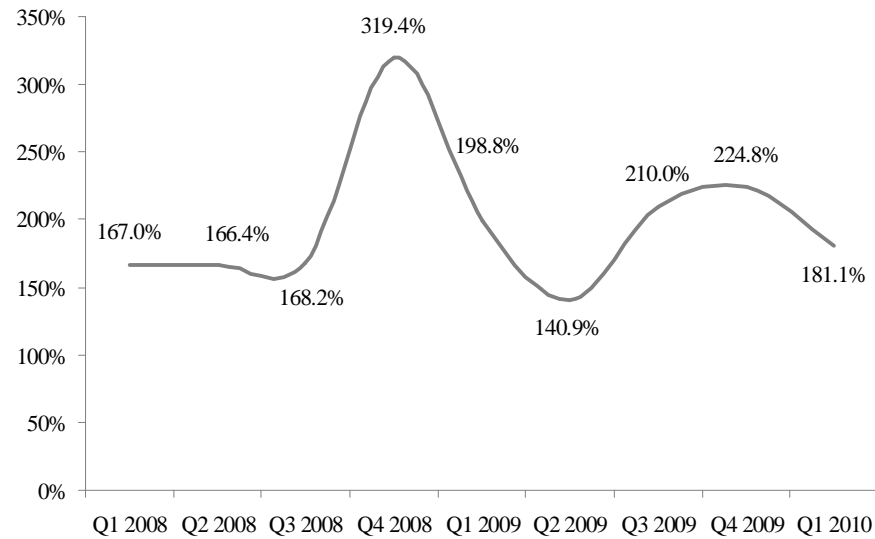


BG Bank provisioning policy

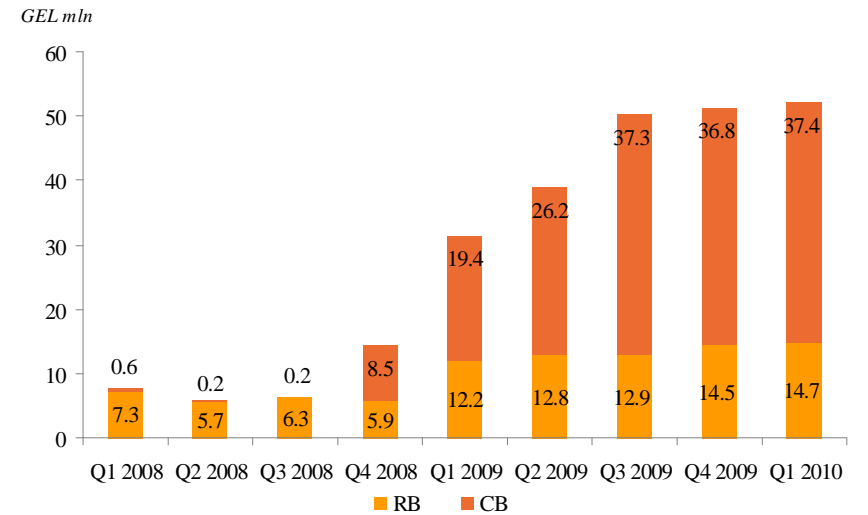
NPLs



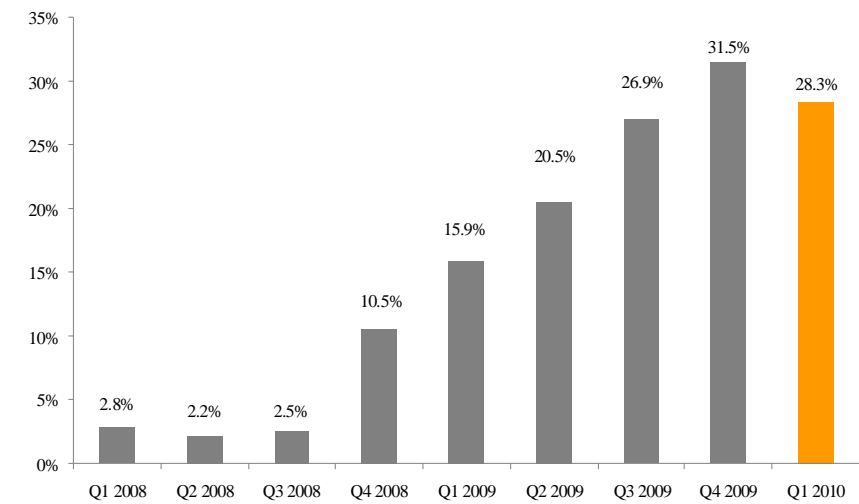
NPL coverage ratio



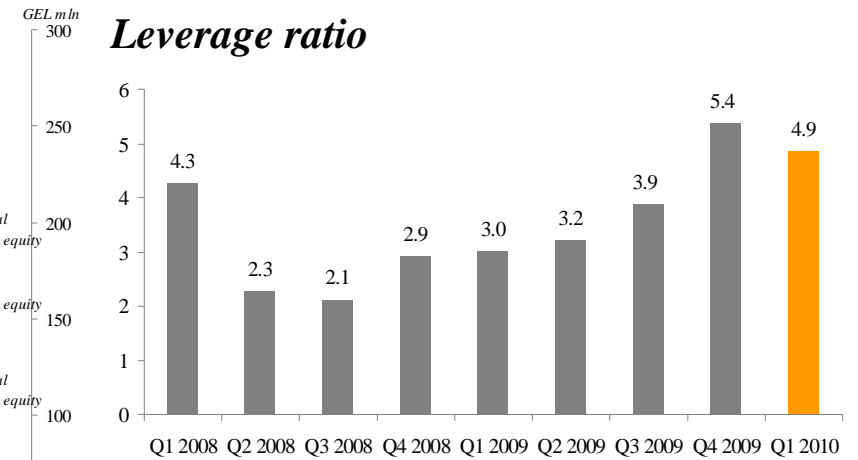
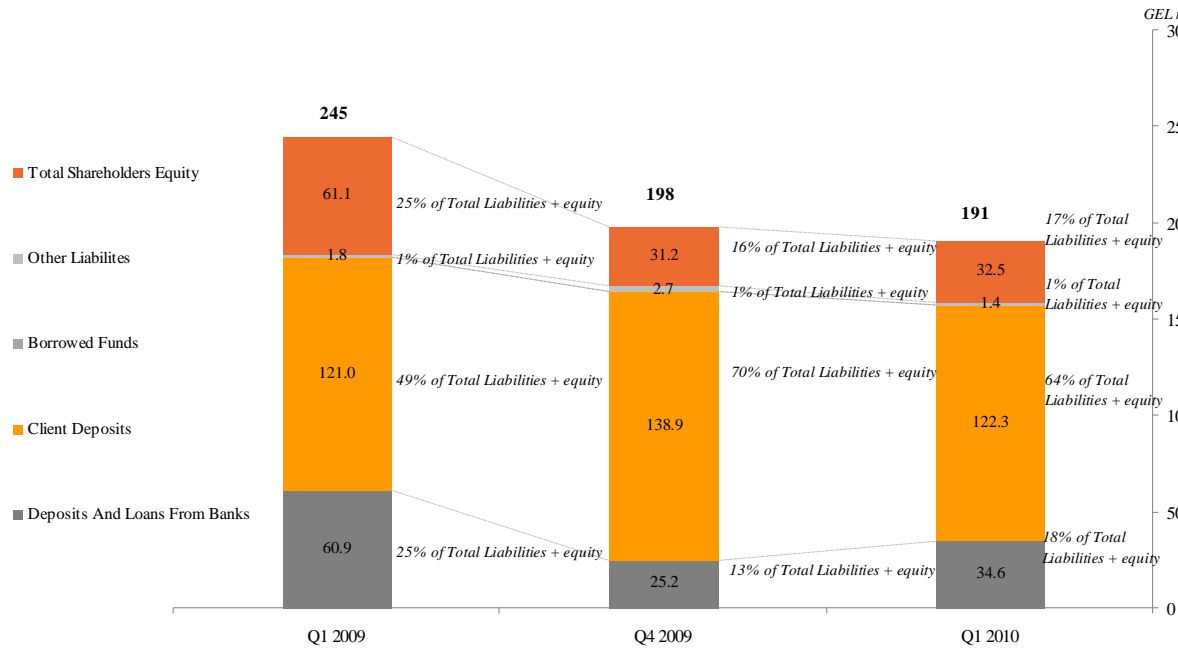
Loan loss reserve



