

- 1.81 GEL/US\$ 30 September 2010  
 1.79 GEL/US\$ 9 months 2010 average  
 1.84 GEL/US\$ Q3 2010 average  
 1.84 GEL/US\$ 30 June 2010  
 1.80 GEL/US\$ Q2 2010 average  
 1.68 GEL/US\$ 30 September 2009  
 1.67 GEL/US\$ 9 months 2009 average  
 1.67 GEL/US\$ Q3 2009 average

### **JSC BANK OF GEORGIA REPORTS Q3 2010 AND YTD 2010 RESULTS**

<i>Millions, unless otherwise noted</i>	<b>Q3 2010</b>		<b>Growth q-o-q<sup>1</sup></b>
	<b>US\$</b>	<b>GEL</b>	
<b>Bank of Georgia (Consolidated, Unaudited, IFRS-based)</b>			
<b>Total Operating Income (Revenue)<sup>3</sup></b>	50.5	91.2	10.5%
<b>Recurring Operating Costs</b>	28.2	51.0	6.7%
<b>Normalised Net Operating Income<sup>4</sup></b>	22.2	40.1	15.6%
<b>Net Non-Recurring Income / (Costs)</b>	(0.9)	(1.6)	NMF
<b>Profit/(Loss) before provisions</b>	21.3	38.5	6.2%
<b>Net Provision Expenses</b>	7.9	14.2	12.8%
<b>Net Income/(Loss)</b>	11.5	20.8	6.3%
	<b>9 months 2010</b>		<b>Growth y-o-y<sup>2</sup></b>
	<b>US\$</b>	<b>GEL</b>	
<b>Total Operating Income (Revenue)<sup>3</sup></b>	138.2	249.6	3.3%
<b>Recurring Operating Costs</b>	80.3	145.1	6.7%
<b>Normalised Net Operating Income<sup>4</sup></b>	57.9	104.5	-1.1%
<b>Net Non-Recurring Income / (Costs)</b>	(1.9)	(3.4)	NMF
<b>Profit/(Loss) before provisions</b>	56.0	101.1	-2.1%
<b>Net Provision Expenses</b>	18.9	34.2	-66.8%
<b>Net Income/(Loss)</b>	31.7	57.2	NMF
<b>Total Assets</b>	2,001.5	3,615.6	21.3%
<b>Net Loans</b>	1,141.1	2,061.4	24.2%
<b>Client Deposits</b>	918.1	1,658.5	40.3%
<b>Tier I Capital Adequacy Ratio (BIS)<sup>5</sup></b>		19.9%	
<b>Total Capital Adequacy Ratio (BIS)<sup>6</sup></b>		32.6%	
<b>Tier I Capital Adequacy Ratio (NBG)</b>		15.2%	
<b>Total Capital Adequacy Ratio (NBG)</b>		15.7%	

<sup>1</sup> Compared to Q2 2010; growth calculations based on GEL values.

<sup>2</sup> Compared to the respective period in 2009

<sup>3</sup> Revenue includes Net Interest Income and Net Non-Interest Income.

<sup>4</sup> Normalised for Net Non-Recurring Costs.

<sup>5</sup> BIS Tier I Capital Adequacy Ratio equals Tier I Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I.

<sup>6</sup> BIS Total Capital Adequacy Ratio equals Total Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I

#### **About Bank of Georgia**

Bank of Georgia is the leading Georgian bank offering a broad range of corporate banking, retail banking, wealth management, brokerage and insurance services to its clients in Georgia, Ukraine and Belarus. Bank of Georgia is the largest bank in Georgia by assets, loans, deposits and equity, with 34.2% market share by total assets (all data according to the NBG as of 30 September 2010). The bank has 137 branches and more than one million retail and 171,052 corporate current accounts.

Bank of Georgia has, as of the date hereof, the following credit ratings:

Standard & Poor's	'B/B'
FitchRatings	'B+/B'
Moody's	'B3/NP' (FC) & 'Ba3/NP' (LC)

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The financial information as of Q3 2009, Q2 2010 and Q3 2010 contained in this news report is unaudited, derived from IFRS-based management reports and reflects the best estimates of management. Q2 2010 Consolidated numbers have been reviewed. The Bank's actual results may differ from the amounts reflected herein as a result of various factors

Bank of Georgia (LSE: BGEO, GSE: GEB) (the “Bank”), Georgia’s leading bank, announced today its Q3 2010 and year-to-date (YTD) 2010 consolidated results (IFRS based, derived from management accounts), reporting a Q3 2010 Net Income of GEL 20.8 million and YTD 2010 Net Income of GEL 57.2 million.

### Q3 2010 highlights

- For the first time in the past three years, the Bank posted double digit quarter-on-quarter growth of the Consolidated Net Normalized Operating Income (NNOI) which grew 15.6% q-o-q to GEL 40.1 million, up 16.9% y-o-y, while Consolidated Profit Before Provisions increased 6.2% q-o-q to GEL 38.5 million, up 18.7% y-o-y
- Consolidated Net Cash Flow from operating activities increased 67.4% y-o-y to GEL 138.7 million in nine months in 2010
- Consolidated Loan book quality improved as consolidated NPLs declined from GEL 173.7 million in Q2 2010 to GEL 131.5 million in Q3 2010. Consolidated NPL coverage ratio stood at 141.4% in Q3 2010 compared to 113.5% in Q2 2010
- Cost of Funds continued to decline reaching 7.9% in Q3 2010, down from 8.4% in Q2 2010 and down from 8.6% in Q1 2010
- Consolidated Client Deposits grew 11.5% q-o-q to GEL 1,658.5 million, up 30.3% YTD and up 40.3% y-o-y, driven by:
  - Retail Banking (RB) Client Deposits 10.2% q-o-q increase to GEL 494.2 million, up 31.4% YTD and up 51.5% y-o-y;
  - Corporate Banking (CB) Client Deposits 17.1% q-o-q increase to GEL 799.4 million, up 36.1% YTD and up 34.0% y-o-y;
  - Wealth Management (WM) Client Deposits 3.6% q-o-q increase to GEL 218.7 million, up 34.1% YTD and up 62.7% y-o-y.
- Extended approximately GEL 485.9 million, on a standalone basis, (up 103.3% y-o-y and down 3.0% q-o-q), in new loans to an estimated 24,000 clients (through credit cards, mortgages, consumer and other loans) and to small-and-medium sized companies and corporate clients
- Net Loan to Client Deposit Ratio declined to 124.3% in Q3 2010 from 133.3% in Q2 2010 and 140.3% in Q3 2009
- Consolidated gross loan portfolio grew 3.1% q-o-q to GEL 2,247.3 million, up 21.4% YTD and up 23.1% y-o-y

“I am pleased to note that despite the 11.5% q-o-q client deposit growth outpacing the 3.1% q-o-q growth of gross loan book, the Bank’s Net Interest Margin (NIM) remained flat at 8.2% in Q3 2010. This is primarily due to the decrease of Cost of Funds for the second consecutive quarter to 7.9% in Q3 2010 down from 8.3% in Q2 2010 and down from 8.6% in Q1 2010, as deposit rate cuts earlier in the year continued to produce results in the third quarter 2010.

Another highlight of the quarter is a 24.3% q-o-q decrease in consolidated NPLs to GEL 131.5 million representing 5.9% of the gross loan book. Improved operating environment in Georgia led to the improvement of the Bank’s asset quality as standalone NPLs that peaked at GEL 136.8 million, or 7.4% of gross loan book in Q1 2010 declined to GEL 96.5 million, or 4.7% of the gross loan book as of 30 September 2010. Our Georgian retail portfolio, mortgage and credit card portfolios in particular, started to improve and we reduced our consolidated loan loss reserves by GEL 11.3 million q-o-q, bringing the loan loss reserves to gross loan book ratio down to 8.3% from 9.0% in Q2 2010. Improved asset quality and strong balance sheet have been reflected in the healthy increase of net operating cash flow by 67.4% to GEL 138.6 in nine months in 2010 compared to nine months in 2009”, commented *Giorgi Chiladze*, Deputy Chief Executive Officer, Finance.

### Q3 2010 summary of the Bank’s consolidated results

In Q3 2010, the Bank’s Total Operating Income (Revenue) increased 10.5% q-o-q to GEL 91.2million, (up 15.0% y-o-y), a result of 9.4% q-o-q growth of Net Interest Income to GEL 56.5 million (up 15.5% y-o-y), and 12.3% q-o-q growth of Net Non-Interest Income to GEL 34.7 million (up 14.1% y-o-y). On a quarterly basis, Interest Income growth of 5.8% q-o-q outpaced the 2.3% q-o-q growth of Interest Expense, the effect of the increase in lending and the deposit rate cuts in the beginning of the year, respectively. NIM of 8.2% for the quarter remained largely flat compared to the NIM of 8.3% in Q2 2010. On a year-on-year basis, Interest Income in Q3 2010 grew by 17.8% compared to 20.3% y-o-y growth of Interest Expense, as the Bank’s Client Deposits were 40.3% higher as of 30 September 2010 compared to the same period last year. In Q3 2010, the Bank’s Net Non-

Interest Income grew by 12.3% q-o-q to GEL 34.7 million compared to Q2 2010 and 14.1% compared to Q3 2009. The quarterly growth of Net Non-Interest Income in Q3 2010 was primarily driven by the 26.5% q-o-q growth of Net Fee and Commission Income to GEL 13.7 million (up 14.0% y-o-y), in line with the increased lending and the overall increased business activity. The Bank's Net Income from Documentary Operations grew 13.8% q-o-q to GEL 2.5 million (up 5.6% y-o-y), while Net Foreign Currency Related Income amounted to GEL 8.0 million, down 9.2% q-o-q and up 24.1% y-o-y. Net Other Non-Interest Income increased by 15.9% q-o-q, driven by the 29.0% q-o-q increase of Net Insurance Income to GEL 5.4 million.

Total Consolidated Recurring Operating Costs for the quarter increased by 6.7% q-o-q to GEL 51.0 million, (up 13.5% y-o-y), a result of increased Personnel Costs (up 3.9% q-o-q) and the growth of administrative expenses due to headcount expansion in Georgia and overall growth of business. NNOI for the quarter increased by 15.6% q-o-q to GEL 40.1 million (up 16.9% y-o-y), while Normalized Cost/Income ratio in Q3 2010 declined to 56.0% from the Normalized Cost/Income ratio of 57.9% in Q2 2010 and 61.0% in Q1 2010.

The Bank's Consolidated Net Provision Expense for the quarter was GEL 14.2 million, up from Net Provision Expense of GEL 12.6 million in Q2 2010, with the increase largely attributed to the 95.1% increase of Net Provision Expense of BG Bank to GEL 3.8 million. Bank of Georgia's Q3 2010 standalone Net Provision Expense of GEL 9.9 million increased from GEL 6.5 million in Q2 2010, when extraordinary reversals of provision charges have occurred. Cost of Risk for the quarter remained largely flat at 2.6% in Q3 2010 compared to the Cost of Risk of 2.4% in Q2 2010.

On 30 September 2010 the Bank's Consolidated Total Assets stood at GEL 3,615.6 million, up 5.6% from 30 June 2010 and up 24.1% from 31 December 2009. The gross loan book increased by 3.1% q-o-q to GEL 2,247.3 million as of the end of the second quarter, up 23.1% y-o-y and up 21.4% YTD.

In Q3 2010 Loan Loss Reserves of GEL 166.3 million amounted to 8.3% of consolidated gross loan book, a reduction from 9.0% in Q2 2010. Consolidated Net Loans increased by 4.0% q-o-q (up 24.2% y-o-y and up 22.8% YTD) to GEL 2,061.4 million. Consolidated NPLs of GEL 131.5 million declined considerably by 24.3% q-o-q, representing 5.9% of the consolidated gross loan book as of 30 September 2010, down from the same ratio of 8.0% in Q2 2010.

Client Deposits continued to grow during the quarter, resulting in the 11.5% q-o-q growth of the Bank's Total Client Deposits to GEL 1,658.5 million as of 30 September 2010, a 30.3% increase from 31 December 2009 and a 40.3% increase since 30 September 2009. As of 30 September 2010, the Bank's consolidated Net Loans/Client Deposits ratio stood at 124.3%, down from 133.3% in Q2 2010, 131.9% as of December 2010 and 140.3% as of Q3 2009.

#### **YTD 2010 summary of the Bank's consolidated results**

The Bank reported the YTD Net Income of GEL 57.2 million. In the nine months in 2010, the Bank's Total Operating Income (Revenue) increased 3.3% y-o-y to GEL 249.6 million, attributable to 1.7% y-o-y increase in Net Interest Income to GEL 153.4 million and 5.9% y-o-y increase in Net Non-Interest Income of GEL 96.2 million. In nine months in 2010, Net Foreign Currency Related Income increased by 8.5% y-o-y to GEL 24.2 million, predominantly due to the high FX volumes in Georgia during the year. The Bank's Net Fees and Commission Income increased 0.4% y-o-y to GEL 34.9 million, while Net Income from Documentary Operations grew by 7.0% y-o-y to GEL 6.8 million. YTD 2010 Net Other Non-Interest Income increased 10.6% y-o-y to GEL 30.2 million, with the Bank's insurance subsidiary contributing the YTD 2010 Net Insurance Income of GEL 13.8 million, up 6.2% y-o-y.

The YTD 2010 Consolidated Recurring Operating Costs increased 6.7% y-o-y to GEL 145.1 million, driven by the 13.0% y-o-y increase in Personnel Costs to GEL 76.3 million, a result of the increase of personnel due to the growth of business across the board during 2010. NNOI in the nine months of 2010 reached GEL 104.5 million, down by 1.1% y-o-y.

On a year-to-date basis, the Bank's Net Provision Expense dropped from GEL 102.8 million in nine months 2009 to GEL 34.2 million in nine months 2010, in line with the improvements in asset quality and the turnaround of Georgia's economy during the year. The Bank had Net Provision Expense of GEL 28.7 million in Georgia and GEL 4.2 million in Ukraine. The Bank reported Net Income of GEL 57.2 million in nine months in 2010 compared to the Net Income of GEL 3.4 million in nine months in 2009.

The Bank's consolidated Book Value per Share on 30 September 2010 stood at GEL 21.69 (US\$ 12.01), compared to GEL 20.74 (US\$ 11.25) as at 30 June 2010 and GEL 19.12 (US\$ 11.34) as of 31 December 2009.

**JSC Bank of Georgia (standalone) results**

Bank of Georgia on a standalone basis reported Q3 2010 Net Income of GEL 23.7 million, which compares to the standalone Net Income of GEL 24.4 million in Q2 2010 and GEL 10.8 million in Q3 2009. The slight decrease in Net Income in the third quarter is largely attributable to the q-o-q growth in standalone Net Provision Expenses, due to extraordinary reversal of provision charges in Q2 2010.

In Q3 2010, Total Operating Income on a standalone basis amounted to GEL 74.9 million, up 8.4% q-o-q (up 21.9% y-o-y). Net Interest Income grew 8.6% q-o-q to GEL 52.5 million, driven by 5.5% q-o-q increase of Interest Income to GEL 101.2 million, outpacing the 2.3% q-o-q growth of Interest Expense to GEL 48.7 million. Interest Income growth during the quarter was driven by the healthy loan book growth of the past quarters, while interest expense continued to grow at a slower pace compared to the previous quarters, benefiting from the interest rate cuts on deposits in Georgia. On a year-on-year basis, the 17.9% increase of Net Interest Income was predominantly related to the increase in loan book since the beginning of 2010. In Q3 2010 Net Non-Interest Income amounted to GEL 22.5 million, up 8.1% q-o-q and up 32.3% y-o-y, with the growth driven by the 4.0% q-o-q increase of the Net Foreign Currency Related Income to GEL 8.1 million, the 13.5% q-o-q growth of Net Fees and Commission Income to GEL 11.4 million and a 14.1% q-o-q increase in Net Income from Documentary Operations. On a standalone basis, Bank of Georgia's Total Recurring Operating Costs increased 7.4% q-o-q to GEL 34.9 million (up 16.0% y-o-y), primarily due to the increase of the Personnel Costs driven by the headcount increase to GEL 19.5 million, up 13.4% q-o-q (up 32.8% y-o-y) and the increase in operations support expenses attributed to the growth of business during the quarter. On a standalone basis, Bank of Georgia achieved positive operating leverage of 1.4% on a consecutive q-o-q basis and 3.6% on a y-o-y basis. The Bank's Net Provision Expense on a standalone basis increased from GEL 6.5 million in Q2 2010 to GEL 9.9 million in Q3 2010.

Bank of Georgia's YTD 2010 standalone Total Operating Income on a standalone basis grew by 6.8% y-o-y to GEL 203.4 million. Net Interest Income in the nine months of 2010 increased by 2.2% y-o-y to GEL 143.4 million, as 9.0% y-o-y growth of Interest Income to GEL 284.6 million offset the 16.9% y-o-y growth rate of Interest Expense which increased to GEL 141.2 million in nine months 2010. Net Non-Interest Income increased by 19.9% y-o-y to GEL 60.0 million, with the increase driven by 20.2% y-o-y increase of Net Foreign Currency Related Income to GEL 21.6 million and 23.2% y-o-y increase in Net Fees and Commission Income to GEL 29.9 million. Net Income from Documentary Operations reached GEL 6.6 million, up 4.3% y-o-y. The Total Recurring Cost of Bank of Georgia on a standalone basis increased by 10.8% y-o-y, driven by a 18.0% increase of Personnel Costs on a y-o-y basis, a result of increased headcount in line with the increase in lending and overall business activity during the period. Net Provision Expense in nine months in 2010 reached GEL 28.7 million, compared to GEL 71.3 million Net Provision Expense in the nine months in 2009, resulting in YTD 2010 Standalone Net Income of GEL 60.9 million, up 164.7% y-o-y.

As of 30 September 2010, Bank of Georgia's Total Assets on a standalone basis stood at GEL 3.5 billion, up 5.7% q-o-q, up 27.9% y-o-y and up 23.9% YTD. Gross loans increased 4.0% q-o-q (up 24.8% y-o-y and up 18.8% YTD) to GEL 2.1 billion driven by 2.3% q-o-q increase of the corporate gross loan book to GEL 1,038.9 million and 5.5% q-o-q growth of retail gross loan book to GEL 980.6 million. NPLs stood at GEL 96.5 million and represented 4.7% of the total gross loan book, a decrease from the same ratio of 6.5% in Q2 2010, when the NPLs amounted to GEL 129.2 million on a standalone basis.

In Q3 2010, the Bank's Client Deposits in Georgia stood at GEL 1,512.4 million, up 12.7% q-o-q, up 34.2% YTD and up 43.0% y-o-y. The growth of Client Deposits during the period was mostly driven by the increase of both Corporate and Retail Banking client deposits by GEL 116.9 million and by GEL 45.6 million, respectively.

As of 30 September 2010 Bank of Georgia on a standalone basis held market share of 34%, 34%, and 30% by total assets, gross loans, and client deposits, respectively in Georgia. Since the year-end 2009, the Bank gained market shares of 1.2% by assets, 2.2% by gross loans and 2.0% by client deposits<sup>7</sup>.

*The business segment discussion set forth below is derived from IFRS-based management reports. Business segment results of RB, CB and WM represent Bank of Georgia's standalone performance and do not include intercompany eliminations.*

*In 2010 the Bank introduced new model for standalone segment reporting. The comparative numbers for Q3 2009 business segment reporting have been adjusted respectively.*

### Retail Banking (RB)

<i>GEL millions, unless otherwise noted</i>	Q3 2010	Q2 2010*	Q3 2009	Change Q-O-Q	Change Y-O-Y
Total operating income (Revenue)	42.0	37.2	36.7	13.0%	10.6%
Total recurring operating costs	23.0	21.0	20.1	9.4%	12.6%
Net income / (Loss)	12.9	2.0	5.0	NMF	102.9%
Loans to clients, gross	980.6	929.6	831.3	5.5%	18.0%
Loans to clients, net	910.9	849.0	758.1	7.3%	20.2%
Client deposits	494.2	448.6	326.3	10.2%	51.5%

\* Q2 2010 numbers have been restated

### Discussion of results

RB Revenues increased 13.0% q-o-q (up 10.6% y-o-y) to GEL 42.0 million, a result of the growth of all RB revenue items in Q3 2010. RB Net Interest Income increased by 11.5% q-o-q (up 3.8% y-o-y) to GEL 28.3 million, as RB Interest Income growth of 10.4% q-o-q to GEL 54.7 million more than offset the 9.2% q-o-q growth rate of RB Interest Expense to GEL 25.4 million in Q3 2010. RB Net Non-Interest Income during the quarter increased by 16.7% q-o-q (up 30.7% y-o-y) to GEL 12.6 million, mostly driven by 14.3% q-o-q increase of RB Net Fee and Commission Income to GEL 9.6 million (up 41.4% y-o-y). RB Recurring Operating Costs increased by 9.4% q-o-q to GEL 23.0 million (up 12.6% y-o-y), translating into a positive operating leverage for the quarter. The improvement of the RB loan book quality as well as healthy loan recovery during the quarter, translated into a 78.4% q-o-q drop in RB Net Provision Expense to GEL 2.7 million. On a year-on-year basis, the Q3 2010 RB Net Provision Expense improved by 76.4%, reflecting the upturn of the overall operating environment during the year. Net Income for Q3 2010 amounted to GEL 12.9 million, contributing 54.2% to the standalone Net Income and 61.7% to the consolidated Net Income.

On an YTD basis, RB Revenues decreased 8.0% y-o-y to GEL 111.9 million, driven predominantly by the 14.1% y-o-y decrease in RB Net Interest Income to GEL 79.2 million which more than offset 21.3% y-o-y growth of Net Fee and Commission income to GEL 25.3 million and 30.5% y-o-y growth of Net other Non-Interest income to GEL 0.8 million. YTD 2010 RB Recurring Operating Costs grew by 6.2% y-o-y to GEL 64.2 million, leading to the 26.9% y-o-y decrease of RB Profit Before Provisions to GEL 44.8 million. The Net Provision Expense for RB in nine months in 2010 reached GEL 24.8 million, down 63.2% from nine months in 2009.

RB gross loans increased 5.5% q-o-q to GEL 980.6 million (up 18.0% y-o-y and up 21.6% YTD), as a result of a pick-up in the retail lending activity during nine months in 2010. RB Client Deposits grew 10.2% q-o-q, 31.4% YTD and 51.5% y-o-y to GEL 494.2 million, driven primarily by the growth of time deposits.

### Highlights

- § Issued 44,319 debit cards in Q3 2010 bringing the total debit cards outstanding to 470,913 .
- § Issued 28,304 credit cards of which 20,240 American Express cards in Q3 2010. A total of 34,359 American Express cards were issued since the launch in November 2009. The total number of credit cards outstanding amounted to 94,480 as of 30 September 2010.
- § Outstanding number of RB clients reached 729,578, up 2.1% q-o-q up 4.0% y-o-y.
- § Acquired 141 new clients in Solo business line, Bank of Georgia's mass affluent sub-brand. As of 30 September, the number of Solo clients reached 1,608.
- § Stepped up mortgage loan originations to GEL 55.2 million in Q3 2010 (up 20.1% q-o-q) resulting in mortgage loans outstanding by 30 September 2010 of GEL 392.4 million, up 14.9% y-o-y and up 15.0% YTD.
- § Consumer loan originations of GEL 69.8 million (up 8.5% q-o-q and up 51.1% y-o-y) resulted in consumer loans outstanding in the amount of GEL 146.9 million as of 30 September 2010, up 17.0% y-o-y and up 28.8% YTD.