Reserve for loan losses to gross loans



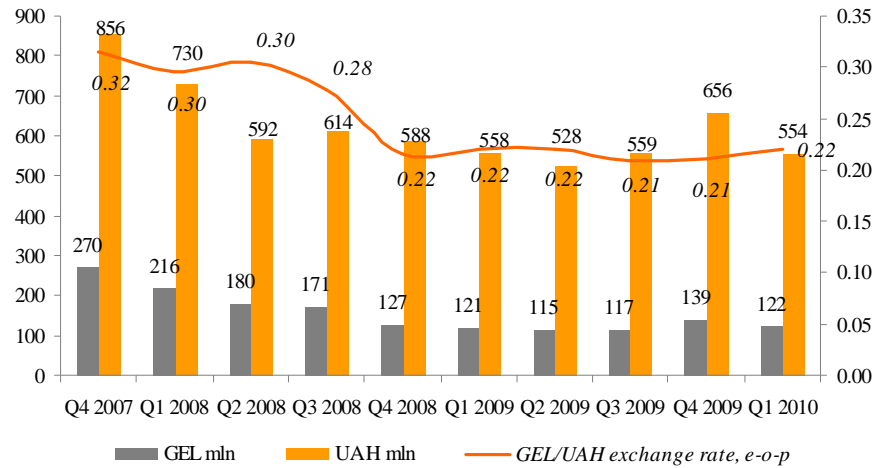
BG Bank standalone liabilities breakdown



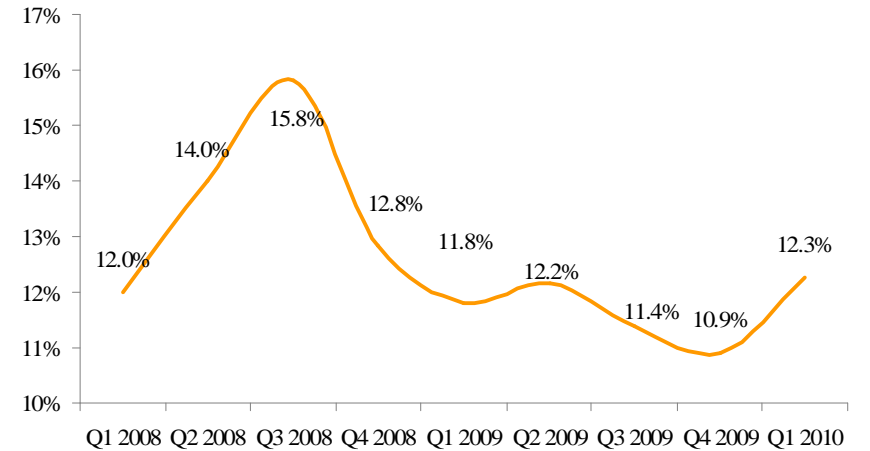
	Q1 2009	YE 2009	Q1 2010
Issued Fixed Income Securities	0.1	0.7	0.0
Tax Liabilities, Current And Deferred	0.0	0.2	0.0
Accruals And Other Liabilities	1.6	1.8	1.4
Other liabilities	1.8	2.7	1.4