- § Micro loan originations of GEL 78.3 million (up 9.2% q-o-q and up 204.1% y-o-y) resulted in micro loans outstanding in the amount of GEL 182.6 million as of 30 September 2010, up 97.2% y-o-y and up 84.7% YTD.
- § Car loan originations of GEL 6.9 million (up 37.8% q-o-q) resulted in car loans outstanding in the amount of GEL 50.7 million as of 30 September 2010, down 20.2% y-o-y and down 10.4% YTD.
- § SME Unit previously part of Corporate business segment became part of Retail business segment, a move that will help better utilize the Bank's superior retail branch network. SME Unit portfolio stood at GEL 25.6 million as of Q3 2010.

### Corporate Banking (CB)

<i>GEL millions, unless otherwise noted</i>	Q3 2010	Q2 2010*	Q3 2009	Change Q-O-Q	Change Y-O-Y
Total operating income (Revenue)	31.5	31.2	23.8	1.0%	39.5%
Total recurring operating costs	10.7	10.6	9.0	1.1%	25.4%
Net income	10.6	22.6	7.8	-51.8%	78.7%
Loans to clients, gross	1,038.9	1,015.5	764.7	2.3%	35.9%
Loans to clients, net	976.5	961.2	718.5	1.6%	35.9%
Client deposits	799.4	682.5	596.8	17.1%	34.0%

\* Q2 2010 numbers have been restated

### Discussion of results

CB Revenues increased 1.0% q-o-q to GEL 31.5 million (up 39.5% y-o-y), driven by the 1.5% q-o-q growth of CB Net Interest Income to GEL 22.0 million (up 40.5% y-o-y). Net Non-Interest Income during the quarter decreased by 0.3% q-o-q (up 37.1% y-o-y) to GEL 9.5 million, mostly a result of 4.3% decrease of CB Net Foreign Currency Related Income to GEL 5.3 million. CB Net Fee and Commission Income increased 7.4% to GEL 1.6 million (up 38.2% y-o-y), reflecting the growth of CB loan book. CB Recurring Operating Costs increased by 1.1% q-o-q to GEL 10.7 million (up 25.4% y-o-y), resulting in a positive operating leverage for the quarter. CB Net Provision Expense for the quarter amounted to GEL 7.2 as compared to the CB Net Provision Reversal in Q2 2010 which amounted to GEL 6.1 million. Net Income for Q3 2010 amounted to GEL 10.9 million, contributing 46.0% to the standalone Net Income for the quarter and 52.3% to the consolidated Net Income.

On a YTD basis, CB Revenues increased 33.8% y-o-y to GEL 88.0 million, driven predominantly by the 33.6% y-o-y increase in CB Net Interest Income to GEL 61.7 million and 52.7% y-o-y growth of Net Foreign Currency Related Income to GEL 14.5 million. During nine months in 2010, CB Recurring Operating Costs grew by 23.9% y-o-y to GEL 30.7 million, resulting in a 48.0% y-o-y increase of CB Profit Before Provisions. The YTD 2010 Net Provision Expense for CB reached GEL 6.5 million as compared to GEL 1.1 million in nine months in 2009.

CB gross loans increased 2.3% q-o-q to GEL 1,038.9 million (up 35.9% y-o-y and 18.0% YTD), while CB Client Deposits grew 36.1% YTD and 34.0% y-o-y to GEL 799.4 million, up 17.1% q-o-q.

### Highlights

- § Increased the number of corporate clients using the Bank's payroll services from 1,567 as of Q2 2010 to 1,657 in Q3 2010. By 30 September 2010, the number of individual clients serviced through the corporate payroll programs administered by the Bank decreased from approximately 167,219 as of 30 September 2009 to 163,412 as of 30 September 2010.
- § More than 6,000 new corporate accounts opened at the Bank in Q3 2010, bringing the total to over 171,000.

### Wealth Management (WM)

<i>GEL millions, unless otherwise noted</i>	Q3 2010	Q2 2010*	Q3 2009	Change Q-O-Q	Change Y-O-Y
Total operating income (Revenue)	1.4	0.8	1.0	91.8%	50.6%
Total recurring operating costs	1.2	0.9	1.0	34.3%	5.6%
Net income / (Loss)	(0.0)	(0.2)	(1.6)	NMF	NMF
Loans to clients, gross	41.1	36.3	55.3	13.2%	-25.6%
Loans to clients, net	38.4	33.7	51.4	13.9%	-25.3%
Client deposits	218.7	211.2	134.4	3.6%	62.7%

\* Q2 2010 numbers have been restated

*Discussion of results*

WM Client Deposits continued to grow reaching GEL 218.7 million, up 3.6% q-o-q and up 62.7 y-o-y, while WM Loan book increased 13.2% q-o-q to GEL 41.1 million. WM Revenue grew 91.8% q-o-q to GEL 1.4 million as Interest Expense decreased by 7.1% q-o-q to GEL 5.2 million. Interest income grew by 6.6% q-o-q to GEL 6.4 million. The WM Net Non-Interest Income during the quarter decreased by 25.3% q-o-q (down 17.9% y-o-y) to GEL 295.6 thousand, mostly driven by 54.0% q-o-q decrease of Net WM Foreign Currency related Income to GEL 126.2 thousand (down 23.8% y-o-y). WM Net Fee and Commission Income increased 28.9% q-o-q (up 56.9% y-o-y) to GEL 157.0 thousand. WM Total Recurring Operating Costs increased by 34.3% q-o-q to GEL 1.2 million (up 5.6% y-o-y). WM Net Provision Reversal amounted to GEL 53.8 thousand in Q3 2010 compared to Q2 2010 Net Provision Expense of GEL 30.3 thousand. Net Loss for Q3 2010 amounted to GEL 54.4 thousand compared to the Net Loss of GEL 160.4 thousand in Q2 2010.

On a YTD basis, WM Revenues increased by 17.4% y-o-y to GEL 3.5 million, driven predominantly by the 27.0% y-o-y increase in WM Net Interest Income to GEL 2.5 thousand that more than offset the 1.9% y-o-y decline of Net Non Interest Income to GEL 1.0 million. Nine months 2010 WM Recurring Operating Costs declined by 3.0% y-o-y to GEL 3.1 million, leading to the WM Loss Before Provisions of GEL 19.8 thousand compared to the WM Pre-Provision Loss of GEL 405.9 thousand in nine months 2009. The Net Provision Reversal for WM in nine months 2010 reached GEL 2.6 million compared to the Net Provision Expense of GEL 3.0 million in nine months 2009.

*Highlights*

- § WM Assets under management reached GEL 247.2 million as of 30 September 2010, up from GEL 235.7 million as of 30 June 2010, or 4.9% q-o-q.
- § The number of WM clients amounted to 1,331 clients, of which 433 were non-resident WM clients, up from 365 non-resident WM clients as of 30 September 2009.
- § Launched Bank of Georgia Representative Office in London that will principally focus on introducing the Bank's wealth management offerings to the prospective clients in the UK. The opening of the Representative Office in London following the success of WM activities in Israel is in line with the Bank's WM strategy of deposit raising internationally.

**Belaruskiy Narodniy Bank, Belarus (BNB)**

<i>GEL millions, unless otherwise noted</i>	<b>Q3 2010</b>	<b>Q2 2010</b>	<b>Q3 2009</b>	<b>Change Q-O-Q</b>	<b>Change Y-O-Y</b>
Total operating income (Revenue)	3.2	3.0	2.1	6.3%	50.3%
Total recurring operating costs	2.5	2.0	1.5	25.3%	72.2%
Net income	0.8	0.6	0.6	34.2%	24.1%
Loans to clients gross	51.7	41.8	25.7	23.7%	100.8%
Loans to clients, net	50.4	39.7	25.5	26.7%	97.9%
Client deposits	18.4	15.7	17.9	16.9%	2.6%

*Discussion of results*

In Q3 2010 BNB's Total Operating Income increased to GEL 3.2 million, up 6.3% q-o-q, mostly driven by the 54.5 % q-o-q growth of Net Non-Interest Income to GEL 1.0 million (up 46.4 % y-o-y) a result of the growth in Net Foreign Currency Related Income to GEL 527.0 thousand, up 186.4% q-o-q and up 91.2 % y-o-y. BNB's Net Interest Income decreased by 6.6 % q-o-q to GEL 2.2 million, Interest Expense growing by 16.9 % and Interest Income declining by 4.7 % q-o-q. In Q3 2010, BNB's Recurring Costs increased 25.3% q-o-q to GEL 2.5 million as the bank positions itself for growth. BNB's Net Provision Expense for the quarter amounted to GEL 32.0 thousand as compared to GEL 236.0 thousand in Q2 2010. BNB posted Net Income of GEL 766.0 thousand as compared to Net Income of GEL 571.0 thousand in Q2 2010 and Net Income of GEL 617.0 thousand in Q3 2009.

In Q3 2010 BNB's Gross Loans increased by 23.7% q-o-q (up 100.8% y-o-y). On 30 September 2010 Total Assets stood at GEL 116.2 million, up 103.8% y-o-y. Client Deposits amounted to GEL 18.4 million, up 16.9% q-o-q. Total Liabilities of BNB stood at GEL 54.4 million, up 92.3% q-o-q.

*Highlights*

- § Increased the number of corporate clients by 22.5% y-o-y to 1,335 as of 30 September 2010.
- § Increased the number of corporate clients using the BNB's payroll services by 84.7% y-o-y to 182 as of 30 September 2010.
- § Upgraded Retail lending risk management.
- § Launched Internet & mobile banking.
- § Rolled out three new SME and retail banking products: Investment Loan – long-term loan SMEs for financing investments in equipment, machinery and fixed assets; Multipurpose secured long-term loans to retail clients and Car Loans.

**BG Bank (Ukraine)**

<i>GEL millions, unless otherwise noted</i>	<b>Q3 2010</b>	<b>Q2 2010</b>	<b>Q3 2009</b>	<b>Change Q-O-Q</b>	<b>Change Y-O-Y</b>
Total operating income (Revenue)	3.0	4.3	5.3	-30.1%	-42.7%
Total recurring operating costs	3.3	4.9	3.9	-32.9%	-16.8%
Net income / (Loss)	(3.1)	(1.7)	(5.5)	85.5%	-43.7%
Loans to clients, gross	191.6	207.7	179.6	-7.8%	8.3%
Loans to clients, net	134.6	143.4	136.0	-6.1%	-1.1%
Client deposits	155.2	142.0	117.1	9.3%	32.5%

*Discussion of results*

In Q3 2010 BG Bank's Revenue amounted to GEL 3.0 million, down by 30.1% q-o-q (down 42.7% y-o-y). Recurring Costs stood at GEL 3.3 million, compared to GEL 4.9 million in Q2 2010 and down 16.8% y-o-y, a result of tightening of the lending activity in Ukraine and the effects of the downsizing of the BG Bank. BG Bank's Net Provision Expense for the quarter amounted to GEL 3.8 million as compared to Net Provision Expense of GEL 2.0 million in Q2 2010. In Q3 2010 BG Bank recorded Net Loss of GEL 3.1 million that compares to the Net Loss of GEL 5.5 million for the same period last year.

On a YTD basis, BG Bank reported a Net Loss of GEL 4.5 million, compared to the Net Loss of GEL 23.6 million in nine months 2009.

BG Bank's Total Assets decreased by 9.7 % q-o-q to GEL 194.3 million (down 3.8 % y-o-y), driven primarily by the 7.8% q-o-q decline of BG Bank's gross loans to GEL 191.6 million (up 6.7 % y-o-y), reflecting the Bank's cautious lending policy in Ukraine. BG Bank's Loan Loss Reserves declined 11.4% q-o-q to GEL 56.9 million or 29.7% of BG Bank's gross loan book. As at 30 September 2010, BG Bank's NPLs stood at GEL 32.7 million, or 17.1 % of BG Bank's gross loan book.

BG Bank's Client Deposits increased by 9.3% q-o-q to GEL 155.2 million, up 32.5% y-o-y. BG Bank's Total Liabilities stood at GEL 165.5 million in Q3 2010, up 3.1% y-o-y and down by 9.1% q-o-q.

**Insurance**

<i>GEL millions, unless otherwise noted</i>	<b>Q3 2010</b>	<b>Q2 2010</b>	<b>Q3 2009</b>	<b>Change Q-O-Q</b>	<b>Change Y-O-Y</b>
Total operating income (Revenue)	4.2	6.0	6.1	-31.2%	-32.0%
Total recurring operating costs	2.5	4.9	3.8	-48.6%	-33.8%
Net income	1.3	0.9	1.6	52.6%	-18.9%
Gross premiums written	15.0	16.8	15.6	-10.9%	-4.3%

*Discussion of results*

Standalone Revenue of Aldagi BCI (ABCI), the Bank's wholly-owned insurance subsidiary, decreased by 31.2% q-o-q to GEL 4.2 million, with standalone Gross Premiums Written down 4.3% y-o-y to GEL 15.0 million. Standalone Operating Costs were GEL 2.5 million, down 48.6% q-o-q. The cleanup of the portfolio from loss making accounts led to the larger decline in ABCI's Recurring Costs than in its Revenue, leading to the 52.6% q-o-q increase in ABCI's Q3 2010 Net Income to GEL 1.3 million. Total Assets amounted to GEL 86.1 million, while Total Liabilities reached GEL 65.5 million as at 30 September 2010.



*Highlights*

- § Number of retail clients exceeded 221,000 as of the end of Q3 2010.
- § As a result of a tender, construction works for building six healthcare facilities on six sites in Western Georgia have commenced. ABCI operates four outpatient clinics and one mid-sized hospital and intends to add six more healthcare facilities in line with the Bank's strategy to vertically integrate the health insurance business.

**BG Capital**

In Q3 2009 BG Capital posted Revenue of GEL 1.0 million, that compares to GEL 0.9 million in Q3 2009. Recurring Operating Costs of BG Capital were down 11.8% q-o-q to GEL 1.9 million, up 37.7% y-o-y. Net Loss for the quarter reached GEL 0.8 million, compared to the Net Loss of GEL 1.9 million in Q2 2010 and Net Loss of GEL 1.7 million in Q3 2009.

BG Capital was not immune to the drop in brokerage activity across the CIS in 3Q10, however this was somewhat offset by continued growth in the company's investment banking business. BG Capital also continued to solidify its position as the leading brokerage in the CIS frontier space. To address the weaker-than-expected volumes in the brokerage business, BG Capital's management began taking steps to implement a cost optimization program.

**Comment:**

"During Q3 2010 we continued to experience a strong growth of our core business lines, extending more than GEL 517.4 million in new loans on a consolidated basis throughout the year. Our deposits grew 40.3% y-o-y to a record GEL 1,658.5 million and the loan book quality improved notably with the non-performing loans represent 5.9% of the gross loan book as of Q3 2010. Strong credit and deposit growth once again underlines strong recovery of the Georgian economy, which showed remarkable real GDP growth rate of 8.4% y-o-y in Q2 2010 and 6.6% y-o-y in the first half of 2010.

We continue to be firmly committed to working on our priorities going forward. We have moved our SME business from Corporate to Retail to take advantage of our retail infrastructure in order to penetrate this market segment currently dominated by our competitors. We continue targeting the Georgian mass-affluent retail segment through the already well-established sub-brand Solo and intend to further expand our wealth management business internationally. As the close-to-zero percent growth environment in the developed countries is likely to persist for some time, we will continue attracting more deposits internationally through our wealth management offices in Tel Aviv and London and open more offices elsewhere.

We are strongly positioned to benefit the most from the growing demand for retail and corporate credit in Georgia and we are keeping our unrelenting focus on our asset quality and efficiency as we embark upon the growth in 2011 and beyond," commented *Irakli Gilauri*, Chief Executive Officer.

## STANDALONE Q3 2010 SEGMENT INCOME STATEMENT DATA

<i>GEL millions, unless otherwise noted</i>	CB		RB		WM		CC/ Eliminations		Total	
	Q3 '10	Q3 '09	Q3 '10	Q3 '09	Q3 '10	Q3 '09	Q3 '10	Q3 '09	Q3 '10	Q3 '09
Interest Income	45.3	35.6	54.7	47.0	6.4	4.0	(5.2)	(2.0)	101.2	84.6
Interest Expense	23.3	19.1	25.4	19.0	5.2	4.0	(5.2)	(2.0)	48.7	40.1
Net Interest Income	22.0	16.5	29.3	28.0	1.2	-	-	-	52.5	44.5
Net Non-Interest Income	9.4	7.3	12.7	9.7	0.3	-	-	-	22.4	17.0
Total Operating Income (Revenue)	31.4	23.8	42.0	36.7	1.5	1.0	-	-	74.9	61.5
Total Recurring Operating Costs	10.7	9.0	22.9	20.1	1.2	1.0	-	-	34.8	30.1
Normalized Net Operating Income / (Loss)	20.7	14.8	19.1	16.6	0.3	-	-	-	40.1	31.4
Net Non-Recurring Income / (Costs)	(0.6)	(2.0)	(0.9)	1.0	(0.4)	-	-	-	(1.9)	(1.0)
Net Provision Expense / (Reversal)	7.3	4.0	2.8	11.7	(0.1)	2.0	-	-	10.0	17.7
Net Income / (Loss)	10.6	7.8	12.9	5.0	0.0	(2.0)	-	-	23.5	10.8

## STANDALONE Q3 2010 SEGMENT BALANCE SHEET DATA

<i>GEL millions, unless otherwise noted</i>	CB		RB		WM		CC/ Eliminations		Total	
	Q3 '10	Q3 '09	Q3 '10	Q3 '09	Q3 '10	Q3 '09	Q3 '10	Q3 '09	Q3 '10	Q3 '09
Loans To Clients, Gross	1,038.9	764.7	980.6	831.3	41.1	55.3	0.0	0.0	2,060.6	1,651.3
Loans To Clients, Net	976.5	718.5	910.9	758.0	38.4	51.4	0.0	0.0	1,925.8	1,527.9
Total Assets	1,515.0	1,051.0	1,629.0	1,338.2	45.0	59.0	333.0	304.0	3,522.0	2,753.0
Client Deposits	799.5	596.8	494.2	326.3	218.7	134.4	0.0	0.0	1,512.4	1,057.5
Total Liabilities	1,380.0	988.0	1,107.0	902.0	219.0	134.4	0.0	0.0	2,706.0	2,025.0
Total Shareholders Equity	259.0	218.0	216.0	194.0	8.0	12.0	333.0	304.0	816.0	728.0
Total Liabilities And Shareholders' Equity	1,639.0	1,206.0	1,323.0	1,096.0	227	146.0	333.0	304.0	3,522.0	2,753.0

## CONSOLIDATED Q3 2010 INCOME STATEMENT

Period ended	Q3 2010		Q2 2010		Q3 2009		Change <sup>4</sup> Q-O-Q	Change <sup>4</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	US\$ <sup>3</sup>	GEL		
Consolidated, IFRS based								
<i>000s Unless otherwise noted</i>								
		(Unaudited)		(Unaudited)		(Unaudited)		
Interest Income	61,095	110,362	56,565	104,317	55,874	93,707	5.8%	17.8%
Interest Expense	29,821	53,869	28,557	52,664	26,703	44,783	2.3%	20.3%
<b>Net Interest Income</b>	<b>31,274</b>	<b>56,493</b>	<b>28,008</b>	<b>51,653</b>	<b>29,172</b>	<b>48,924</b>	<b>9.4%</b>	<b>15.5%</b>
Fees & Commission Income	8,752	15,809	7,473	13,782	9,002	15,097	14.7%	4.7%
Fees & Commission Expense	1,149	2,075	1,585	2,923	1,819	3,050	-29.0%	-32.0%
<b>Net Fees &amp; Commission Income</b>	<b>7,603</b>	<b>13,734</b>	<b>5,888</b>	<b>10,859</b>	<b>7,183</b>	<b>12,047</b>	<b>26.5%</b>	<b>14.0%</b>
Income From Documentary Operations	1,628	2,940	1,427	2,632	1,669	2,799	11.7%	5.0%
Expense On Documentary Operations	271	490	260	480	286	480	2.1%	2.1%
<b>Net Income From Documentary Operations</b>	<b>1,356</b>	<b>2,450</b>	<b>1,167</b>	<b>2,152</b>	<b>1,383</b>	<b>2,319</b>	<b>13.8%</b>	<b>5.6%</b>
<b>Net Foreign Currency Related Income</b>	<b>4,445</b>	<b>8,030</b>	<b>4,797</b>	<b>8,846</b>	<b>3,858</b>	<b>6,471</b>	<b>-9.2%</b>	<b>24.1%</b>
Net Insurance Income / (Loss)	3,012	5,441	2,288	4,219	2,935	4,923	29.0%	10.5%
Brokerage And Investments Banking Income	260	469	11	20	1,138	1,908	NMF	-75.4%
Asset Management Income	30	55	29	53	125	210	3.8%	-73.8%
Net Investment Gains / (Losses)	266	480	88	162	(314)	(526)	196.3%	NMF
Other	2,224	4,018	2,482	4,577	1,807	3,030	-12.2%	32.6%
<b>Net Other Non-Interest Income</b>	<b>5,792</b>	<b>10,463</b>	<b>4,897</b>	<b>9,031</b>	<b>5,691</b>	<b>9,545</b>	<b>15.9%</b>	<b>9.6%</b>
<b>Net Non-Interest Income</b>	<b>19,197</b>	<b>34,677</b>	<b>16,749</b>	<b>30,888</b>	<b>18,116</b>	<b>30,382</b>	<b>12.3%</b>	<b>14.1%</b>
<b>Total Operating Income (Revenue)</b>	<b>50,471</b>	<b>91,170</b>	<b>44,757</b>	<b>82,541</b>	<b>47,288</b>	<b>79,306</b>	<b>10.5%</b>	<b>15.0%</b>
Personnel Costs	14,930	26,969	14,068	25,945	13,306	22,315	3.9%	20.9%
Selling, General & Administrative Expenses	5,803	10,483	4,822	8,892	6,278	10,529	17.9%	-0.4%
Procurement & Operations Support Expenses	2,124	3,837	1,793	3,306	1,762	2,955	16.1%	29.8%
Depreciation And Amortization	3,845	6,945	3,547	6,542	3,762	6,310	6.2%	10.1%
Other Operating Expenses	1,546	2,792	1,690	3,116	1,700	2,851	-10.4%	-2.1%
<b>Total Recurring Operating Costs</b>	<b>28,247</b>	<b>51,026</b>	<b>25,920</b>	<b>47,801</b>	<b>26,808</b>	<b>44,960</b>	<b>6.7%</b>	<b>13.5%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>22,223</b>	<b>40,144</b>	<b>18,837</b>	<b>34,740</b>	<b>20,479</b>	<b>34,346</b>	<b>15.6%</b>	<b>16.9%</b>
Net Non-Recurring Income / (Costs)	(912)	(1,647)	812	1,498	(1,136)	(1,906)	NMF	-13.6%
<b>Profit / (Loss) Before Provisions</b>	<b>21,311</b>	<b>38,497</b>	<b>19,650</b>	<b>36,238</b>	<b>19,343</b>	<b>32,440</b>	<b>6.2%</b>	<b>18.7%</b>
Net Provision Expense	7,864	14,206	6,830	12,595	17,889	30,001	12.8%	-52.6%
<b>Pre-Tax Income / (Loss)</b>	<b>13,447</b>	<b>24,291</b>	<b>12,820</b>	<b>23,643</b>	<b>1,454</b>	<b>2,439</b>	<b>2.7%</b>	<b>NMF</b>
Income Tax Expense / (Benefit)	1,915	3,460	2,198	4,053	(113)	(189)	-14.6%	NMF
<b>Net Income / (Loss)</b>	<b>11,532</b>	<b>20,831</b>	<b>10,622</b>	<b>19,590</b>	<b>1,567</b>	<b>2,628</b>	<b>6.3%</b>	<b>NMF</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.806 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2010

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.844 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 June 2010

<sup>3</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.677 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>4</sup> Change calculations based on GEL values