BG Bank client deposits

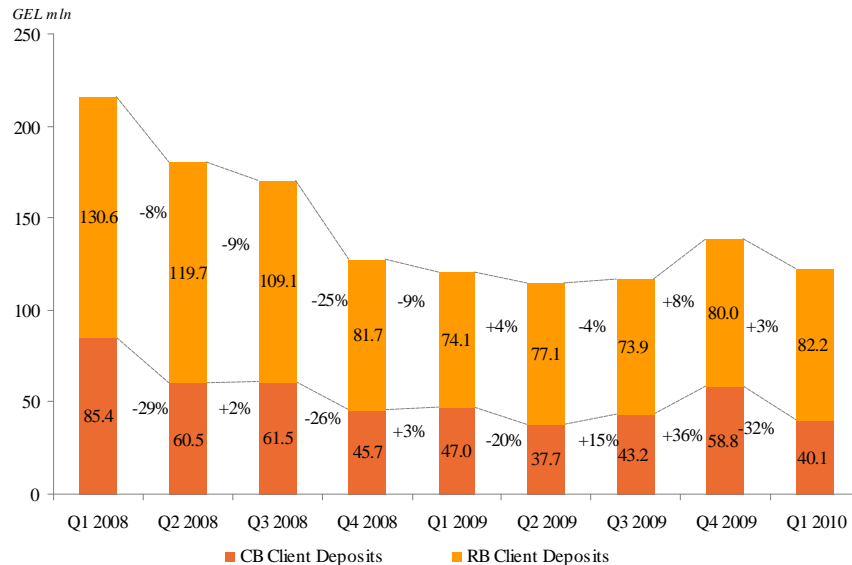
Client deposits



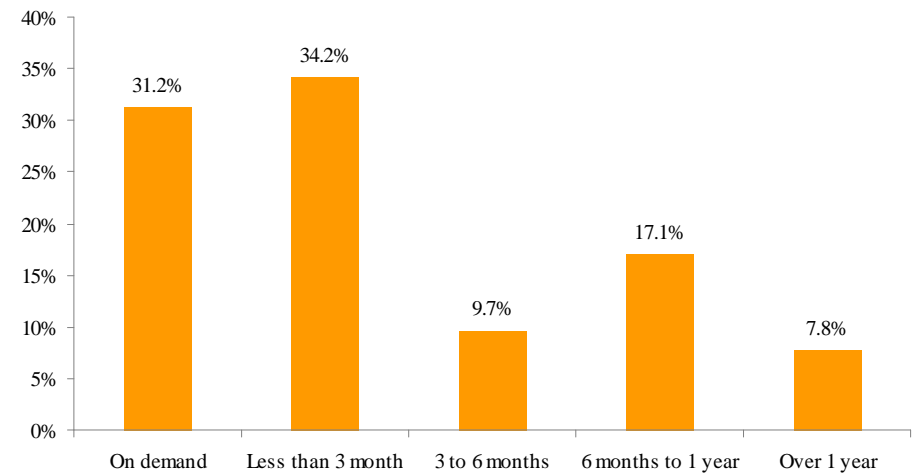
Deposit yields



CB & RB client deposits

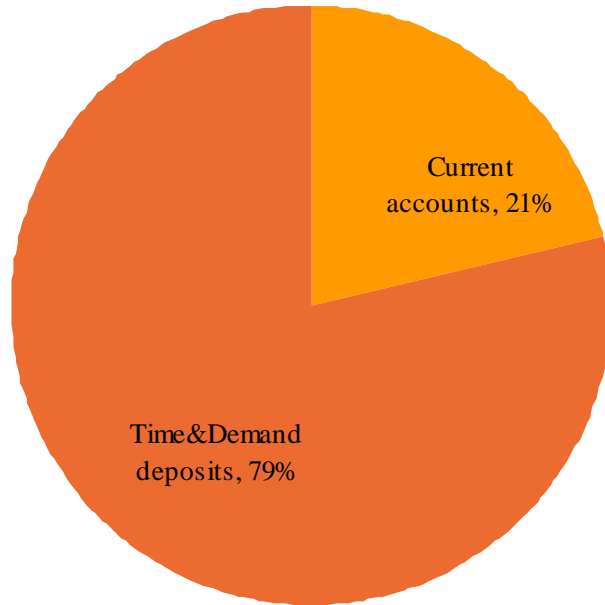


Deposits by maturity, 31 March 2010



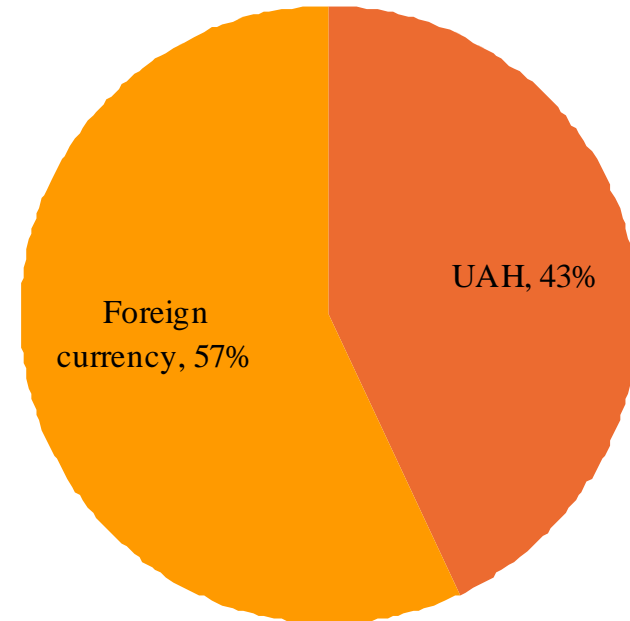
BG Bank analysis of deposits

Client deposits breakdown, 31 March 2010



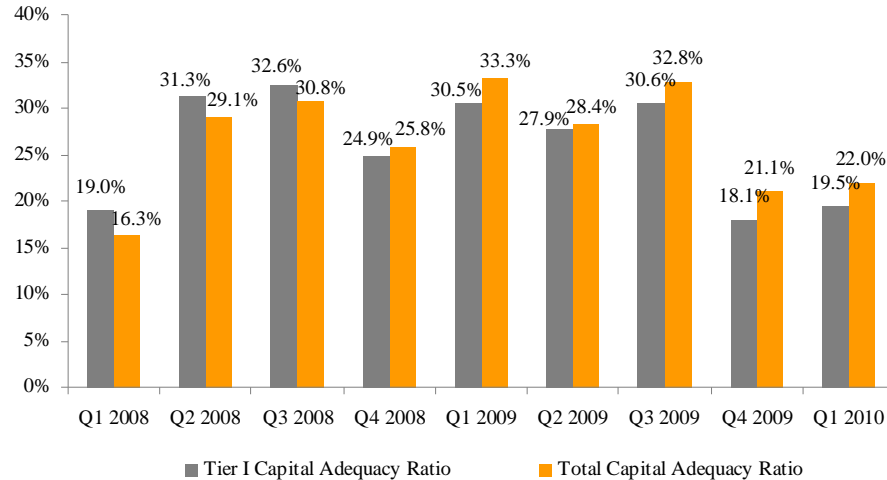
Client deposits: GEL 122 mln

Client deposits by currency, 31 March 2010

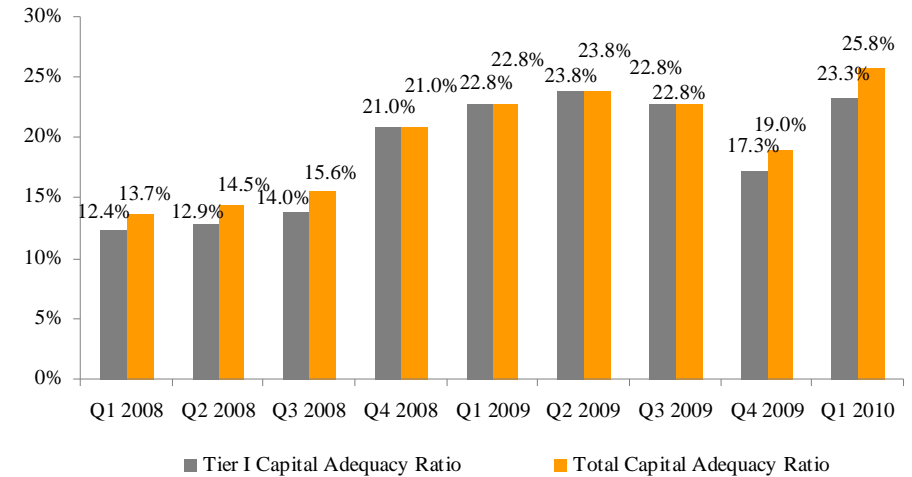


BG Bank capital adequacy

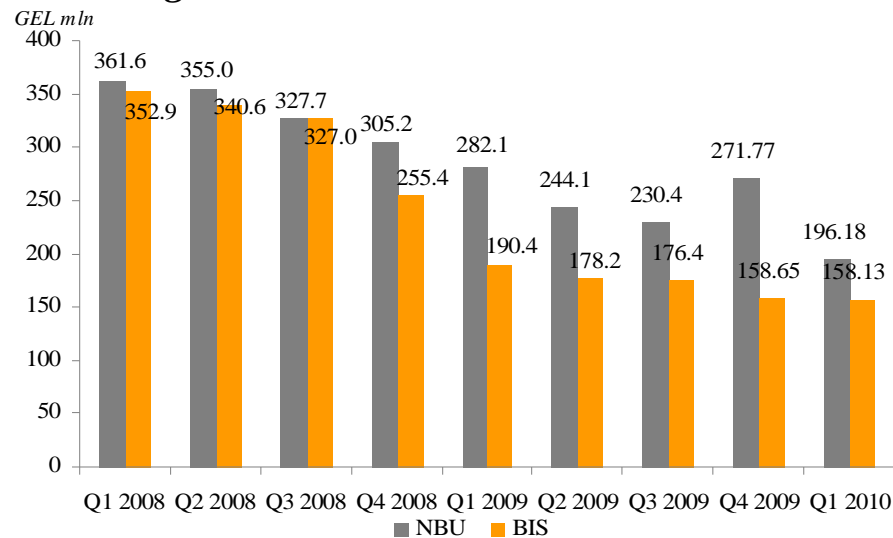
BIS capital adequacy ratios



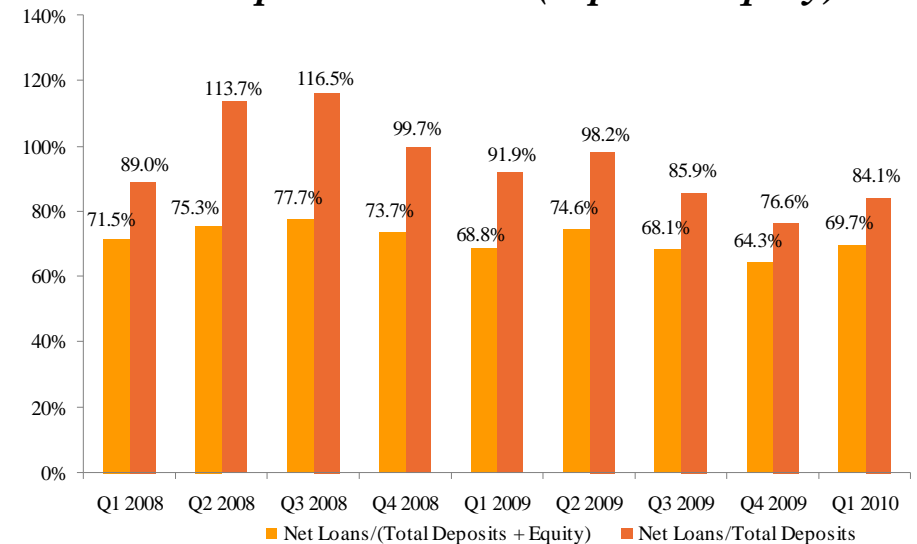
NBU capital adequacy ratios



Risk-weighted assets BIS vs. NBU



Net loans/deposits & Loans/(deposits+equity)