## CONSOLIDATED NINE MONTHS INCOME STATEMENT

Period ended	9 months 2010		9 months 2009		Change <sup>3</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	
<i>000s Unless otherwise noted</i>	<i>(Unaudited)</i>		<i>(Unaudited)</i>		
Interest Income	171,449	309,706	172,969	290,087	6.8%
Interest Expense	86,531	156,310	83,053	139,289	12.2%
<b>Net Interest Income</b>	<b>84,918</b>	<b>153,396</b>	<b>89,916</b>	<b>150,798</b>	<b>1.7%</b>
Fees & Commission Income	23,697	42,806	25,520	42,799	0.0%
Fees & Commission Expense	4,371	7,895	4,786	8,026	-1.6%
<b>Net Fees &amp; Commission Income</b>	<b>19,326</b>	<b>34,911</b>	<b>20,734</b>	<b>34,773</b>	<b>0.4%</b>
Income From Documentary Operations	4,555	8,229	4,693	7,871	4.5%
Expense On Documentary Operations	803	1,450	917	1,538	-5.7%
<b>Net Income From Documentary Operations</b>	<b>3,753</b>	<b>6,779</b>	<b>3,776</b>	<b>6,333</b>	<b>7.0%</b>
<b>Net Foreign Currency Related Income</b>	<b>13,406</b>	<b>24,216</b>	<b>13,305</b>	<b>22,313</b>	<b>8.5%</b>
Net Insurance Income / (Loss)	7,650	13,819	7,762	13,017	6.2%
Brokerage And Investments Banking Income	391	706	2,142	3,593	-80.4%
Asset Management Income	83	150	374	628	-76.1%
Net Investment Gains / (Losses)	1,445	2,611	(133)	(223)	NMF
Other	7,196	12,999	6,183	10,370	25.4%
<b>Net Other Non-Interest Income</b>	<b>16,765</b>	<b>30,285</b>	<b>16,329</b>	<b>27,385</b>	<b>10.6%</b>
<b>Net Non-Interest Income</b>	<b>53,250</b>	<b>96,191</b>	<b>54,143</b>	<b>90,804</b>	<b>5.9%</b>
<b>Total Operating Income (Revenue)</b>	<b>138,168</b>	<b>249,587</b>	<b>144,059</b>	<b>241,602</b>	<b>3.3%</b>
Personnel Costs	42,236	76,295	40,244	67,493	13.0%
Selling, General & Administrative Expenses	16,153	29,178	19,196	32,193	-9.4%
Procurement & Operations Support Expenses	5,896	10,650	5,843	9,800	8.7%
Depreciation And Amortization	11,148	20,138	10,775	18,071	11.4%
Other Operating Expenses	4,885	8,825	4,992	8,372	5.4%
<b>Total Recurring Operating Costs</b>	<b>80,318</b>	<b>145,086</b>	<b>81,050</b>	<b>135,929</b>	<b>6.7%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>57,850</b>	<b>104,501</b>	<b>63,009</b>	<b>105,673</b>	<b>-1.1%</b>
Net Non-Recurring Income / (Costs)	(1,891)	(3,415)	(1,445)	(2,424)	40.9%
<b>Profit / (Loss) Before Provisions</b>	<b>55,960</b>	<b>101,086</b>	<b>61,564</b>	<b>103,249</b>	<b>-2.1%</b>
Net Provision Expense	18,911	34,161	61,268	102,752	-66.8%
<b>Pre-Tax Income / (Loss)</b>	<b>37,049</b>	<b>66,925</b>	<b>296</b>	<b>497</b>	<b>NMF</b>
Income Tax Expense / (Benefit)	5,397	9,749	(1,721)	(2,886)	NMF
<b>Net Income / (Loss)</b>	<b>31,652</b>	<b>57,176</b>	<b>2,017</b>	<b>3,383</b>	<b>NMF</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.806 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2010

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.677 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>3</sup> Change calculations based on GEL values

## CONSOLIDATED Q3 2010 BALANCE SHEET

Period ended	Q3 2010		Q2 2010		Q3 2009		Change <sup>4</sup> Q-O-Q	Change <sup>4</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	US\$ <sup>3</sup>	GEL		
<i>Consolidated, IFRS based</i>								
<i>000s Unless otherwise noted</i>	<i>(Unaudited)</i>				<i>(Unaudited)</i>			
Cash And Cash Equivalents	75,317	136,052	80,078	147,679	98,714	165,553	-7.9%	-17.8%
Loans And Advances To Credit Institutions	265,813	480,165	206,672	381,144	228,380	383,016	26.0%	25.4%
Mandatory Reserves With NBG / NBU / NBRB	47,986	86,682	27,333	50,408	22,795	38,230	72.0%	126.7%
Other Accounts With NBG / NBU / NBRB	41,881	75,654	3,248	5,990	52,408	87,893	NMF	-13.9%
Balances With And Loans To Other Banks	175,946	317,829	176,090	324,746	153,177	256,893	-2.1%	23.7%
Investment Securities: AFS & Trading Securities	7,124	12,869	19,239	35,480	17,909	30,036	-63.7%	-57.2%
Investment Securities: HTM, Treasuries And Equivalents	164,803	297,701	145,450	268,238	21,826	36,605	11.0%	NMF
Investment Securities: HTM, Other Fixed Income Instruments	-	-	-	-	40,043	67,156	NMF	-100%
Loans To Clients, Gross	1,244,095	2,247,333	1,181,929	2,179,714	1,088,597	1,825,686	3.1%	23.1%
Less: Reserve For Loan Losses	(102,953)	(185,974)	(106,945)	(197,228)	(99,182)	(166,338)	-5.7%	11.8%
Loans To Clients, Net	1,141,142	2,061,359	1,074,984	1,982,486	989,415	1,659,348	4.0%	24.2%
Insurance Related Assets	18,620	33,635	18,668	34,427	27,177	45,578	-2.3%	-26.2%
Investment Property	62,801	113,443	53,931	99,459	32,345	54,246	14.1%	109.1%
Investments In Other Business Entities, Net	3,237	5,847	2,916	5,378	12,664	21,240	8.7%	-72.5%
Property And Equipment Owned, Net	161,602	291,918	158,860	292,969	178,840	299,933	-0.4%	-2.7%
Intangible Assets Owned, Net	12,568	22,703	12,669	23,365	7,271	12,194	-2.8%	86.2%
Goodwill	38,282	69,152	37,496	69,151	80,931	135,729	0.0%	-49.1%
Tax Assets, Current And Deferred	14,418	26,044	13,489	24,877	7,695	12,906	4.7%	101.8%
Prepayments And Other Assets	35,823	64,711	31,959	58,939	33,761	56,621	9.8%	14.3%
<b>Total Assets</b>	<b>2,001,549</b>	<b>3,615,599</b>	<b>1,856,410</b>	<b>3,423,592</b>	<b>1,776,973</b>	<b>2,980,161</b>	<b>5.6%</b>	<b>21.3%</b>
Client Deposits	918,132	1,658,513	806,420	1,487,200	705,097	1,182,519	11.5%	40.3%
Deposits And Loans From Banks	143,396	259,030	118,411	218,373	25,877	43,398	18.6%	NMF
Borrowed Funds	487,990	881,506	512,737	945,589	547,746	918,625	-6.8%	-4.0%
Issued Fixed Income Securities	2,002	3,616	1,980	3,651	405	680	-1.0%	NMF
Insurance Related Liabilities	24,341	43,970	24,076	44,401	31,114	52,182	-1.0%	-15.7%
Tax Liabilities, Current And Deferred	19,582	35,373	17,264	31,839	13,610	22,825	11.1%	55.0%
Accruals And Other Liabilities	29,908	54,025	23,197	42,780	24,696	41,418	26.3%	30.4%
<b>Total Liabilities</b>	<b>1,625,350</b>	<b>2,936,033</b>	<b>1,504,085</b>	<b>2,773,833</b>	<b>1,348,546</b>	<b>2,261,647</b>	<b>5.8%</b>	<b>29.8%</b>
Share Capital - Ordinary Shares	17,346	31,333	16,985	31,324	18,660	31,295	0.0%	0.1%
Share Premium	263,210	475,463	260,397	480,225	280,198	469,920	-1.0%	1.2%
Treasury Shares	(877)	(1,585)	(754)	(1,391)	(1,078)	(1,808)	13.9%	-12.3%
Revaluation And Other Reserves	25,536	46,129	27,075	49,931	13,033	21,857	-7.6%	111.0%
Retained Earnings	23,376	42,227	19,624	36,190	84,908	142,399	16.7%	-70.3%
Net Income / (Loss) For The Period	31,652	57,176	19,708	36,345	2,017	3,383	57.3%	NMF
<b>Shareholders' Equity Excluding Minority Interest</b>	<b>360,243</b>	<b>650,743</b>	<b>343,034</b>	<b>632,624</b>	<b>397,738</b>	<b>667,046</b>	<b>2.9%</b>	<b>-2.4%</b>
Minority Interest	15,956	28,823	9,291	17,135	30,689	51,468	68.2%	-44.0%
Total Shareholders' Equity	376,199	679,566	352,325	649,759	428,427	718,514	4.6%	-5.4%
<b>Total Liabilities And Shareholders' Equity</b>	<b>2,001,549</b>	<b>3,615,599</b>	<b>1,856,410</b>	<b>3,423,592</b>	<b>1,776,973</b>	<b>2,980,161</b>	<b>5.6%</b>	<b>21.3%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.806 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2010

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.844 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 June 2010

<sup>3</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.677 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>4</sup> Change calculations based on GEL values



## STANDALONE Q3 2010 INCOME STATEMENT

Period ended Standalone, IFRS-based <i>000s Unless otherwise noted</i>	Q3 2010		Q2 2010		Q3 2009		Change <sup>4</sup> Q-O-Q	Change <sup>4</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	US\$ <sup>3</sup>	GEL		
	<i>(Unaudited)</i>		<i>(Unaudited)</i>		<i>(Unaudited)</i>			
Interest Income	56,030	101,212	52,034	95,962	50,461	84,628	5.5%	19.6%
Interest Expense	26,973	48,724	25,820	47,618	23,911	40,101	2.3%	21.5%
<b>Net Interest Income</b>	<b>29,057</b>	<b>52,489</b>	<b>26,214</b>	<b>48,344</b>	<b>26,550</b>	<b>44,527</b>	<b>8.6%</b>	<b>17.9%</b>
Fees & Commission Income	8,065	14,569	7,078	13,052	6,176	10,358	11.6%	40.7%
Fees & Commission Expense	1,757	3,174	1,633	3,012	1,361	2,283	5.4%	39.0%
<b>Net Fees &amp; Commission Income</b>	<b>6,308</b>	<b>11,395</b>	<b>5,444</b>	<b>10,040</b>	<b>4,815</b>	<b>8,075</b>	<b>13.5%</b>	<b>41.1%</b>
Income From Documentary Operations	1,595	2,882	1,401	2,584	1,668	2,798	11.5%	3.0%
Expense On Documentary Operations	267	482	260	480	286	480	0.3%	0.3%
<b>Net Income From Documentary Operations</b>	<b>1,329</b>	<b>2,401</b>	<b>1,141</b>	<b>2,104</b>	<b>1,382</b>	<b>2,318</b>	<b>14.1%</b>	<b>3.6%</b>
<b>Net Foreign Currency Related Income</b>	<b>4,510</b>	<b>8,148</b>	<b>4,248</b>	<b>7,835</b>	<b>3,577</b>	<b>5,998</b>	<b>4.0%</b>	<b>35.8%</b>
<b>Net Other Non-Interest Income</b>	<b>286</b>	<b>517</b>	<b>431</b>	<b>795</b>	<b>352</b>	<b>590</b>	<b>-34.9%</b>	<b>-12.4%</b>
<b>Net Non-Interest Income</b>	<b>12,434</b>	<b>22,460</b>	<b>11,265</b>	<b>20,774</b>	<b>10,126</b>	<b>16,982</b>	<b>8.1%</b>	<b>32.3%</b>
<b>Total Operating Income (Revenue)</b>	<b>41,491</b>	<b>74,949</b>	<b>37,479</b>	<b>69,119</b>	<b>36,676</b>	<b>61,509</b>	<b>8.4%</b>	<b>21.9%</b>
Personnel Costs	10,810	19,527	9,337	17,219	8,770	14,707	13.4%	32.8%
Selling, General & Administrative Expenses	3,207	5,794	3,059	5,642	3,852	6,461	2.7%	-10.3%
Procurement & Operations Support Expenses	1,719	3,105	1,417	2,614	1,503	2,521	18.8%	23.2%
Depreciation And Amortization	3,127	5,649	3,004	5,540	3,109	5,214	2.0%	8.3%
Other Operating Expenses	447	808	793	1,462	699	1,173	-44.7%	-31.1%
<b>Total Recurring Operating Costs</b>	<b>19,310</b>	<b>34,882</b>	<b>17,610</b>	<b>32,477</b>	<b>17,934</b>	<b>30,077</b>	<b>7.4%</b>	<b>16.0%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>22,180</b>	<b>40,067</b>	<b>19,869</b>	<b>36,642</b>	<b>18,742</b>	<b>31,432</b>	<b>9.3%</b>	<b>27.5%</b>
Net Non-Recurring Income / (Costs)	(1,026)	(1,854)	(998)	(1,840)	(583)	(978)	0.8%	89.6%
<b>Profit / (Loss) Before Provisions</b>	<b>21,154</b>	<b>38,213</b>	<b>18,871</b>	<b>34,802</b>	<b>18,159</b>	<b>30,454</b>	<b>9.8%</b>	<b>25.5%</b>
Net Provision Expense	5,457	9,858	3,546	6,540	10,561	17,712	50.7%	-44.3%
<b>Pre-Tax Income / (Loss)</b>	<b>15,697</b>	<b>28,355</b>	<b>15,325</b>	<b>28,262</b>	<b>7,598</b>	<b>12,743</b>	<b>0.3%</b>	<b>122.5%</b>
Income Tax Expense / (Benefit)	2,581	4,662	2,077	3,831	1,140	1,911	21.7%	143.9%
<b>Net Income / (Loss)</b>	<b>13,116</b>	<b>23,693</b>	<b>13,248</b>	<b>24,431</b>	<b>6,458</b>	<b>10,831</b>	<b>-3.0%</b>	<b>118.7%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.806 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2010