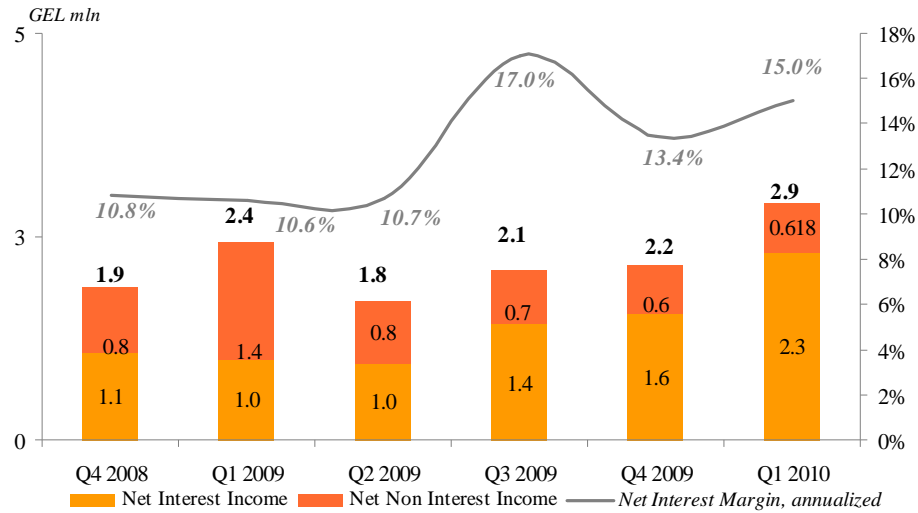
საქართველოს ბანკი
BANK OF GEORGIA

Belarusky Narodny Bank (Belarus)

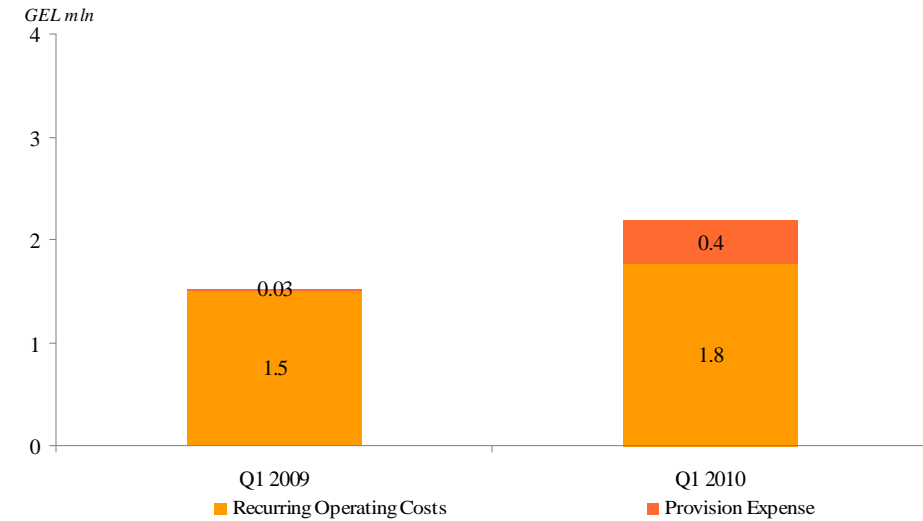
May 2010

BNB Bank performance

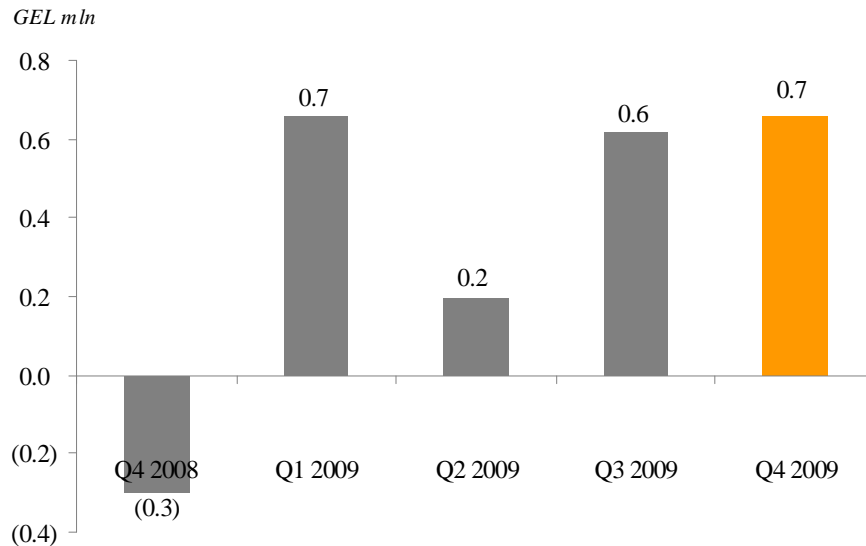
Revenue growth



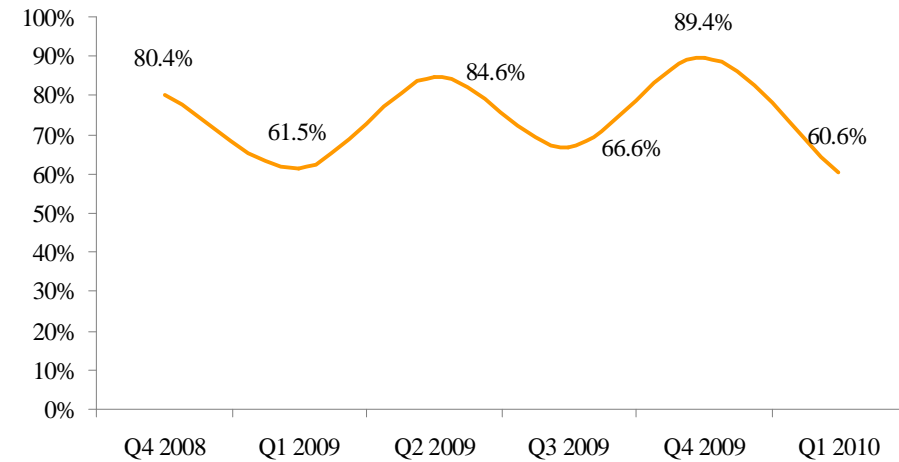
Recurring operating cost structure, Q1 2010