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.844 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 June 2010

<sup>3</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.677 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>4</sup> Change calculations based on GEL values

## STANDALONE NINE MONTHS INCOME STATEMENT

Period ended	9 months 2010		9 months 2009		Change <sup>3</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	
<i>000s Unless otherwise noted</i>	<i>(Unaudited)</i>		<i>(Unaudited)</i>		
Interest Income	157,573	284,640	155,740	261,192	9.0%
Interest Expense	78,166	141,200	72,033	120,807	16.9%
<b>Net Interest Income</b>	<b>79,407</b>	<b>143,440</b>	<b>83,707</b>	<b>140,384</b>	<b>2.2%</b>
Fees & Commission Income	21,439	38,727	18,503	31,031	24.8%
Fees & Commission Expense	4,868	8,794	4,010	6,725	30.8%
<b>Net Fees &amp; Commission Income</b>	<b>16,571</b>	<b>29,933</b>	<b>14,493</b>	<b>24,306</b>	<b>23.2%</b>
Income From Documentary Operations	4,452	8,042	4,691	7,867	2.2%
Expense On Documentary Operations	798	1,442	916	1,537	-6.2%
<b>Net Income From Documentary Operations</b>	<b>3,654</b>	<b>6,600</b>	<b>3,774</b>	<b>6,330</b>	<b>4.3%</b>
<b>Net Foreign Currency Related Income</b>	<b>11,961</b>	<b>21,607</b>	<b>10,717</b>	<b>17,973</b>	<b>20.2%</b>
<b>Net Other Non-Interest Income</b>	<b>1,030</b>	<b>1,860</b>	<b>861</b>	<b>1,444</b>	<b>28.8%</b>
<b>Net Non-Interest Income</b>	<b>33,216</b>	<b>60,001</b>	<b>29,845</b>	<b>50,053</b>	<b>19.9%</b>
<b>Total Operating Income (Revenue)</b>	<b>112,622</b>	<b>203,441</b>	<b>113,552</b>	<b>190,438</b>	<b>6.8%</b>
Personnel Costs	28,909	52,222	26,378	44,239	18.0%
Selling, General & Administrative Expenses	9,681	17,487	11,186	18,760	-6.8%
Procurement & Operations Support Expenses	4,743	8,569	4,661	7,817	9.6%
Depreciation And Amortization	9,236	16,684	8,670	14,541	14.7%
Other Operating Expenses	1,750	3,161	1,908	3,200	-1.2%
<b>Total Recurring Operating Costs</b>	<b>54,320</b>	<b>98,123</b>	<b>52,803</b>	<b>88,556</b>	<b>10.8%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>58,303</b>	<b>105,318</b>	<b>60,749</b>	<b>101,882</b>	<b>3.4%</b>
<b>Net Non-Recurring Income / (Costs)</b>	<b>(2,720)</b>	<b>(4,914)</b>	<b>(2,060)</b>	<b>(3,454)</b>	<b>42.3%</b>
<b>Profit / (Loss) Before Provisions</b>	<b>55,582</b>	<b>100,404</b>	<b>58,689</b>	<b>98,428</b>	<b>2.0%</b>
Net Provision Expense	15,892	28,707	42,539	71,342	-59.8%
<b>Pre-Tax Income / (Loss)</b>	<b>39,691</b>	<b>71,697</b>	<b>16,151</b>	<b>27,086</b>	<b>164.7%</b>
Income Tax Expense / (Benefit)	5,954	10,755	2,423	4,063	164.7%
<b>Net Income / (Loss)</b>	<b>33,737</b>	<b>60,943</b>	<b>13,728</b>	<b>23,023</b>	<b>164.7%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.806 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2010

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.677 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>3</sup> Change calculations based on GEL values

## STANDALONE Q3 2010 BALANCE SHEET

Period ended	Q3 2010		Q2 2010		Q3 2009		Change <sup>4</sup> Q-O-Q	Change <sup>4</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	US\$ <sup>3</sup>	GEL		
<i>Standalone, IFRS-based</i>								
<i>000s Unless otherwise noted</i>	<i>(Unaudited)</i>		<i>(Unaudited)</i>		<i>(Unaudited)</i>			
Cash And Cash Equivalents	62,116	112,205	62,198	114,706	74,866	125,557	-2.2%	-10.6%
Loans And Advances To Credit Institutions	256,555	463,440	216,326	398,949	230,290	386,219	16.2%	20.0%
Mandatory Reserves With NBG / NBU / NBRB	45,983	83,064	24,524	45,228	19,478	32,666	83.7%	154.3%
Other Accounts With NBG / NBU / NBRB	17,771	32,102	423	781	52,408	87,893	NMF	-63.5%
Balances With And Loans To Other Banks	192,801	348,275	191,379	352,940	158,404	265,660	-1.3%	31.1%
Investment Securities: HTM, Treasuries And Equivalents	164,803	297,701	145,449	268,238	21,826	36,605	11.0%	NMF
Loans To Clients, Gross	1,140,736	2,060,626	1,074,458	1,981,515	984,619	1,651,305	4.0%	24.8%
Less: Reserve For Loan Losses	(74,626)	(134,804)	(74,605)	(137,586)	(73,597)	(123,430)	-2.0%	9.2%
Loans To Clients, Net	1,066,110	1,925,822	999,853	1,843,929	911,022	1,527,875	4.4%	26.0%
Investment Property	42,743	77,210	34,125	62,932	-	-	22.7%	NMF
Investments In Other Business Entities, Net	184,194	332,728	180,333	332,570	181,484	304,367	0.0%	9.3%
Property And Equipment Owned, Net	128,124	231,444	125,472	231,396	142,965	239,767	0.0%	-3.5%
Intangible Assets Owned, Net	9,784	17,673	9,873	18,208	3,891	6,526	-2.9%	170.8%
Goodwill	12,593	22,748	12,335	22,748	13,846	23,221	0.0%	-2.0%
Tax Assets, Current And Deferred	3,652	6,597	3,591	6,622	-	-	-0.4%	NMF
Prepayments And Other Assets	18,944	34,221	17,591	32,442	21,920	36,762	5.5%	-6.9%
<b>Total Assets</b>	<b>1,949,618</b>	<b>3,521,790</b>	<b>1,807,147</b>	<b>3,332,740</b>	<b>1,641,247</b>	<b>2,752,536</b>	<b>5.7%</b>	<b>27.9%</b>
Client Deposits	837,240	1,512,390	727,870	1,342,338	630,570	1,057,529	12.7%	43.0%
Deposits And Loans From Banks	135,490	244,749	104,771	193,219	6,913	11,594	26.7%	NMF
Borrowed Funds	487,991	881,506	512,737	945,589	545,180	914,322	-6.8%	-3.6%
Issued Fixed Income Securities	2,002	3,616	1,980	3,651	-	-	-1.0%	NMF
Tax Liabilities, Current And Deferred	18,869	34,085	16,251	29,969	11,526	19,330	13.7%	76.3%
Accruals And Other Liabilities	16,450	29,715	11,602	21,396	12,995	21,796	38.9%	36.3%
<b>Total Liabilities</b>	<b>1,498,041</b>	<b>2,706,061</b>	<b>1,375,210</b>	<b>2,536,163</b>	<b>1,207,185</b>	<b>2,024,571</b>	<b>6.7%</b>	<b>33.7%</b>
Share Capital - Ordinary Shares	17,346	31,333	16,985	31,324	18,660	31,295	0.0%	0.1%
Share Premium	263,592	476,153	260,537	480,482	284,741	477,539	-0.9%	-0.3%
Treasury Shares	(778)	(1,406)	(642)	(1,184)	(890)	(1,493)	18.7%	-5.8%
Revaluation And Other Reserves	36,580	66,079	35,591	65,637	22,117	37,092	0.7%	78.1%
Retained Earnings	101,100	182,627	99,267	183,068	95,707	160,509	-0.2%	13.8%
Net Income / (Loss) For The Period	33,737	60,943	20,198	37,250	13,728	23,023	63.6%	164.7%
<b>Total Shareholders' Equity</b>	<b>451,577</b>	<b>815,729</b>	<b>431,937</b>	<b>796,577</b>	<b>434,062</b>	<b>727,965</b>	<b>2.4%</b>	<b>12.1%</b>
<b>Total Liabilities And Shareholders Equity</b>	<b>1,949,618</b>	<b>3,521,790</b>	<b>1,807,147</b>	<b>3,332,740</b>	<b>1,641,247</b>	<b>2,752,536</b>	<b>5.7%</b>	<b>27.9%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.806 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2010

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.844 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 June 2010

<sup>3</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.677 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>4</sup> Change calculations based on GEL values