Net income

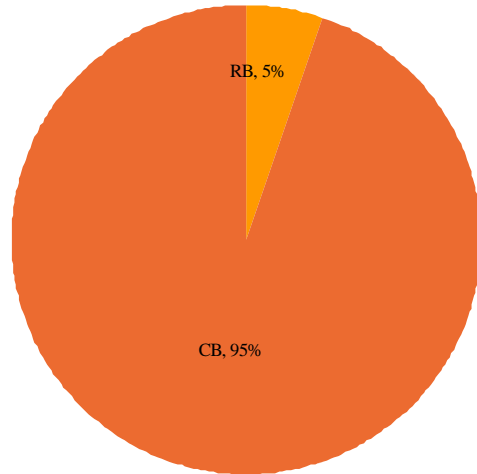


Cost/Income Ratio

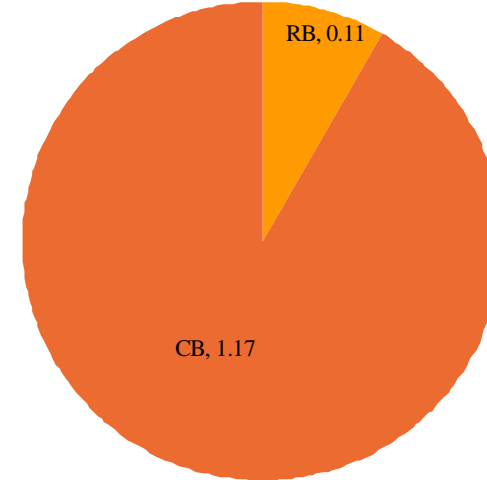


BNB loan portfolio as at 31 March 2010

Loan Portfolio Breakdown, 31 March 2010

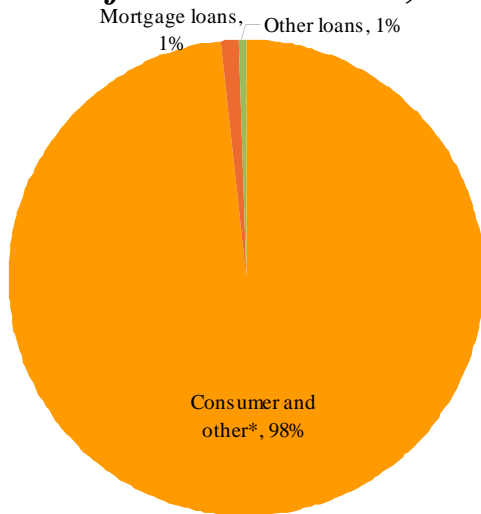


Loan loss reserve, 31 March 2010



Gross loans: GEL 32 mln

RB Loan Portfolio Breakdown, 31 March 2010

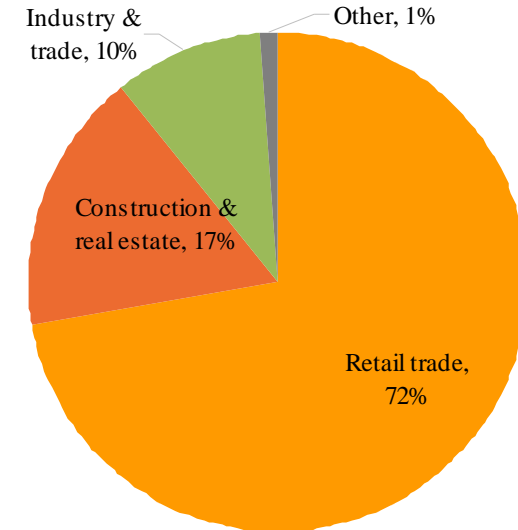


RB loans: GEL 1.7 mln

* Other loans include car, POS and legacy retail loans

Loan loss reserve: GEL 1.3 mln

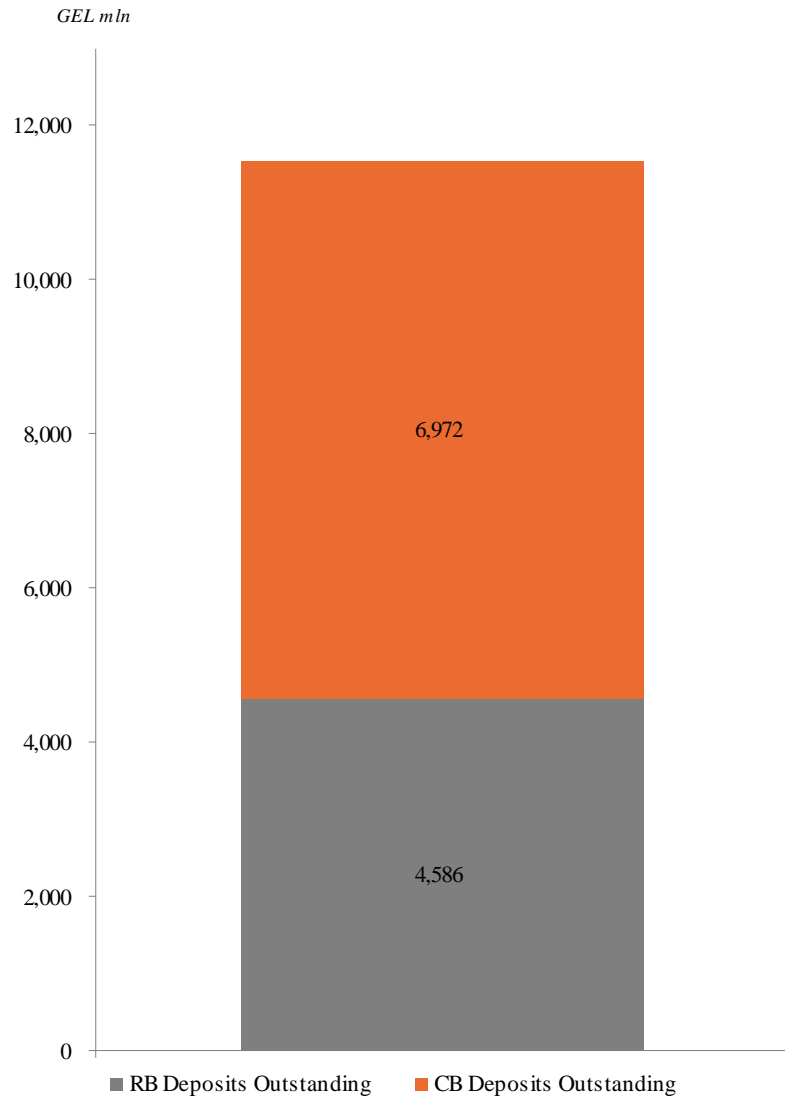
CB Loan Portfolio Breakdown, 31 March 2010



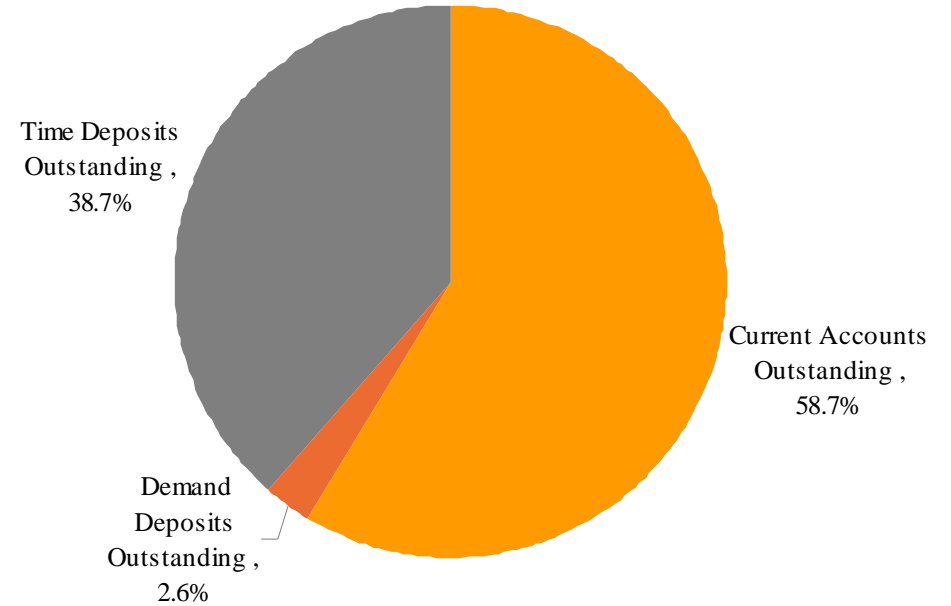
CB loans: GEL 30.6 mln

BNB client deposits as at 31 March 2010

Client deposits breakdown, 31 March 2010



Client deposits breakdown, 31 March 2010





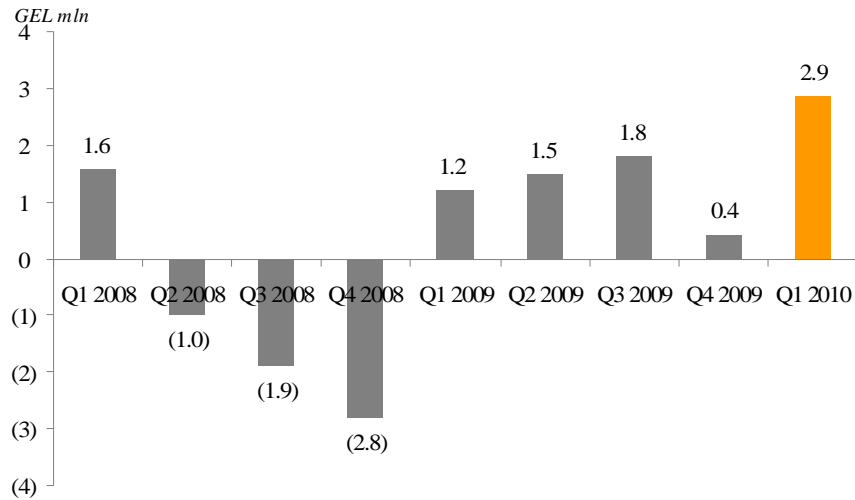
საქართველოს ბანკი
BANK OF GEORGIA

BG Capital

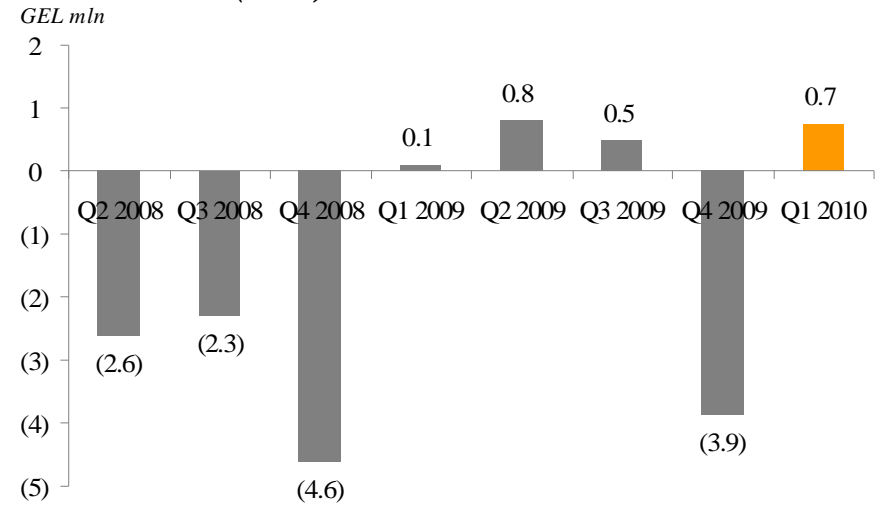
May 2010

BG Capital

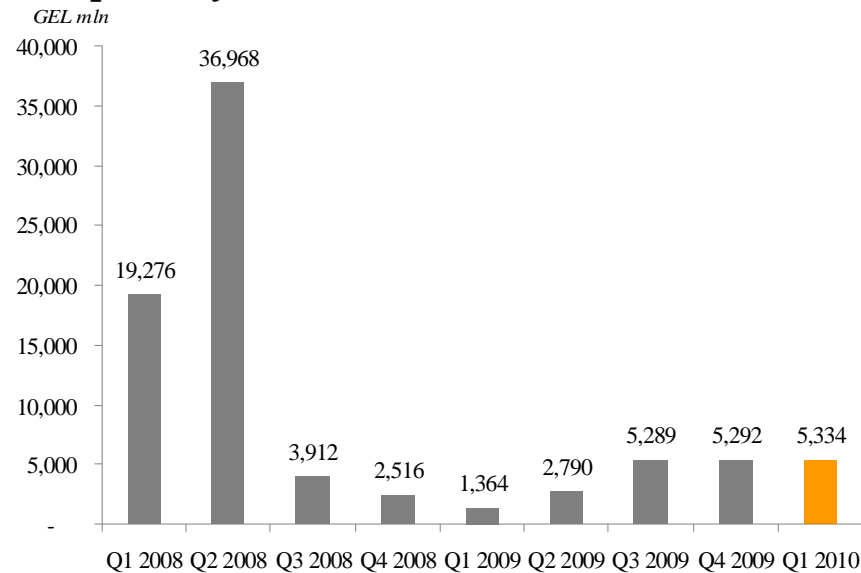
Revenue



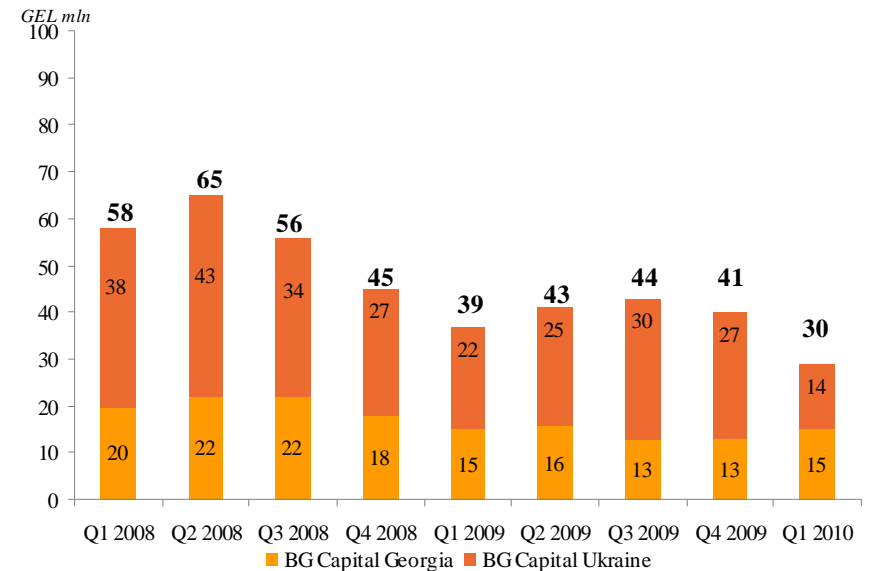
Net income/(loss)



Proprietary book



Headcount



Contact

Nick Enukidze

Chairman of the Supervisory Board

+ 995 32 444 800

nenukidze@bog.ge

Irakli Gilauri

Chief Executive Officer

+995 32 444 109

igilauri@bog.ge

Macca Ekizashvili

Head of Investor Relations

+995 32 444 256

ir@bog.ge



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Appendices

May 2010



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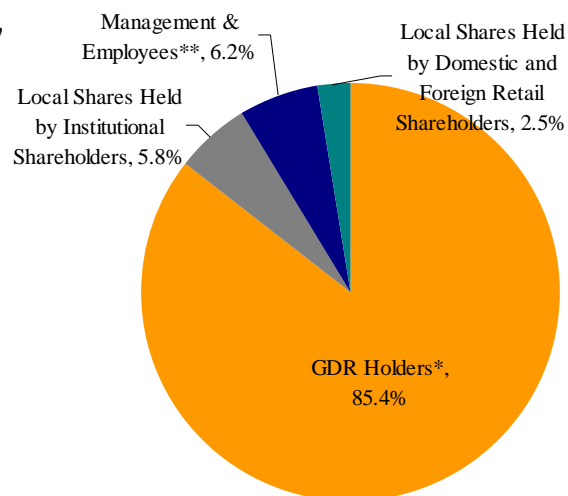
Bank of Georgia shareholder structure & management

May 2010

Ownership structure

Ownership structure, 31 December 2009

Broadly owned by over 100 institutional accounts



Name	Number	%
GDR Holders*	26,745	85.4%
Local Shares Held by Institutional Shareholders	1,831	5.8%
Management & Employees**	1,957	6.2%
Local Shares Held by Domestic and Foreign Retail Shareholders	773	2.5%
Total Shares Outstanding	31,306	100.0%
	-	
Adjusted for BG Capital' Proprietary Book ⁽¹⁾	(5.3)	
Adjusted Total Shares Outstanding	31,301	

⁽¹⁾ Treated as treasury shares as per IFRS

*through BNY Nominees Limited

** includes GDRs held as part of EECF

Supervisory board

Nicholas Enukidze	Chairman of the Supervisory Board
Allan Hirst	Vice Chairman of the Supervisory Board, independent member
Ian Hague	Member, Firebird Management LLC
Jyrki Talvitie	Member, East Capital
Kaha Kiknavelidze	Independent member
David Morrison	Independent member
Irakli Gilauri	Member, Chief Executive Officer

Management board

Irakli Gilauri	Chief Executive Officer (CEO)
Sulkhan Gvalia	Deputy CEO, Chief Risk officer
George Chiladze	Deputy CEO, Finance
Irakli Burdiladze	Deputy CEO, Chief Operating Officer
Mikheil Gomarteli	Deputy CEO, Retail Banking
Avto Namicheishvili	Deputy CEO, Legal
Archil Gachechiladze	Deputy CEO, Corporate banking
Nikoloz Shurgaia	Deputy CEO, International Banking