## BG BANK (UKRAINE) Q3 2010 INCOME STATEMENT

Period ended	Q3 2010		Q3 2009		Change <sup>3</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	
Standalone, IFRS-based					
<i>000s Unless otherwise noted</i>		<i>(Unaudited)</i>		<i>(Unaudited)</i>	
Interest Income	4,345	7,849	4,942	8,288	-5.3%
Interest Expense	3,005	5,428	2,573	4,315	25.8%
<b>Net Interest Income</b>	<b>1,340</b>	<b>2,421</b>	<b>2,369</b>	<b>3,973</b>	<b>-39.1%</b>
Fees & Commission Income	205	370	1,132	1,898	-80.5%
Fees & Commission Expense	26	47	420	704	-93.3%
<b>Net Fees &amp; Commission Income</b>	<b>178</b>	<b>322</b>	<b>712</b>	<b>1,194</b>	<b>-73.0%</b>
Income From Documentary Operations	13	24	-	-	NMF
Expense On Documentary Operations	-	-	-	-	-
<b>Net Income From Documentary Operations</b>	<b>13</b>	<b>24</b>	<b>-</b>	<b>-</b>	<b>NMF</b>
<b>Net Foreign Currency Related Income</b>	<b>128</b>	<b>232</b>	<b>50</b>	<b>84</b>	<b>174.3%</b>
<b>Net Other Non-Interest Income</b>	<b>6</b>	<b>10</b>	<b>-</b>	<b>-</b>	<b>NMF</b>
<b>Net Non-Interest Income</b>	<b>326</b>	<b>588</b>	<b>762</b>	<b>1,278</b>	<b>-54.0%</b>
<b>Total Operating Income (Revenue)</b>	<b>1,666</b>	<b>3,009</b>	<b>3,131</b>	<b>5,252</b>	<b>-42.7%</b>
Personnel Costs	1,152	2,081	1,542	2,586	-19.5%
Selling, General & Administrative Expenses	318	575	433	727	-20.8%
Procurement & Operations Support Expenses	230	415	110	185	124.0%
Depreciation And Amortization	144	260	177	297	-12.4%
Other Operating Expenses	(33)	(60)	81	136	NMF
<b>Total Recurring Operating Costs</b>	<b>1,811</b>	<b>3,271</b>	<b>2,344</b>	<b>3,931</b>	<b>-16.8%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>(145)</b>	<b>(262)</b>	<b>788</b>	<b>1,321</b>	<b>NMF</b>
Net Non-Recurring Income / (Costs)	60	108	3	6	NMF
<b>Profit / (Loss) Before Provisions</b>	<b>(85)</b>	<b>(153)</b>	<b>791</b>	<b>1,327</b>	<b>NMF</b>
Net Provision Expense	2,113	3,818	7,698	12,910	-70.4%
<b>Pre-Tax Income / (Loss)</b>	<b>(2,198)</b>	<b>(3,971)</b>	<b>(6,907)</b>	<b>(11,584)</b>	<b>-65.7%</b>
Income Tax Expense / (Benefit)	(475)	(858)	(3,612)	(6,058)	-85.8%
<b>Net Income / (Loss)</b>	<b>(1,723)</b>	<b>(3,113)</b>	<b>(3,295)</b>	<b>(5,526)</b>	<b>-43.7%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.806 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2010

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.677 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>3</sup> Change calculations based on GEL values

## BG BANK (UKRAINE) NINE MONTHS INCOME STATEMENT

Period ended	9 months 2010		9 months 2009		Change <sup>3</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	
<i>000s Unless otherwise noted</i>	<i>(Unaudited)</i>		<i>(Unaudited)</i>		
Interest Income	12,800	23,122	17,017	28,539	-19.0%
Interest Expense	7,850	14,181	10,356	17,368	-18.4%
<b>Net Interest Income</b>	<b>4,950</b>	<b>8,941</b>	<b>6,661</b>	<b>11,171</b>	<b>-20.0%</b>
Fees & Commission Income	755	1,364	2,264	3,797	-64.1%
Fees & Commission Expense	237	428	674	1,130	-62.1%
<b>Net Fees &amp; Commission Income</b>	<b>518</b>	<b>936</b>	<b>1,590</b>	<b>2,666</b>	<b>-64.9%</b>
Income From Documentary Operations	70	126	-	-	NMF
Expense On Documentary Operations	-	-	-	-	-
<b>Net Income From Documentary Operations</b>	<b>70</b>	<b>126</b>	<b>-</b>	<b>-</b>	<b>NMF</b>
<b>Net Foreign Currency Related Income</b>	<b>193</b>	<b>349</b>	<b>1,470</b>	<b>2,466</b>	<b>-85.8%</b>
<b>Net Other Non-Interest Income</b>	<b>15</b>	<b>28</b>	<b>-</b>	<b>-</b>	<b>NMF</b>
<b>Net Non-Interest Income</b>	<b>796</b>	<b>1,439</b>	<b>3,060</b>	<b>5,132</b>	<b>-72.0%</b>
<b>Total Operating Income (Revenue)</b>	<b>5,746</b>	<b>10,380</b>	<b>9,721</b>	<b>16,303</b>	<b>-36.3%</b>
Personnel Costs	4,159	7,513	5,401	9,057	-17.0%
Selling, General & Administrative Expenses	1,037	1,873	1,500	2,515	-25.5%
Procurement & Operations Support Expenses	690	1,247	755	1,267	-1.6%
Depreciation And Amortization	342	619	467	784	-21.1%
Other Operating Expenses	473	854	327	549	55.6%
<b>Total Recurring Operating Costs</b>	<b>6,702</b>	<b>12,106</b>	<b>8,450</b>	<b>14,172</b>	<b>-14.6%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>(956)</b>	<b>(1,726)</b>	<b>1,271</b>	<b>2,132</b>	<b>NMF</b>
Net Non-Recurring Income / (Costs)	36	65	(200)	(336)	NMF
<b>Profit / (Loss) Before Provisions</b>	<b>(920)</b>	<b>(1,661)</b>	<b>1,071</b>	<b>1,795</b>	<b>NMF</b>
Net Provision Expense	2,331	4,211	19,866	33,317	-87.4%
<b>Pre-Tax Income / (Loss)</b>	<b>(3,251)</b>	<b>(5,872)</b>	<b>(18,796)</b>	<b>(31,522)</b>	<b>-81.4%</b>
Income Tax Expense / (Benefit)	(738)	(1,333)	(4,699)	(7,881)	-83.1%
<b>Net Income / (Loss)</b>	<b>(2,513)</b>	<b>(4,539)</b>	<b>(14,097)</b>	<b>(23,642)</b>	<b>-80.8%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.806 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2010

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.677 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>3</sup> Change calculations based on GEL values



## BNB (BELARUS) Q3 2010 INCOME STATEMENT

Period ended	Q3 2010		Q3 2009		Change <sup>3</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	
<i>Standalone, IFRS-based</i>					
<i>000s Unless otherwise noted</i>		<i>(Unaudited)</i>		<i>(Unaudited)</i>	
Interest Income	1,342	2,424	1,179	1,977	22.6%
Interest Expense	130	235	321	538	-56.3%
<b>Net Interest Income</b>	<b>1,212</b>	<b>2,189</b>	<b>858</b>	<b>1,439</b>	<b>52.1%</b>
Fees & Commission Income	276	499	281	471	6.0%
Fees & Commission Expense	66	119	38	63	89.1%
<b>Net Fees &amp; Commission Income</b>	<b>210</b>	<b>380</b>	<b>243</b>	<b>408</b>	<b>-6.8%</b>
Income From Documentary Operations	19	34	-	1	NMF
Expense On Documentary Operations	4	8	-	-	NMF
<b>Net Income From Documentary Operations</b>	<b>14</b>	<b>26</b>	<b>-</b>	<b>1</b>	<b>NMF</b>
<b>Net Foreign Currency Related Income</b>	<b>292</b>	<b>527</b>	<b>164</b>	<b>276</b>	<b>91.2%</b>
<b>Net Other Non-Interest Income</b>	<b>19</b>	<b>34</b>	<b>(14)</b>	<b>(24)</b>	<b>NMF</b>
<b>Net Non-Interest Income</b>	<b>535</b>	<b>967</b>	<b>394</b>	<b>660</b>	<b>46.4%</b>
<b>Total Operating Income (Revenue)</b>	<b>1,747</b>	<b>3,156</b>	<b>1,252</b>	<b>2,100</b>	<b>50.3%</b>
Personnel Costs	797	1,439	440	738	95.0%
Selling, General & Administrative Expenses	179	324	114	191	69.9%
Procurement & Operations Support Expenses	176	318	148	249	27.7%
Depreciation And Amortization	100	181	48	80	126.5%
Other Operating Expenses	131	236	115	193	22.5%
<b>Total Recurring Operating Costs</b>	<b>1,383</b>	<b>2,498</b>	<b>865</b>	<b>1,450</b>	<b>72.2%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>364</b>	<b>658</b>	<b>387</b>	<b>649</b>	<b>1.3%</b>
<b>Net Non-Recurring Income / (Costs)</b>	<b>177</b>	<b>319</b>	<b>31</b>	<b>52</b>	<b>NMF</b>
<b>Profit / (Loss) Before Provisions</b>	<b>541</b>	<b>977</b>	<b>418</b>	<b>701</b>	<b>39.3%</b>
Net Provision Expense	18	32	(103)	(173)	NMF
<b>Pre-Tax Income / (Loss)</b>	<b>523</b>	<b>945</b>	<b>521</b>	<b>874</b>	<b>8.1%</b>
Income Tax Expense / (Benefit)	99	179	153	257	-30.4%
<b>Net Income / (Loss)</b>	<b>424</b>	<b>766</b>	<b>368</b>	<b>617</b>	<b>24.1%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.806 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2010

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.677 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>3</sup> Change calculations based on GEL values

## BNB (BELARUS) NINE MONTHS INCOME STATEMENT

Period ended	9 months 2010		9 months 2009		Change <sup>3</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	
<i>000s Unless otherwise noted</i>	<i>(Unaudited)</i>		<i>(Unaudited)</i>		
Interest Income	4,191	7,570	2,997	5,026	50.6%
Interest Expense	409	738	979	1,642	-55.0%
<b>Net Interest Income</b>	<b>3,782</b>	<b>6,832</b>	<b>2,018</b>	<b>3,385</b>	<b>101.8%</b>
Fees & Commission Income	699	1,263	723	1,212	4.2%
Fees & Commission Expense	142	257	101	170	51.2%
<b>Net Fees &amp; Commission Income</b>	<b>557</b>	<b>1,006</b>	<b>621</b>	<b>1,042</b>	<b>-3.5%</b>
Income From Documentary Operations	34	61	2	4	NMF
Expense On Documentary Operations	4	8	1	1	NMF
<b>Net Income From Documentary Operations</b>	<b>29</b>	<b>53</b>	<b>2</b>	<b>3</b>	<b>NMF</b>
<b>Net Foreign Currency Related Income</b>	<b>596</b>	<b>1,077</b>	<b>1,034</b>	<b>1,735</b>	<b>-37.9%</b>
<b>Net Other Non-Interest Income</b>	<b>42</b>	<b>75</b>	<b>47</b>	<b>78</b>	<b>-4.3%</b>
<b>Net Non-Interest Income</b>	<b>1,224</b>	<b>2,211</b>	<b>1,704</b>	<b>2,858</b>	<b>-22.6%</b>
<b>Total Operating Income (Revenue)</b>	<b>5,006</b>	<b>9,043</b>	<b>3,722</b>	<b>6,243</b>	<b>44.9%</b>
Personnel Costs	1,986	3,588	1,351	2,266	58.3%
Selling, General & Administrative Expenses	429	775	301	505	53.4%
Procurement & Operations Support Expenses	462	835	427	716	16.6%
Depreciation And Amortization	247	446	229	384	16.1%
Other Operating Expenses	346	625	323	542	15.4%
<b>Total Recurring Operating Costs</b>	<b>3,470</b>	<b>6,269</b>	<b>2,632</b>	<b>4,414</b>	<b>42.0%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>1,536</b>	<b>2,774</b>	<b>1,091</b>	<b>1,829</b>	<b>51.7%</b>
<b>Net Non-Recurring Income / (Costs)</b>	<b>170</b>	<b>307</b>	<b>42</b>	<b>71</b>	<b>NMF</b>
<b>Profit / (Loss) Before Provisions</b>	<b>1,706</b>	<b>3,081</b>	<b>1,133</b>	<b>1,900</b>	<b>62.1%</b>
Net Provision Expense	381	689	(103)	(172)	NMF
<b>Pre-Tax Income / (Loss)</b>	<b>1,324</b>	<b>2,392</b>	<b>1,236</b>	<b>2,072</b>	<b>15.4%</b>
Income Tax Expense / (Benefit)	286	516	356	598	-13.7%
<b>Net Income / (Loss)</b>	<b>1,039</b>	<b>1,876</b>	<b>879</b>	<b>1,475</b>	<b>27.2%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.806 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2010

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.677 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>3</sup> Change calculations based on GEL values