Analyst coverage



Analyst

Email

Andrzej Nowaczek

andrzej.nowaczek@uk.ing.com



MACQUARIE

Analyst

Email

Pedro Fonseca

pedro.fonseca@macquarie.com



Analyst

Email

David Nangle

Dnangle@rencap.com



Analyst

Email

Radena Georgieva

Radena.Georgieva@caib.unicreditgroup.eu



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BANK OF GEORGIA

Georgian banking sector – key trends 2006- Q1 2010

May 2010

Georgian banking sector – key trends 2007/Q1 2010

GEL/US\$

Period End

YE 2006= 1.71

YE 2007=1.59

YE 2008=1.67

Q1 2009=1.67

Q2 2009=1.66

Q3 2009= 1.68

YE 2009= 1.69

Q1 2010= 1.75

GEL mln	YE 2008	YE 2009	Q1 2010	As % of GDP*	2008 Y-O-Y	Growth 2009 Y-O-Y	Q1 2010 Q-O-Q	Market Share (YE 2008)		Market Share (YE 2009)		Market Share Q1 2010	
								Top 5 Banks	Bank of Georgia	Top 5 Banks	Bank of Georgia	Top 5 Banks	Bank of Georgia
Total Assets	8,866	8,293	8,473	47.21%	23.00%	-6.5%	2.2%	79.26%	32.89%	78.1%	33.0%	78.8%	34.3%
Gross Loans	5,993	5,185	5,344	29.77%	30.59%	-13.5%	3.1%	81.78%	32.87%	81.4%	31.8%	81.5%	32.7%
Deposits	3,845	4,174	4,284	23.87%	9.51%	8.6%	2.6%	75.00%	28.76%	77.70%	27.4%	79.96%	29.7%
Equity	1,517	1,517	1,549	8.63%	3.14%	0.0%	2.1%	75.69%	40.03%	79.60%	38.6%	79.65%	39.3%
Net Income/(Loss)	(216)	(65.3)	15.3	0.1%	NMF	NMF	NMF	NMF	NMF	NMF	37.3%	NMF	NMF

21 banks as at 31 March 2010

Minimum capital requirement GEL 12 mln and growing

Since 1 January 2007 local presence established by HSBC, Halyk, Privat, JSC Kor Bank

No state ownership since 1995

Very open to foreign ownership

All leading banks have meaningful foreign capital participation

Significant IT/infrastructure and marketing spend drives increasing retail banking penetration

Increasing adoption of the universal banking business model, following the lead of Bank of Georgia

The economy and consumers significantly underlet (all-in consumer debt per capita US\$163 at 31 December 2008)

* As % of YE 2009 GDP

Peer group's market share in total assets

GEL/US\$

Period End

YE 2006 = 1.71

YE 2007 = 1.59

YE 2008 = 1.67

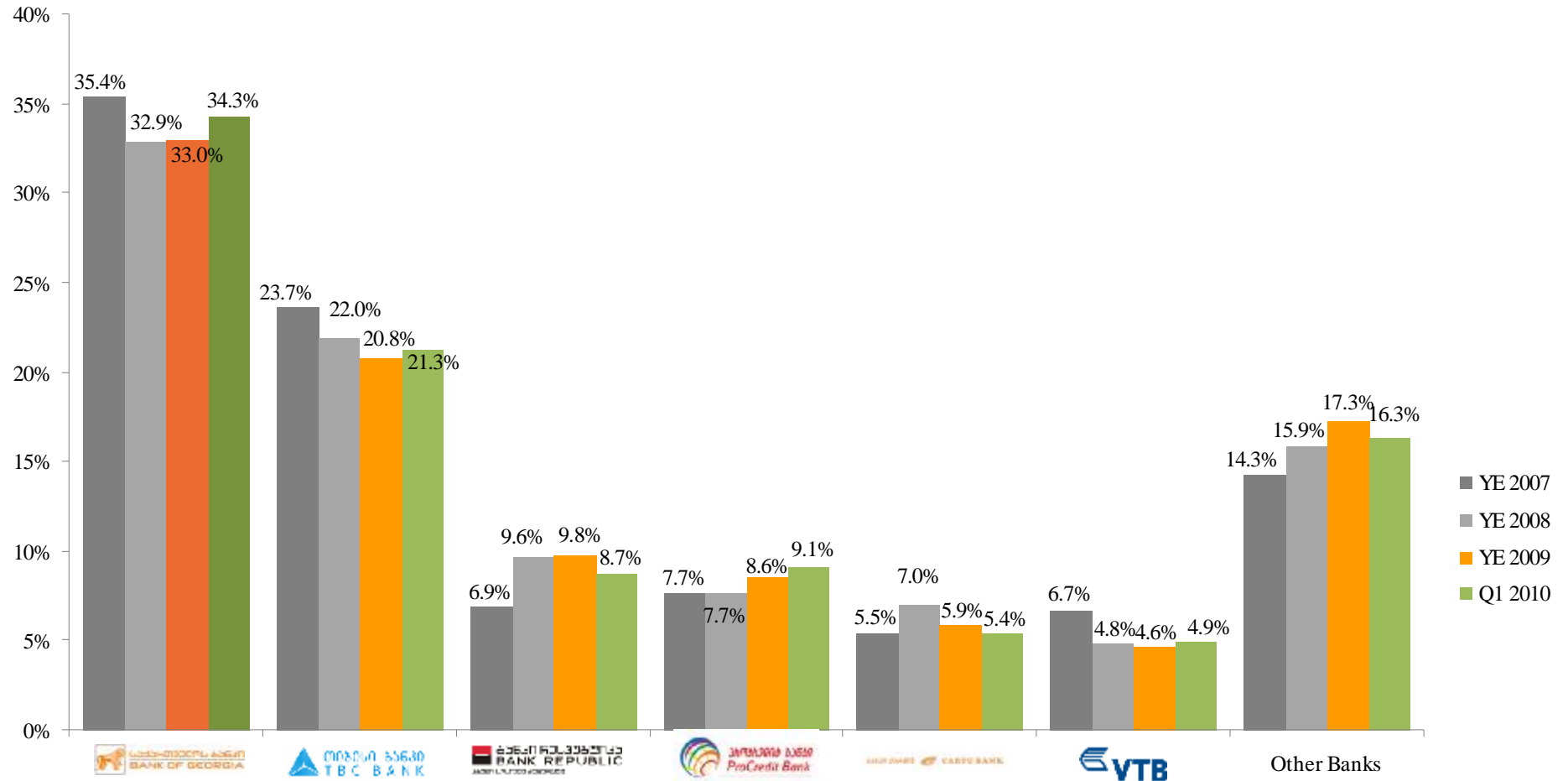
Q1 2009 = 1.67

Q2 2009 = 1.66

Q3 2009 = 1.68

YE 2009 = 1.69

Q1 2010 = 1.75



Note: all data based on standalone accounts as reported to the National Bank of Georgia and as published by the National Bank of Georgia www.nbg.gov.ge

Peer group's market share in gross loans

GEL/US\$

Period End

YE 2006 = 1.71

YE 2007 = 1.59

YE 2008 = 1.67

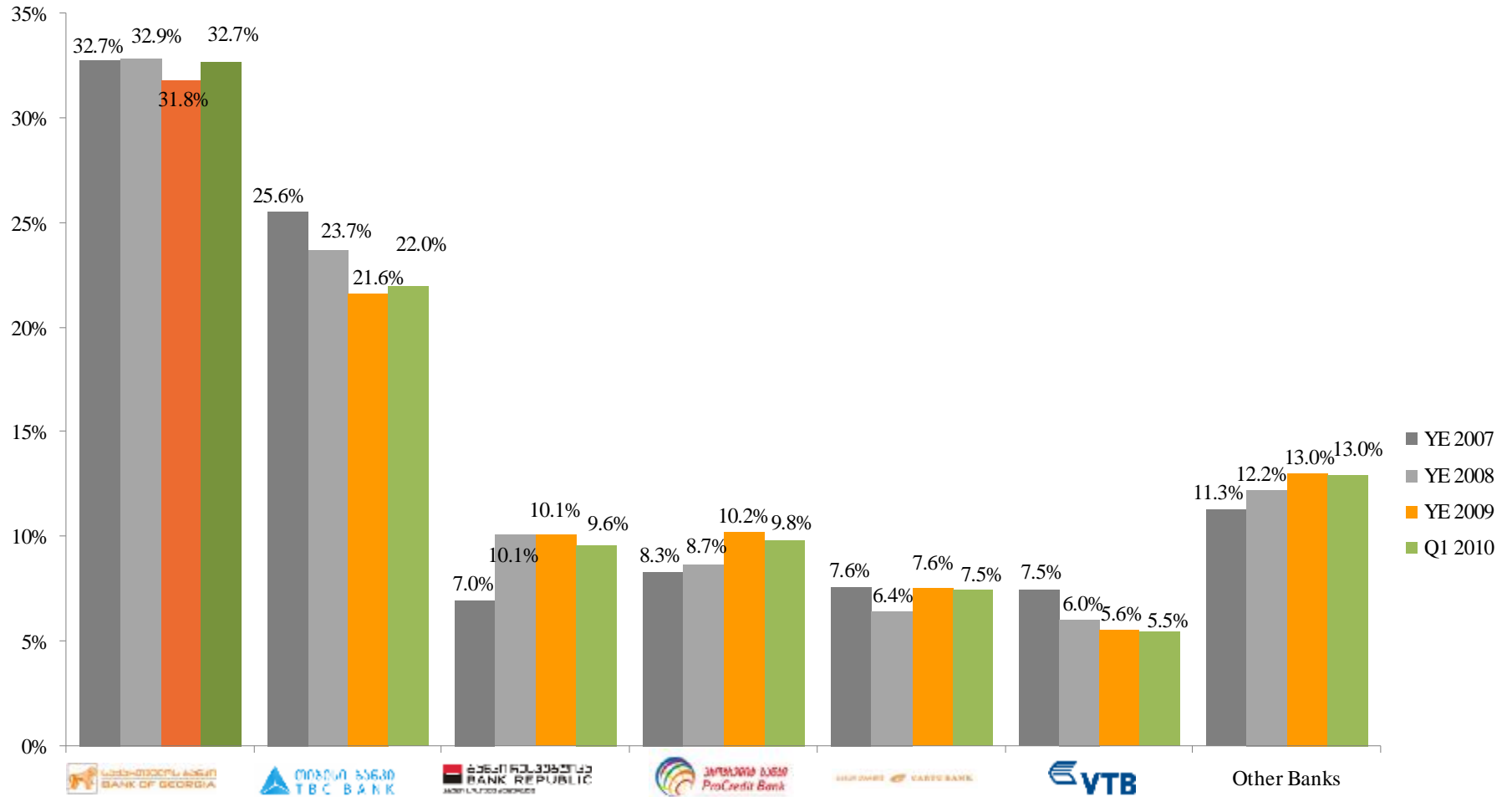
Q1 2009 = 1.67

Q2 2009 = 1.66

Q3 2009 = 1.68

YE 2009 = 1.69

Q1 2010 = 1.75



Note: all data based on standalone accounts as reported to the National Bank of Georgia and as published by the National Bank of Georgia www.nbg.gov.ge

Peer group's market share in deposits

GEL/US\$

Period End

YE 2006 = 1.71

YE 2007 = 1.59

YE 2008 = 1.67

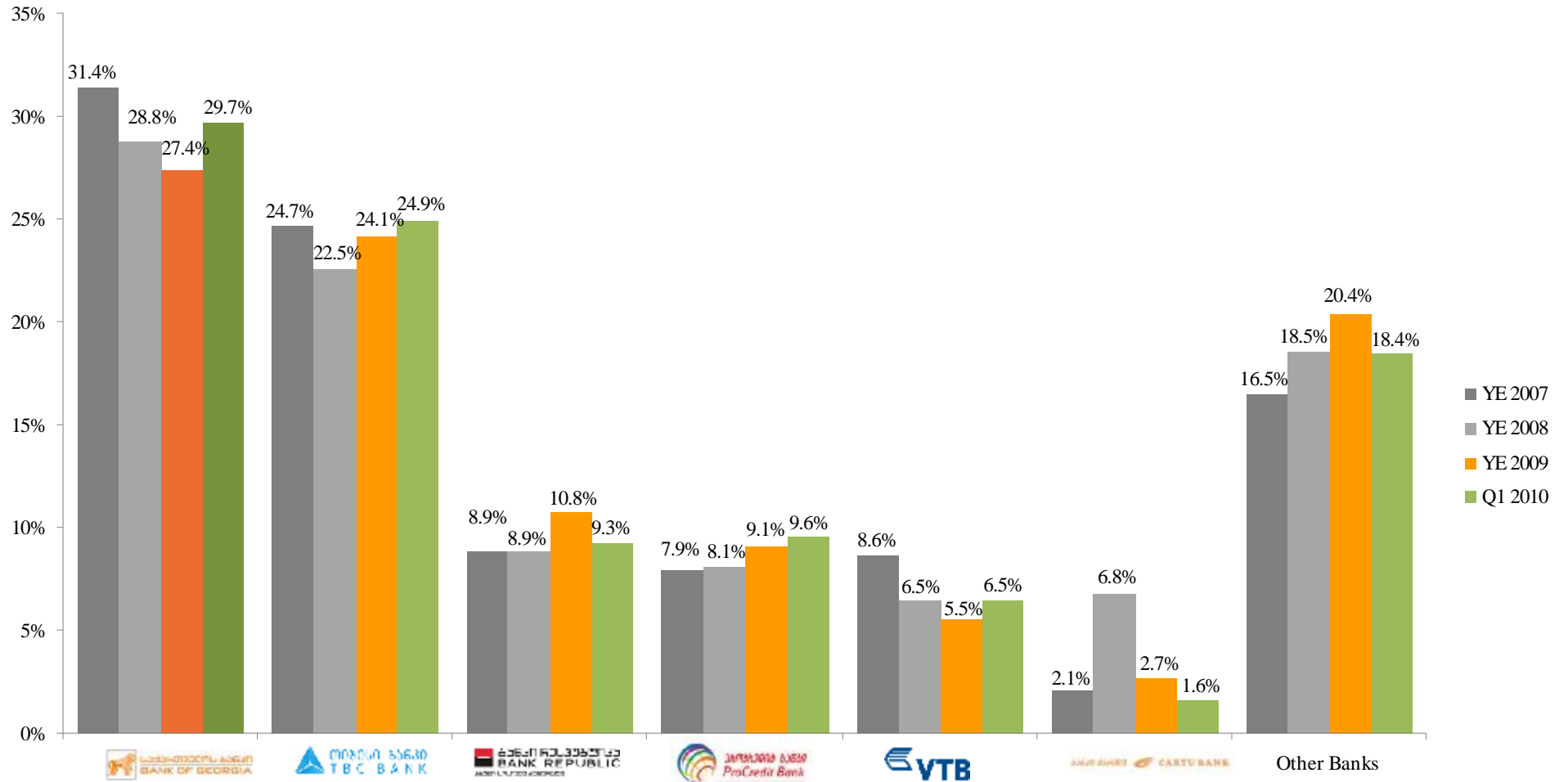
Q1 2009 = 1.67

Q2 2009 = 1.66

Q3 2009 = 1.68

YE 2009 = 1.69

Q1 2010 = 1.75



Note: all data based on standalone accounts as reported to the National Bank of Georgia and as published by the National Bank of Georgia www.nbg.gov.ge

Caution Regarding Forward-Looking Statements

This presentation contains statements that constitute “forward-looking statements”, including, but not limited to, statements relating to the implementation of strategic initiatives and other statements relating to our business development and financial performance.

While these forward-looking statements represent our judgments and future expectations concerning the development of our business, a number of risks, uncertainties and other factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, (1) general market, macroeconomic, governmental, legislative and regulatory trends, (2) movements in local and international currency exchange rates, interest rates and securities markets, (3) competitive pressures, (4) technological developments, (5) changes in the financial position or credit worthiness of our customers, obligors and counterparties and developments in the markets in which they operate, (6) management changes and changes to our group structure and (7) other key factors that we have indicated could adversely affect our business and financial performance, which are contained elsewhere in this presentation and in our past and future filings and reports, including those filed with the NSCG.

We are under no obligation (and expressly disclaim any such obligations) to update or alter our forward-looking statements whether as a result of new information, future events, or otherwise.