## KEY RATIOS

	Q3 2010	Q2 2010	Q3 2009
<b>Profitability Ratios</b>			
ROAA <sup>1</sup> , Annualized	2.4%	2.4%	0.4%
ROAE <sup>2</sup> , Annualized	12.5%	12.5%	1.5%
ROA, Annualized	2.3%	2.3%	0.4%
ROE, Annualized	12.3%	12.1%	1.5%
Interest Income / Average Int. Earning Assets Excl. Cash, Annualized <sup>3</sup>	19.3%	19.5%	21.1%
Interest Income / Average Int. Earning Assets Incl. Cash, Annualized <sup>3</sup>	16.1%	16.8%	17.5%
Cost Of Funds <sup>4</sup> , Annualized	7.9%	8.4%	8.5%
Net Spread Excl. Cash, Annualized <sup>5</sup>	11.4%	11.1%	12.7%
Net Spread Incl. Cash, Annualized <sup>5</sup>	8.2%	8.4%	9.1%
Net Interest Margin <sup>6</sup> , Annualised	8.2%	8.3%	9.1%
Loan Yield Excl. Provisions <sup>7</sup> , Annualised	20.0%	20.2%	20.1%
Loan Yield Incl. Provisions <sup>7</sup> , Annualised	17.4%	17.8%	13.6%
Deposit Yield, Annualised	8.8%	9.1%	9.6%
Interest Expense To Interest Income	48.8%	50.5%	47.8%
Net Non-Interest Income To Average Total Assets, Annualised	3.9%	3.8%	4.1%
Net Non-Interest Income To Revenue <sup>8</sup>	38.0%	37.4%	38.3%
Net Fee And Commission Income To Average Interest Earning Assets <sup>9</sup> , Annualised	2.0%	1.7%	2.3%
Net Fee And Commission Income To Revenue	15.1%	13.2%	15.2%
Operating Leverage, Y-O-Y <sup>10</sup>	2.6%	3.1%	2.6%
Operating Leverage, Y-O-Y, Normalized <sup>10</sup>	1.5%	-0.8%	-
Operating Leverage, Consecutive Q-O-Q <sup>10</sup>	-3.3%	15.3%	-2.1%
Operating Leverage, Consecutive Q-O-Q, Normalized <sup>10</sup>	3.7%	5.5%	1.4%
Total Operating Income (Revenue) To Total Assets, Annualised	10.1%	9.6%	10.6%
Recurring Earning Power <sup>11</sup> , Annualised	4.4%	4.4%	4.4%
Net Income To Revenue	22.8%	23.7%	3.3%
<b>Efficiency Ratios</b>			
Operating Cost To Average Total Assets <sup>12</sup> , Annualised	5.8%	5.9%	6.1%
Cost To Average Total Assets <sup>13</sup> , Annualised	6.0%	5.7%	6.3%
Cost / Income <sup>14</sup>	57.8%	56.1%	59.1%
Cost / Income, Normalized <sup>15</sup>	56.0%	57.9%	56.7%
Cash Cost / Income	42.0%	43.9%	43.0%
Total Employee Compensation Expense To Revenue <sup>16</sup>	29.6%	31.4%	28.1%
Total Employee Compensation Expense To Cost	51.2%	56.0%	47.6%
Total Employee Compensation Expense To Average Total Assets, Annualised	3.0%	3.2%	3.0%
<b>Liquidity Ratios</b>			
Net Loans To Total Assets <sup>17</sup>	57.0%	57.9%	55.7%
Average Net Loans To Average Total Assets	57.1%	57.6%	58.0%
Interest Earning Assets To Total Assets	78.5%	76.9%	72.0%
Average Interest Earning Assets To Average Total Assets	77.6%	76.3%	72.4%
Liquid Assets To Total Assets <sup>18</sup>	25.6%	24.3%	22.9%
Liquid Assets To Total Short-Term Liabilities, NBG Stand-Alone	33.8%	34.8%	43.5%
Liquid Assets To Total Liabilities, IFRS Consolidated	31.6%	30.0%	30.2%
Net Loans To Client Deposits	124.3%	133.3%	140.3%
Average Net Loans To Average Client Deposits	128.2%	131.1%	155.0%
Net Loans To Total Deposits <sup>19</sup>	107.5%	116.2%	135.4%
Net Loans To (Total Deposits + Equity)	79.4%	84.2%	85.3%
Net Loans To Total Liabilities	70.2%	71.5%	73.4%
Total Deposits To Total Liabilities	65.3%	61.5%	54.2%

Client Deposits To Total Deposits	86.5%	87.2%	96.5%
Client Deposits To Total Liabilities	56.5%	53.6%	52.3%
Current Account Balances To Client Deposits	43.0%	44.2%	44.9%
Demand Deposits To Client Deposits	10.6%	9.0%	9.2%
Time Deposits To Client Deposits	46.4%	46.7%	45.9%
Total Deposits To Total Assets	53.0%	49.8%	41.1%
Client Deposits To Total Assets	45.9%	43.4%	39.7%
Client Deposits To Total Equity (Times) <sup>20</sup>	2.44	2.29	1.65
Due From Banks / Due To Banks <sup>21</sup>	185.4%	174.5%	882.6%
Total Equity To Net Loans	33.0%	32.8%	43.3%
Leverage (Times) <sup>22</sup>	4.3	4.3	3.1
<b>Asset Quality</b>			
NPLs (in GEL) <sup>23</sup>	131,506	173,743	139,959
NPLs To Gross Loans To Clients <sup>24</sup>	5.9%	8.0%	7.7%
NPL Coverage Ratio <sup>25</sup>	141.4%	113.5%	118.8%
Cost of Risk <sup>26</sup> , Annualized	2.6%	2.4%	6.4%
Reserve For Loan Losses To Gross Loans To Clients <sup>27</sup>	8.3%	9.0%	9.1%
% Of Loans To Clients Collateralized	91.6%	91.0%	89.4%
Equity To Average Net Loans To Clients	36.4%	36.1%	49.8%
<b>Capital Adequacy:</b>			
Equity To Total Assets	18.8%	19.0%	24.1%
BIS Tier I Capital Adequacy Ratio, Consolidated <sup>28</sup>	19.9%	20.0%	25.0%
BIS Total Capital Adequacy Ratio, Consolidated <sup>29</sup>	32.6%	33.1%	36.4%
BIS Tier I Capital Adequacy Ratio, Stand-alone <sup>28</sup>	24.7%	25.2%	27.5%
BIS Total Capital Adequacy Ratio, Stand-alone <sup>29</sup>	31.2%	32.3%	33.4%
NBG Tier I Capital Adequacy Ratio <sup>30</sup>	15.2%	15.8%	20.4%
NBG Total Capital Adequacy Ratio <sup>31</sup>	15.7%	14.5%	21.2%
<b>Per Share Values:</b>			
Basic EPS (GEL) <sup>32</sup>	0.66	0.63	0.08
Basic EPS (US\$)	\$0.37	\$0.34	(\$0.05)
Fully Diluted EPS (GEL) <sup>33</sup>	0.60	0.56	0.08
Fully Diluted EPS (US\$)	\$0.33	\$0.31	(\$0.05)
Book Value Per Share (GEL) <sup>34</sup>	21.69	20.74	22.96
Book Value Per Share (US\$)	\$12.01	\$11.25	\$13.69
Ordinary Shares Outstanding - Weighted Average, Basic	31,333,253	31,321,662	31,294,603
Ordinary Shares Outstanding - Period End	31,333,253	31,324,466	31,294,603
Ordinary Shares Outstanding - Fully Diluted	34,807,867	34,796,276	34,769,217
<b>Selected Operating Data:</b>			
Full Time Employees, Group	5,313	5,118	4,798
Full Time Employees, BOG Stand-Alone	3,060	2,963	2,669
Total Assets Per FTE <sup>35</sup>	680.52	668.93	621.13
Total Assets Per FTE, BOG Stand-Alone	1,150.91	1,124.79	1,031.30
Number Of Active Branches	137	137	140
Number Of ATMs	388	387	380
Number Of Cards Outstanding	565,393	551,741	569,766
Number Of POS Terminals	2,280	2,225	1,892

NOTES TO KEY RATIOS

- 1 Return On Average Total Assets (ROAA) equals Net Income of the period divided by quarterly Average Total Assets for the same period;
- 2 Return On Average Total Equity (ROAE) equals Net Income of the period divided by quarterly Average Total Equity for the same period;
- 3 Average Interest Earning Assets are calculated on a quarterly basis; Interest Earning Assets include: Loans And Advances To Credit Institutions, Treasuries And Equivalents, Other Fixed Income Instruments and Net Loans to Clients;
- 4 Cost Of Funds equals Interest Expense of the period divided by quarterly Average Interest Bearing Liabilities; Interest Bearing Liabilities Include: Client Deposits, Deposits And Loans From Banks, Borrowed Funds and Issued Fixed Income Securities;
- 5 Net Spread equals Interest Income To Average Interest Earning Assets less Cost Of Funds;
- 6 Net Interest Margin equals Net Interest Income of the period divided by quarterly Average Interest Earning Assets of the same period;
- 7 Loan Yield equals Interest Income, less Net Provision Expense, divided by quarterly Average Gross Loans To Clients;
- 8 Revenue equals Total Operating Income;
- 9 Net Fee And Commission Income includes Net Income From Documentary Operations of the period ;
- 10 Operating Leverage equals percentage change in Revenue less percentage change in Total Costs;
- 11 Recurring Earning Power equals Profit Before Provisions of the period divided by average Total Assets of the same period;
- 12 Operating Cost equals Total Recurring Operating Costs;
- 13 Cost includes Total Recurring Operating Costs and Net Non-Recurring Costs (Income);
- 14 Cost/Income Ratio equals Costs of the period divided by Total Operating Income (Revenue);
- 15 Cost/Income Normalized equals Total Recurring Operating cost (excludes net non-recurring costs) divided by total operating income.
- 16 Total Employee Compensation Expense includes Personnel Costs;
- 17 Net Loans equal Net Loans To Clients;
- 18 Liquid Assets include: Cash And Cash Equivalents, Other Accounts With NBG, Balances With And Loans To Other Banks, Treasuries And Equivalents and Other Fixed Income Securities as of the period end and are divided by Total Assets as of the same date;
- 19 Total Deposits include Client Deposits and Deposits And Loans from Banks;
- 20 Total Equity equals Total Shareholders' Equity;
- 21 Due From Banks/ Due To Banks equals Loans And Advances To Credit Institutions divided by Deposits And Loans From Banks;
- 22 Leverage (Times) equals Total Liabilities as of the period end divided by Total Equity as of the same date;
- 23 NPLs (in GEL) equals total gross non-performing loans as of the period end; non-performing loans are loans that have debts in arrears for more than 90 calendar days;
- 24 Gross Loans equals Gross Loans To Clients;
- 25 NPL Coverage Ratio equals Reserve For Loan losses as of the period end divided by NPLs as of the same date;
- 26 Cost Of Risk equals Net Provision For Loan Losses of the period, plus provisions for (less recovery of) other assets, divided by quarterly average Gross Loans To Clients over the same period;
- 27 Reserve For Loan Losses To Gross Loans To Clients equals reserve for loan losses as of the period end divided by gross loans to clients as of the same date;
- 28 BIS Tier I Capital Adequacy Ratio equals Tier I Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I;
- 29 BIS Total Capital Adequacy Ratio equals Total Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I;
- 30 NBG Tier I Capital Adequacy Ratio equals Tier I Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements the National Bank of Georgia;
- 31 NBG Total Capital Adequacy Ratio equals Total Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of the National Bank of Georgia;
- 32 Basic EPS equals Net Income of the period divided by the weighted average number of outstanding ordinary shares over the same period;
- 33 Fully Diluted EPS equals net income of the period divided by the number of outstanding ordinary shares as of the period end plus number of ordinary shares in contingent liabilities;
- 34 Book Value Per Share equals Equity as of the period end, plus Treasury Shares, divided by the total number of Outstanding Ordinary shares as of the same date
- 35 Equals total consolidated assets divided by total number of full-time employees